

GARDNER DENVER INC  
Form 10-Q  
November 07, 2007

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**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549  
FORM 10-Q**

**QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**For the quarterly period ended September 30, 2007**

**OR**

**TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES  
EXCHANGE ACT OF 1934**

**Commission File Number 1-13215**

**GARDNER DENVER, INC.**

(Exact name of registrant as specified in its charter)

**Delaware**

(State or other jurisdiction of  
incorporation or organization)

**76-0419383**

(I.R.S. Employer  
Identification No.)

**1800 Gardner Expressway  
Quincy, Illinois 62305**

(Address of principal executive offices and Zip Code)

**(217) 222-5400**

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of "accelerated filer and large accelerated filer" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

Yes  No

Indicate the number of shares outstanding of each of the issuer's classes of common stock, as of the latest practicable date: 53,507,236 shares of Common Stock, par value \$0.01 per share, as of October 28, 2007.

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**GARDNER DENVER, INC.**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**

(Dollars in thousands, except per share amounts)

(Unaudited)

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
<b>Revenues</b>	\$ 457,230	\$ 414,028	\$ 1,358,517	\$ 1,229,634
<b>Cost and expenses:</b>				
Cost of sales	308,050	280,429	906,578	829,028
Selling and administrative expenses	81,881	77,903	245,034	231,468
Interest expense	6,566	8,762	20,161	28,574
Other income, net	(443)	(1,015)	(1,232)	(2,155)
<b>Total costs and expenses</b>	396,054	366,079	1,170,541	1,086,915
<b>Income before income taxes</b>	61,176	47,949	187,976	142,719
<b>Provision for income taxes</b>	7,524	15,832	46,737	47,106
<b>Net income</b>	\$ 53,652	\$ 32,117	\$ 141,239	\$ 95,613
<b>Basic earnings per share</b>	\$ 1.00	\$ 0.61	\$ 2.66	\$ 1.83
<b>Diluted earnings per share</b>	\$ 0.99	\$ 0.60	\$ 2.62	\$ 1.79

The accompanying notes are an integral part of these consolidated financial statements.

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**GARDNER DENVER, INC.**  
**CONSOLIDATED BALANCE SHEETS**  
(Dollars in thousands, except per share amounts)

	<b>September 30, 2007</b>	<b>December 31, 2006</b>
	(Unaudited)	
<b>Assets</b>		
Current assets:		
Cash and equivalents	\$ 88,834	\$ 62,331
Accounts receivable (net of allowance of \$9,507 at September 30, 2007 and \$10,314 at December 31, 2006)	295,417	261,115
Inventories, net	266,790	225,067
Deferred income taxes	16,925	14,362
Other current assets	16,948	16,843
Total current assets	684,914	579,718
Property, plant and equipment, net	289,472	276,493
Goodwill	696,893	676,780
Other intangibles, net	206,616	196,466
Other assets	20,330	20,774
Total assets	\$ 1,898,225	\$ 1,750,231
<b>Liabilities and Stockholders Equity</b>		
Current liabilities:		
Short-term borrowings and current maturities of long-term debt	\$ 23,689	\$ 23,789
Accounts payable	103,895	90,703
Accrued liabilities	206,186	202,475
Total current liabilities	333,770	316,967
Long-term debt, less current maturities	302,685	383,459
Postretirement benefits other than pensions	22,426	22,598
Deferred income taxes	59,813	66,460
Other liabilities	98,203	108,217
Total liabilities	816,897	897,701
Stockholders equity:		
Common stock, \$0.01 par value; 100,000,000 shares authorized; 53,501,423 and 52,625,999 shares issued and outstanding at September 30, 2007 and December 31, 2006, respectively	573	564
Capital in excess of par value	513,827	490,856

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Retained earnings	481,219	339,289
Accumulated other comprehensive income	115,602	50,731
Treasury stock at cost; 3,758,903 and 3,734,507 shares at September 30, 2007 and December 31, 2006, respectively	(29,893)	(28,910)
Total stockholders' equity	1,081,328	852,530
Total liabilities and stockholders' equity	\$ 1,898,225	\$ 1,750,231

The accompanying notes are an integral part of these consolidated financial statements.

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**GARDNER DENVER, INC.**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Dollars in thousands)  
(Unaudited)

	<b>Nine Months Ended September 30,</b>	
	<b>2007</b>	<b>2006</b>
<b>Cash Flows From Operating Activities</b>		
Net income	\$ 141,239	\$ 95,613
Adjustments to reconcile net income to net cash provided by operating activities:		
Depreciation and amortization	42,796	39,527
Unrealized foreign currency transaction (gain) loss, net	(847)	354
Net loss on asset dispositions	177	51
Stock issued for employee benefit plans	3,583	2,767
Stock-based compensation expense	4,278	4,559
Excess tax benefits from stock-based compensation	(6,253)	(2,925)
Deferred income taxes	(9,783)	(4,787)
Changes in assets and liabilities:		
Receivables	(24,826)	(32,639)
Inventories	(30,582)	(16,581)
Accounts payable and accrued liabilities	21,554	(2,212)
Other assets and liabilities, net	(13,864)	3,013
Net cash provided by operating activities	127,472	86,740
<b>Cash Flows From Investing Activities</b>		
Net cash paid in business combinations	(205)	(20,057)
Capital expenditures	(32,215)	(26,277)
Disposals of property, plant and equipment	511	11,436
Proceeds on sale of business	679	
Net cash used in investing activities	(31,230)	(34,898)
<b>Cash Flows From Financing Activities</b>		
Principal payments on short-term borrowings	(29,685)	(7,997)
Proceeds from short-term borrowings	32,272	8,293
Principal payments on long-term debt	(226,704)	(210,376)
Proceeds from long-term debt	136,180	120,922
Proceeds from stock option exercises	8,748	4,593
Excess tax benefits from stock-based compensation	6,253	2,925
Purchase of treasury stock	(960)	(1,222)
Debt issuance costs		(540)
Other	(958)	(158)
Net cash used in financing activities	(74,854)	(83,560)

Effect of exchange rate changes on cash and equivalents	5,115	6,836
<b>Increase (decrease) in cash and equivalents</b>	26,503	(24,882)
<b>Cash and equivalents, beginning of year</b>	62,331	110,906
<b>Cash and equivalents, end of period</b>	\$ 88,834	\$ 86,024

The accompanying notes are an integral part of these consolidated financial statements.

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**GARDNER DENVER, INC.**

**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**

(Amounts in thousands, except per share amounts and amounts described in millions)

(Unaudited)

**Note 1. Summary of Significant Accounting Policies**

*Basis of Presentation*

The accompanying consolidated financial statements include the accounts of Gardner Denver, Inc. and its majority-owned subsidiaries (referred to herein as Gardner Denver or the Company). In consolidation, all significant intercompany transactions and accounts have been eliminated. As discussed below, certain prior year amounts have been reclassified to conform to the current year presentation.

The financial information presented as of any date other than December 31, 2006 has been prepared from the books and records of the Company without audit. The accompanying condensed consolidated financial statements have been prepared in accordance with accounting principles generally accepted in the United States of America (generally accepted accounting principles) for interim financial information and with the instructions to Form 10-Q and Article 10 of Regulation S-X. Accordingly, they do not include all of the information and notes required by generally accepted accounting principles for complete financial statements. In the opinion of management, all adjustments, consisting only of normal recurring adjustments necessary for a fair presentation of such financial statements, have been included.

The unaudited interim consolidated financial statements should be read in conjunction with the complete consolidated financial statements and notes thereto included in Gardner Denver's Annual Report on Form 10-K for the year ended December 31, 2006.

The results of operations for the nine-month period ended September 30, 2007 are not necessarily indicative of the results to be expected for the full year. The balance sheet at December 31, 2006 has been derived from the audited financial statements at that date but does not include all of the information and notes required by generally accepted accounting principles for complete financial statements.

Other than as specifically indicated in these Notes to Consolidated Financial Statements included in this Quarterly Report on Form 10-Q, the Company has not materially changed its significant accounting policies from those disclosed in its Form 10-K for the year ended December 31, 2006.

In connection with the Company's adoption of Financial Accounting Standards Board (FASB) Interpretation No. 48, *Accounting for Uncertainty in Income Taxes - an interpretation of FASB Statement No. 109* (FIN 48) effective January 1, 2007 (see Note 3, Income Taxes), the liability established for unrecognized income tax benefits relative to matters not expected to be resolved within twelve months at September 30, 2007 has been classified as a non-current liability. The balance sheet at December 31, 2006 was reclassified to conform to the current presentation and, accordingly, approximately \$9.4 million of the liability for unrecognized tax benefits at December 31, 2006 was reclassified from current liabilities to non-current liabilities.

Effective January 1, 2007, the Company's presentation of certain expenses within its consolidated statements of operations was changed. Depreciation expense recorded in connection with the manufacture of the Company's products sold during each reporting period is included in the caption Cost of sales. Depreciation expense not associated with the manufacture of the Company's products and

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amortization expense are included in the caption Selling and administrative expenses. Depreciation and amortization expense were previously combined and reported in the caption Depreciation and amortization. The Company believes that this change in classification provides a more meaningful measure of its respective cost of sales and selling and administrative expenses. These reclassifications had no effect on reported consolidated income before income taxes, net income, per share amounts or reportable segment operating earnings. Amounts presented for the three and nine-month periods ended September 30, 2006 have been reclassified to conform to the current classification. The following table provides the reclassified statements of operations and amounts reclassified for the periods indicated.

**GARDNER DENVER, INC.**  
**RECLASSIFIED CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

	Year Ended December 31, 2006					Years Ended December 31,	
	First Quarter	Second Quarter	Third Quarter	Fourth Quarter	Total Year	2005	2004
<b>Revenues</b>	\$ 399,294	\$ 416,312	\$ 414,028	\$ 439,542	\$ 1,669,176	\$ 1,214,552	\$ 739,539
<b>Costs and expenses:</b>							
Cost of sales	266,610	281,989	280,429	290,832	1,119,860	836,237	513,927
Selling and administrative expenses	78,268	75,297	77,903	82,775	314,243	257,680	163,862
Interest expense	10,232	9,580	8,762	8,805	37,379	30,433	10,102
Other income, net	(687)	(453)	(1,015)	(766)	(2,921)	(5,442)	(638)
<b>Total costs and expenses</b>	354,423	366,413	366,079	381,646	1,468,561	1,118,908	687,253
<b>Income before income taxes</b>	44,871	49,899	47,949	57,896	200,615	95,644	52,286
<b>Provision for income taxes</b>	14,359	16,915	15,832	20,601	67,707	28,693	15,163
<b>Net income</b>	\$ 30,512	\$ 32,984	\$ 32,117	\$ 37,295	\$ 132,908	\$ 66,951	\$ 37,123
<b>Basic earnings per share</b>	\$ 0.59	\$ 0.63	\$ 0.61	\$ 0.71	\$ 2.54	\$ 1.40	\$ 0.98
<b>Diluted earnings per share</b>	\$ 0.57	\$ 0.62	\$ 0.60	\$ 0.70	\$ 2.49	\$ 1.37	\$ 0.96

**Amounts  
Reclassified**

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Cost of sales	\$ 7,435	\$ 12,275	\$ 8,880	\$ 7,213	\$ 35,803	\$ 23,010	\$ 15,492
Selling and administrative expenses	4,563	2,254	4,120	5,469	16,406	15,312	6,409
Depreciation and amortization	(11,998)	(14,529)	(13,000)	(12,682)	(52,209)	(38,322)	(21,901)
Total costs and expenses	\$	\$	\$	\$	\$	\$	\$

*Changes in Accounting Principles and Effects of New Accounting Pronouncements*

In June 2006, the FASB issued FIN 48, which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006 and was adopted by the Company in the first quarter of 2007. See Note 3, Income Taxes, for a discussion of the effect of adoption of FIN 48 on the Company's consolidated financial statements.

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In June 2006, the Emerging Issues Task Force ( EITF ) reached a consensus on the income statement presentation of various types of taxes. The new guidance, Emerging Issues Task Force Issue 06-3 *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)* ( EITF 06-3 ) applies to any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer and may include, but is not limited to, sales, use, value added, and some excise taxes. The presentation of taxes within the scope of this issue on either a gross (included in revenues and costs) or a net (excluded from revenues) basis is an accounting policy decision that should be disclosed pursuant to APB Opinion No. 22, *Disclosure of Accounting Policies*. The EITF's decision on gross versus net presentation requires that any such taxes reported on a gross basis be disclosed on an aggregate basis in interim and annual financial statements, for each period for which an income statement is presented, if those amounts are significant. The Company adopted EITF 06-3 effective January 1, 2007. The Company reports revenues and costs net of taxes within the scope of EITF 06-3 and, accordingly, adoption of this issue had no effect on its consolidated financial statements and related disclosures.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ), which defines fair value, establishes a framework for using fair value to measure assets and liabilities, and expands disclosures about fair value measurements. SFAS No. 157 applies whenever other statements require or permit assets or liabilities to be measured at fair value. This statement is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact that the adoption of SFAS No. 157 will have on its consolidated financial statements and related disclosure requirements.

In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ), which permits all entities to elect to measure eligible financial instruments at fair value. Additionally, this statement establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. This statement is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact the adoption of SFAS No. 159 will have on its consolidated financial statements and related disclosure requirements.

**Note 2. Business Combinations**

All acquisitions have been accounted for by the purchase method and, accordingly, their results are included in the Company's consolidated financial statements from the respective dates of acquisition. Under the purchase method, the purchase price is allocated based on the fair value of assets received and liabilities assumed as of the acquisition date.

In connection with the acquisition of Thomas Industries Inc. ( Thomas ) in 2005, the Company initiated plans to close and consolidate certain former Thomas facilities, primarily in the U.S. and Europe. These plans include various voluntary and involuntary employee termination and relocation programs affecting both salaried and hourly employees and exit costs associated with the sale, lease termination or sublease of certain manufacturing and administrative facilities. The terminations, relocations and facility exits are expected to be substantively completed during 2007. A liability of \$17,500 was included in the initial allocation of the Thomas purchase price for the estimated cost of these actions at July 1, 2005 in accordance with EITF No. 95-3, *Recognition of Liabilities in Connection with a Purchase Business Combination*. Based on finalization of these plans, an estimated total cost of \$16,487 was included in the final allocation of the Thomas purchase price. The cost of these plans is comprised of the following:

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Voluntary and involuntary employee termination and relocation	\$ 14,454
Lease termination and related costs	1,007
Other	1,026
<b>Total</b>	<b>\$ 16,487</b>

The following table summarizes the activity in the associated accrual account. Additional amounts accrued (reversed), net, in 2006 were recorded as adjustments to the cost of acquiring Thomas. Amounts reversed in the nine-month period ended September 30, 2007 consisted of \$95 recorded as adjustments to the cost of acquiring Thomas and \$245 credited to income.

	<b>Termination Benefits</b>	<b>Other</b>	<b>Total</b>
Established at July 1, 2005	\$ 16,814	\$ 686	\$ 17,500
Amounts paid	(8,157)		(8,157)
Balance at December 31, 2005	8,657	686	9,343
Additional amounts accrued (reversed), net	(2,360)	1,347	(1,013)
Amounts paid	(3,449)	(719)	(4,168)
Other	301	263	564
Balance at December 31, 2006	3,149	1,577	4,726
Amounts reversed	(95)	(245)	(340)
Amounts paid	(1,636)	(1,028)	(2,664)
Other	162	26	188
Balance at September 30, 2007	\$ 1,580	\$ 330	\$ 1,910

**Note 3. Income Taxes**

The Company adopted the provisions of FIN 48 effective January 1, 2007. As a result of the implementation of FIN 48, the Company recognized a decrease of \$1.3 million in the liability for unrecognized tax benefits, which was accounted for as a \$0.7 million increase to retained earnings at January 1, 2007, and a \$0.6 million decrease to goodwill at January 1, 2007. As of the date of adoption and after the impact of recognizing the decrease in the liability noted above, the Company's unrecognized tax benefits totaled \$14.0 million. During the first quarter of 2007, the Company resolved certain tax issues that reduced the liability to \$11.3 million. During the second quarter of 2007, the Company made payments that further reduced the liability to \$9.7 million. During the third quarter of 2007, the statute of limitations expired with respect to the 2003 U.S. federal tax return and the Company made payments that further reduced the liability to \$8.8 million. Included in the unrecognized tax benefits at September 30, 2007 are \$1.3 million of uncertain tax positions that would affect the Company's effective tax rate if recognized. The balance of the unrecognized tax benefits, \$7.5 million, would be recognized as an adjustment to goodwill.

The Company expects the following changes to its unrecognized tax benefits within the next twelve months. The U.S. federal statute of limitations will expire on tax reserves totaling \$0.3 million; and tax payments on various state reserves totaling \$0.4 million are expected to be paid in the fourth quarter of 2007. Accordingly, the total change in the reserve in the next twelve months is expected to be \$0.7 million.

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The Company's accounting policy with respect to interest expense on underpayments of income tax and related penalties is to recognize it as part of the provision for income taxes. The Company's income tax liabilities at September 30, 2007 include approximately \$2.1 million of accrued interest, of which approximately \$0.7 million relates to goodwill, and no penalties.

The Company's U.S. federal income tax returns for the tax years 2004 and beyond remain subject to examination by the U.S. Internal Revenue Service ( IRS ). The IRS in October 2006 announced an examination of an acquired subsidiary, Thomas, for the year 2004. As of the date of this report, the examination has not commenced. The statutes of limitations for the U.S. state tax returns are open beginning with the 2003 and 2004 tax years depending upon whether each state's extended filing deadline for its 2003 tax return occurs after or before September 30, 2004, except for two states for which the statute has been extended beginning with the 2001 tax year. The statute of limitations for each 2003 tax return will expire during 2007.

The Company is subject to income tax in approximately 30 jurisdictions outside the U.S. The statute of limitations varies by jurisdiction with 2001 being the oldest tax year still open, except as noted below. The Company's significant operations outside the U.S. are located in the United Kingdom ( U.K. ) and Germany. In the U.K., one inquiry of a tax return for a tax year prior to 2005 remains open. The Company expects to resolve the inquiry without a material change. In Germany, generally, the tax years 2003 and beyond remain subject to examination with the statute of limitations for the 2003 tax year expiring during 2008. An acquired subsidiary group is under audit for the tax years 2000 through 2002. The findings to date are not material. In addition, audits are being conducted in various states and countries for years ranging from 2001 through 2005. To date, no material adjustments have been proposed as a result of these audits.

The Company's provision for income taxes and effective tax rate decreased to \$7.5 million and 12.3%, respectively, in the three-month period ending September 30, 2007 from \$15.8 million and 33.0%, respectively, in the three-month period ending September 30, 2006. This change was due primarily to an approximately \$10.5 million non-recurring, non-cash reduction in net deferred tax liabilities recorded in connection with corporate income tax rate reductions in Germany and the U.K. These rate reductions were enacted in the third quarter of 2007 and will become effective in early 2008. The Company's effective income tax rate in the fourth quarter of 2007 is expected to be approximately 31.0%.

**Note 4. Inventories**

Inventories as of September 30, 2007 and December 31, 2006 consisted of the following:

	<b>September 30, 2007</b>	<b>December 31, 2006</b>
Raw materials, including parts and subassemblies	\$ 150,514	\$ 125,278
Work-in-process	51,798	38,052
Finished goods	76,951	72,228
	279,263	235,558
Excess of FIFO costs over LIFO costs	(12,473)	(10,491)
Inventories, net	\$ 266,790	\$ 225,067

**Table of Contents****Note 5. Goodwill and Other Intangible Assets**

The changes in the carrying amount of goodwill attributable to each business segment for the nine-month period ended September 30, 2007, and the year ended December 31, 2006, are presented in the table below. The balances as of December 31, 2005 and 2006 have been revised to reflect the Company's realignment of its reportable segments in the first quarter of 2006. This revision resulted in a \$10.0 million decrease in the previously reported balances for the Compressor and Vacuum Products segment and a corresponding increase in the balances for the Fluid Transfer Products segment. The adjustments to goodwill reflect reallocations of purchase price, primarily related to income tax matters, subsequent to the dates of acquisition for acquisitions completed in prior fiscal years.

	<b>Compressor &amp; Vacuum Products</b>	<b>Fluid Transfer Products</b>	<b>Total</b>
<b>Balance as of December 31, 2005</b>	\$ 573,377	\$ 46,867	\$ 620,244
Acquisitions		13,641	13,641
Adjustment to goodwill	(6,181)	12,365	6,184
Foreign currency translation	33,430	3,281	36,711
<b>Balance as of December 31, 2006</b>	600,626	76,154	676,780
Adjustment to goodwill	(16,329)	2	(16,327)
Foreign currency translation	34,875	1,565	36,440
<b>Balance as of September 30, 2007</b>	\$ 619,172	\$ 77,721	\$ 696,893

The following table presents the gross carrying amount and accumulated amortization of identifiable intangible assets, other than goodwill, at the dates presented:

	<b>September 30, 2007</b>		<b>December 31, 2006</b>	
	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>	<b>Gross Carrying Amount</b>	<b>Accumulated Amortization</b>
Amortized intangible assets:				
Customer lists and relationships	\$ 73,173	\$ (15,048)	\$ 63,300	\$ (9,723)
Acquired technology	43,912	(27,119)	40,246	(20,927)
Other	10,750	(3,498)	10,595	(3,787)
Unamortized intangible assets:				
Trademarks	124,446		116,762	
Total other intangible assets	\$ 252,281	\$ (45,665)	\$ 230,903	\$ (34,437)

In the third quarter of 2007, certain assets and liabilities associated with the Company's September 2004 acquisition of nash\_elmo Holdings LLC were reclassified from a U.S. dollar subsidiary to various non-U.S. dollar (primarily euro) subsidiaries based on the exchange rate in effect at the acquisition date. The resulting unrealized foreign currency translation gain for the period September 30, 2004 to December 31, 2006 increased the U.S. dollar gross carrying amounts of goodwill by approximately \$9.8 million and net identifiable intangible assets by approximately \$6.9 million.

Amortization of intangible assets for the three and nine-month periods ended September 30, 2007 was \$3.4 million and \$9.7 million, respectively. Amortization of intangible assets for each of the three and nine-month periods ended September 30, 2006 was \$2.6 million and \$5.8 million, respectively. Finalization of the fair value of the Thomas amortizable intangible assets resulted in a cumulative \$3.2





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million pre-tax credit to amortization expense in the three-month period ended June 30, 2006. Amortization of intangible assets is anticipated to be approximately \$12.0 million annually in 2007 through 2011, based upon current exchange rates.

**Note 6. Accrued Product Warranty**

A reconciliation of the changes in the accrued product warranty liability for the three and nine-month periods ended September 30, 2007 and 2006 is as follows:

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Balance at beginning of period	\$ 15,461	\$ 17,048	\$ 15,298	\$ 15,254
Product warranty accruals	2,179	3,101	8,705	10,985
Settlements	(3,014)	(3,961)	(9,578)	(10,709)
Effect of foreign currency translation	298	747	499	1,405
Balance at end of period	\$ 14,924	\$ 16,935	\$ 14,924	\$ 16,935

**Note 7. Pension and Other Postretirement Benefits**

The following table summarizes the components of net periodic benefit cost for the Company's defined benefit pension plans and other postretirement benefit plans recognized for the three and nine-month periods ended September 30, 2007 and 2006:

	<b>Three Months Ended September 30,</b>				<b>Other</b>	
	<b>Pension Benefits</b>				<b>Postretirement</b>	
	<b>U.S. Plans</b>		<b>Non-U.S. Plans</b>		<b>Benefits</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Service cost	\$	\$ 857	\$ 611	\$ 1,342	\$ 4	\$ 33
Interest cost	877	993	2,751	2,120	353	390
Expected return on plan assets	(1,051)	(1,087)	(3,082)	(2,367)		
Recognition of:						
Unrecognized prior-service cost	4	(18)			(111)	(27)
Unrecognized net actuarial loss (gain)	137	124	101	122	(207)	(56)
Net periodic benefit (income) cost	\$ (33)	\$ 869	\$ 381	\$ 1,217	\$ 39	\$ 340

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	<b>Nine Months Ended September 30,</b>				<b>Other</b>	
	<b>Pension Benefits</b>				<b>Postretirement</b>	
	<b>U.S. Plans</b>		<b>Non-U.S. Plans</b>		<b>Benefits</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Service cost	\$	\$ 2,571	\$ 3,271	\$ 4,026	\$ 12	\$ 99
Interest cost		3,151	2,979	8,120	6,360	1,059
Expected return on plan assets		(3,401)	(3,261)	(8,707)	(7,101)	
Recognition of:						
Unrecognized prior-service cost		12	(54)		(333)	(81)
Unrecognized net actuarial loss (gain)		139	372	298	366	(621)
Net periodic benefit (income) cost	\$	(99)	\$ 2,607	\$ 2,982	\$ 3,651	\$ 117
					\$ 117	\$ 1,020

During the third quarter of 2007, the Company implemented certain revisions to its three defined benefit pension plans (the Plans) in the U.K. and adjusted the net periodic benefit cost associated with these plans. These revisions included making a planned one-time contribution of £7.5 million into the Plans, merging the Plans into a single plan, and ceasing future service credits under the combined plan effective August 1, 2007. As from that date, future credits will be earned in a contributory defined contribution plan.

During 2006, the Company implemented certain revisions to the domestic Gardner Denver, Inc. Pension Plan (the Pension Plan). Future service credits under the Pension Plan ceased effective October 31, 2006. In connection with the revisions to the Pension Plan, future credits that had previously been made to employee accounts in the Pension Plan are made to employee accounts in the U.S. defined contribution plan.

**Note 8. Debt**

The Company's debt is summarized as follows:

	<b>September 30, 2007</b>	<b>December 31, 2006</b>
<b>Short-term debt</b>	\$ 4,506	\$ 1,740
<b>Long-term debt:</b>		
Credit Line, due 2010 (1)	\$ 90,813	\$ 109,968
Term Loan, due 2010 (2)	79,785	145,000
Senior Subordinated Notes at 8%, due 2013	125,000	125,000
Secured Mortgages (3)	10,088	9,635
Variable Rate Industrial Revenue Bonds, due 2018 (4)	8,000	8,000
Capitalized leases and other long-term debt	8,182	7,905
Total long-term debt, including current maturities	321,868	405,508
Current maturities of long-term-debt	19,183	22,049
Total long-term debt, less current maturities	\$ 302,685	\$ 383,459

- (1) The loans under this facility may be denominated in U.S. dollars or several foreign currencies. At September 30, 2007, the outstanding balance consisted of U.S. dollar borrowings of \$20,000, euro borrowings of 31,000 and British pound borrowings of £13,000. The interest rates under the facility are based on prime, federal funds and/or LIBOR for the applicable currency. The weighted-average interest rates were 5.6%, 5.0% and 6.8% as of September 30, 2007 for the U.S. dollar, euro and British pound loans, respectively. The interest rates averaged 6.1%, 4.6% and 6.5% during the first nine months of 2007 for the U.S. dollar, euro and British pound loans, respectively.

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- (2) The Term Loan is denominated in U.S. dollars and the interest rate varies with prime and/or LIBOR. At September 30, 2007, this rate was 6.1% and averaged 6.2% during the first nine months of 2007.
- (3) This amount consists of two fixed-rate commercial loans with an outstanding balance of 6,892 at September 30, 2007. The loans are secured by the Company's facility in Bad Neustadt, Germany.
- (4) The interest rate varies with market rates for tax-exempt industrial revenue bonds. At September 30, 2007, this rate was 3.9% and averaged 3.7% during the first nine months of 2007. These industrial revenue bonds are secured by an \$8,100

standby letter of credit.

### Note 9. Stock-Based Compensation

On January 1, 2006, the Company adopted SFAS No. 123 (revised 2004), *Share-based Payment*, ( SFAS No. 123(R) ), which requires the measurement and recognition of compensation expense for all share-based payment awards made to employees and directors based on their estimated fair values. The Company recognizes compensation expense for stock options and restricted stock awards over the requisite service period for vesting of the award or to an employee's eligible retirement date, if earlier. The following table shows total stock-based compensation expense included in the consolidated statements of operations and the consolidated statements of cash flows for the three and nine-month periods ended September 30, 2007 and 2006.

	Three Months Ended September 30,		Nine Months Ended September 30,	
	2007	2006	2007	2006
Selling and administrative expenses	\$ 658	\$ 953	\$ 4,278	\$ 4,559
Total stock-based compensation expense included in operating expenses	\$ 658	\$ 953	\$ 4,278	\$ 4,559
Income before income taxes	(658)	(953)	(4,278)	(4,559)
Provision for income taxes	92	260	927	1,079
Net income	\$ (566)	\$ (693)	\$ (3,351)	\$ (3,480)
Basic and diluted earnings per share	\$ (0.01)	\$ (0.01)	\$ (0.06)	\$ (0.07)

The following table summarizes the excess tax benefits from stock-based compensation realized during each period indicated and included in the consolidated statements of cash flows.

Net cash provided by operating activities	\$(83)	\$(643)	\$(6,253)	\$(2,925)
Net cash used in financing activities	\$ 83	\$ 643	\$ 6,253	\$ 2,925

#### Plan Descriptions

Under the Company's Amended and Restated Long-Term Incentive Plan (the Incentive Plan), designated employees and non-employee directors are eligible to receive awards in the form of stock options, stock appreciation rights, restricted stock awards or performance shares, as determined by the Management Development and Compensation Committee of the Board of Directors (the Committee). Under the Incentive Plan, the grant price of an option is determined by the Committee, but must not be less than the market close price of the Company's Common Stock on the date of grant. The grant price for

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options granted prior to May 1, 2007 could not be less than the average of the high and low price of the Company's Common Stock on the date of grant. The Incentive Plan provides that the term of any option granted may not exceed ten years. There are no vesting provisions tied to performance conditions for any of the outstanding options and restricted stock awards. Vesting for all outstanding options or restricted stock awards is based solely on continued service as an employee or director of the Company and generally vest upon retirement, death or cessation of service due to disability, if earlier.

Under the terms of existing awards, employee options become vested and exercisable ratably on each of the first three anniversaries of the date of grant. The options granted to employees in 2007 and 2006 expire seven years after the date of grant. The options granted to non-employee directors become exercisable on the first anniversary of the date of grant and expire five years after the date of grant.

*Stock Option Awards*

A summary of the Company's stock option activity for the nine-month period ended September 30, 2007 is presented in the following table (underlying shares in thousands):

		<b>Outstanding Weighted- Average Exercise Price</b>	<b>Aggregate Intrinsic Value</b>	<b>Weighted- Average Remaining Contractual Life</b>
	<b>Shares</b>			
Outstanding at December 31, 2006	2,422	\$ 15.78		
Granted	251	\$ 36.00		
Exercised	(760)	\$ 11.52		
Forfeited or canceled	(15)	\$ 22.30		
Outstanding at September 30, 2007	1,898	\$ 20.13	\$35,822	4.3 years
Exercisable at September 30, 2007	1,306	\$ 15.57	\$30,587	3.7 years

The weighted-average estimated grant-date fair values of employee and director stock options granted during the nine-month period ending September 30, 2007 was \$12.15. No stock options were granted during the third quarter of 2007 and third quarter of 2006.

The total pre-tax intrinsic value of stock options exercised during the third quarters of 2007 and 2006 was \$0.4 million and \$1.8 million, respectively. The total pre-tax intrinsic value of stock options exercised during the first nine months of 2007 and 2006 was \$20.5 million and \$11.7 million, respectively. Pre-tax unrecognized compensation expense for stock options, net of estimated forfeitures, was \$2.3 million as of September 30, 2007, and will be recognized as expense over a weighted-average period of 1.5 years.

**Table of Contents***Restricted Stock Awards*

A summary of the Company's restricted stock activity for the nine-month period ended September 30, 2007 is presented in the following table (underlying shares in thousands):

	<b>Shares</b>	<b>Weighted-Average Price</b>
Nonvested at December 31, 2006	45	\$ 30.58
Granted	45	\$ 36.36
Vested		
Forfeited		
Nonvested at September 30, 2007	90	\$ 33.43

The restricted stock awards granted during the first nine months of 2007 cliff vest three years after the date of grant. The restricted stock awards granted in the first quarter of 2007 were valued at the average of the high and low price of the Company's Common Stock on the date of grant. The restricted stock awards granted subsequent to May 1, 2007 were valued at the market close price of the Company's Common Stock on the date of grant. Pre-tax unrecognized compensation expense for nonvested restricted stock awards, net of estimated forfeitures, was \$0.8 million as of September 30, 2007, which will be recognized as expense over a weighted-average period of 1.9 years.

*Valuation Assumptions and Expense under SFAS No. 123(R)*

The fair value of each stock option grant under the Incentive Plan was estimated on the date of grant using the Black-Scholes option-pricing model. The weighted-average assumptions for the periods indicated are noted in the table below.

	<b>Three Months Ended</b>		<b>Nine Months Ended</b>	
	<b>September 30,</b>		<b>September 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Assumptions:				
Risk-free interest rate	N/A	N/A	4.7%	4.7%
Dividend yield	N/A	N/A		
Volatility factor	N/A	N/A	29	27
Expected life (in years)	N/A	N/A	4.9	4.8

**Table of Contents****Note 10. Earnings Per Share (shares in thousands)**

The following table details the calculation of basic and diluted earnings per share for the three and nine-month periods ended September 30, 2007 and 2006:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Basic Earnings Per Share:				
Net income	\$ 53,652	\$ 32,117	\$ 141,239	\$ 95,613
			~~~~~	~~~~~
			~~~~~	~~~~~
Shares:				
Weighted average number of common shares outstanding	53,472	52,436	53,124	52,258
Basic earnings per common share	\$ 1.00	\$ 0.61	\$ 2.66	\$ 1.83
Diluted Earnings Per Share:				
Net income	\$ 53,652	\$ 32,117	\$ 141,239	\$ 95,613
Shares:				
Weighted average number of common shares outstanding	53,472	52,436	53,124	52,258
Assuming conversion of dilutive stock options issued and outstanding	764	1,112	874	1,147
Weighted average number of common shares outstanding, as adjusted	54,236	53,548	53,998	53,405
Diluted earnings per common share	\$ 0.99	\$ 0.60	\$ 2.62	\$ 1.79

For the three months ended September 30, 2007 and 2006, respectively, antidilutive options to purchase 144 and 208 weighted-average shares of Common Stock were outstanding. For the nine months ended September 30, 2007 and 2006, respectively, antidilutive options to purchase 200 and 196 weighted-average shares of Common Stock were outstanding. Antidilutive options outstanding were not included in the computation of diluted earnings per share.

**Note 11. Accumulated Other Comprehensive Income**

The Company's other comprehensive income (loss) consists of unrealized net gains and losses on the translation of the assets and liabilities of its foreign operations (including the foreign currency hedge of the Company's net investments in foreign operations), unrecognized gains and losses on cash flow hedges (consisting of interest rate swaps) net of income taxes, and changes in the funded status of the Company's pension and postretirement benefit plans or minimum pension liability.



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The following table sets forth the changes in each component of accumulated other comprehensive income (loss):

	Foreign Currency Translation Adjustment (1)	Unrealized Gains (Losses) on Cash Flow Hedges	Minimum Pension Liability	Pension and Postretirement Benefit Plans	Accumulated Other Comprehensive Income
<b>Balance at December 31, 2005</b>	\$ 15,865	\$ 1,887	\$ (9,628)		\$ 8,124
Before tax income	7,467	1,558			9,025
Income tax effect		(592)			(592)
Other comprehensive income	7,467	966			8,433
<b>Balance at March 31, 2006</b>	23,332	2,853	(9,628)		16,557
Before tax income	16,920	943			17,863
Income tax effect		(358)			(358)
Other comprehensive income	16,920	585			17,505
<b>Balance at June 30, 2006</b>	40,252	3,438	(9,628)		34,062
Before tax income (loss)	7,295	(2,821)			4,474
Income tax effect		1,072			1,072
Other comprehensive income (loss)	7,295	(1,749)			5,546
<b>Balance at September 30, 2006</b>	\$ 47,547	\$ 1,689	\$ (9,628)		\$ 39,608
<b>Balance at December 31, 2006</b>	\$ 64,109	\$ 1,557		\$ (14,935)	\$ 50,731
Before tax income (loss)	2,233	(410)		(215)	1,608
Income tax effect		156		90	246
Other comprehensive income (loss)	2,233	(254)		(125)	1,854
<b>Balance at March 31, 2007</b>	66,342	1,303		(15,060)	52,585
Before tax income (loss)	12,039	737		(214)	12,562
Income tax effect		(280)		89	(191)
Other comprehensive income (loss)	12,039	457		(125)	12,371
<b>Balance at June 30, 2007</b>	78,381	1,760		(15,185)	64,956
Before tax income (loss)	29,906	(2,072)		(76)	27,758
Income tax effect (2)		787		(375)	412

Other comprehensive income (loss)	29,906	(1,285)	(451)	28,170
Cumulative prior period translation adjustment (3)	22,476			22,476
<b>Balance at September 30, 2007</b>	<b>\$ 130,763</b>	<b>\$ 475</b>	<b>\$ (15,636)</b>	<b>\$ 115,602</b>

(1) Income taxes are generally not provided for foreign currency translation adjustments, as such adjustments relate to permanent investments in international subsidiaries.

(2) The income tax effect relative to pension and postretirement benefit plans in the third quarter of 2007 reflects a reduction in the U.K. income tax rate.

(3) Represents the cumulative translation gain for the period September 30, 2004 to June 30, 2007 relative to certain assets and liabilities associated with the Company's 2004 acquisition of nash\_elmo Holdings LLC which were moved from a

U.S. dollar  
subsidiary to  
various  
non-U.S. dollar  
(primarily euro)  
subsidiaries  
based on the  
exchange rates  
in effect at the  
acquisition date.  
Approximately  
\$6.8 million of  
this adjustment  
relates to the six  
months ended  
June 30, 2007  
and  
approximately  
\$15.7 million  
relates to  
periods prior to  
December 31,  
2006.

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The Company's comprehensive income for the three and nine-month periods ended September 30, 2007 and 2006 was as follows:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
Net income	\$ 53,652	\$ 32,117	\$ 141,239	\$ 95,613
Other comprehensive income (1)	28,170	5,546	49,226	31,484
Comprehensive income	\$ 81,822	\$ 37,663	\$ 190,465	\$ 127,097

(1) The nine months ended September 30, 2007 includes a cumulative translation adjustment of \$6,831 related to the six month period ended June 30, 2007 which was recorded in the three month period ended September 30, 2007.

**Note 12. Supplemental Information**

In the nine-month periods ended September 30, 2007 and 2006, the Company paid \$64.6 million and \$51.3 million, respectively, to various taxing authorities for income taxes. Interest paid for the same nine-month periods of 2007 and 2006, was \$17.3 million and \$24.9 million, respectively.

The Company selectively uses derivative financial instruments to manage interest costs and foreign currency exchange risks. The Company does not hold derivatives for trading purposes. The fair values of derivative financial instruments are determined based on dealer quotes. The following is a summary of the notional transaction amounts and fair values for the Company's outstanding derivative financial instruments by risk category and instrument type:

	<b>September 30, 2007</b>				<b>December 31, 2006</b>			
	Notional Amount	Average Receive Rate	Average Pay Rate	Fair Value	Notional Amount	Average Receive Rate	Average Pay Rate	Fair Value
Foreign currency forwards	\$29,837	N/A	N/A	11		N/A	N/A	
Interest rate swaps	\$70,000	5.4%	4.4%	877	70,000	5.4%	4.4%	1,850

**Note 13. Contingencies**

The Company is a party to various legal proceedings, lawsuits and administrative actions, which are of an ordinary or routine nature. In addition, due to the bankruptcies of several asbestos manufacturers and other primary defendants,

among other things, the Company has been named as a defendant in a number of asbestos personal injury lawsuits. The Company has also been named as a defendant in a number of silicosis personal injury lawsuits. The plaintiffs in these suits allege exposure to asbestos or silica from multiple sources and typically the Company is one of approximately 25 or more named defendants. In the Company's experience to date, the substantial majority of the plaintiffs have not suffered an injury for which the Company bears responsibility.

Predecessors to the Company sometimes manufactured, distributed and/or sold products allegedly at issue in the pending asbestos and silicosis litigation lawsuits (the Products). However, neither the Company nor its predecessors ever mined, manufactured, mixed, produced or distributed asbestos fiber or

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silica sand, the materials that allegedly caused the injury underlying the lawsuits. Moreover, the asbestos-containing components of the Products were enclosed within the subject Products.

The Company has entered into a series of cost-sharing agreements with multiple insurance companies to secure coverage for asbestos and silicosis lawsuits. The Company also believes some of the potential liabilities regarding these lawsuits are covered by indemnity agreements with other parties. The Company's uninsured settlement payments for past asbestos and silicosis lawsuits have been immaterial.

The Company believes that the pending and future asbestos and silicosis lawsuits will not, in the aggregate, have a material adverse effect on its consolidated financial position, results of operations or liquidity, based on: the Company's anticipated insurance and indemnification rights to address the risks of such matters; the limited potential asbestos exposure from the components described above; the Company's experience that the vast majority of plaintiffs are not impaired with a disease attributable to alleged exposure to asbestos or silica from or relating to the Products or for which the Company otherwise bears responsibility; various potential defenses available to the Company with respect to such matters; and the Company's prior disposition of comparable matters. However, due to inherent uncertainties of litigation and because future developments, including, without limitation, potential insolvencies of insurance companies or other defendants, could cause a different outcome, there can be no assurance that the resolution of pending or future lawsuits will not have a material adverse effect on its consolidated financial position, results of operations or liquidity.

The Company has been identified as a potentially responsible party ( PRP ) with respect to several sites designated for cleanup under federal Superfund or similar state laws, which impose liability for cleanup of certain waste sites and for related natural resource damages. Persons potentially liable for such costs and damages generally include the site owner or operator and persons that disposed or arranged for the disposal of hazardous substances found at those sites. Although these laws impose joint and several liability, in application, the PRPs typically allocate the investigation and cleanup costs based upon the volume of waste contributed by each PRP. Based on currently available information, the Company was only a small contributor to these waste sites, and the Company has, or is attempting to negotiate, de minimis settlements for their cleanup. The cleanup of the remaining sites is substantially complete and the Company's future obligations entail a share of the sites' ongoing operating and maintenance expense.

The Company is also addressing three on-site cleanups for which it is the primary responsible party. Two of these cleanup sites are in the operation and maintenance stage and the third is in the implementation stage. The Company is also participating in a voluntary clean-up program with other PRPs on a fourth site which is in the assessment stage. Based on currently available information, the Company does not anticipate that any of these sites will result in material additional costs beyond those already accrued on its balance sheet.

The Company has an accrued liability on its balance sheet to the extent costs are known or can be estimated for its remaining financial obligations for these matters. Based upon consideration of currently available information, the Company does not anticipate any materially adverse effect on its results of operations, financial condition, liquidity or competitive position as a result of compliance with federal, state, local or foreign environmental laws or regulations, or cleanup costs relating to the sites discussed above.

**Table of Contents****Note 14. Segment Results**

The Company's organizational structure is based on the products and services it offers and consists of five operating divisions: Compressor, Blower, Engineered Products, Thomas Products and Fluid Transfer. These divisions comprise two reportable segments: Compressor and Vacuum Products and Fluid Transfer Products. The Compressor, Blower, Engineered Products and Thomas Products divisions are aggregated into the Compressor and Vacuum Products segment because the long-term financial performance of these businesses are affected by similar economic conditions and their products, manufacturing processes and other business characteristics are similar in nature.

The following table provides financial information by business segment for the three and nine-month periods ended September 30, 2007 and 2006:

	<b>Three Months Ended September 30,</b>		<b>Nine Months Ended September 30,</b>	
	<b>2007</b>	<b>2006</b>	<b>2007</b>	<b>2006</b>
<b>Compressor and Vacuum Products</b>				
Revenues	\$ 359,990	\$ 326,094	\$ 1,053,241	\$ 969,929
Operating earnings	42,322	33,332	122,634	102,891
Operating earnings as a percentage of revenues	11.8%	10.2%	11.6%	10.6%
<b>Fluid Transfer Products</b>				
Revenues	\$ 97,240	\$ 87,934	\$ 305,276	\$ 259,705
Operating earnings	24,977	22,364	84,271	66,247
Operating earnings as a percentage of revenues	25.7%	25.4%	27.6%	25.5%
<b>Reconciliation of Segment Results to Consolidated Results</b>				
Total segment operating earnings	\$ 67,299	\$ 55,696	\$ 206,905	\$ 169,138
Interest expense	6,566	8,762	20,161	28,574
Other income, net	(443)	(1,015)	(1,232)	(2,155)
Consolidated income before income taxes	\$ 61,176	\$ 47,949	\$ 187,976	\$ 142,719

**Note 15. Guarantor Subsidiaries**

The Company's obligations under its 8% Senior Subordinated Notes due 2013 are jointly and severally, fully and unconditionally guaranteed by certain wholly-owned domestic subsidiaries of the Company (the "Guarantor Subsidiaries"). The Company's subsidiaries that do not guarantee the Senior Subordinated Notes are referred to as the "Non-Guarantor Subsidiaries." The guarantor condensed consolidating financial data below presents the statements of operations, balance sheets and statements of cash flows data (i) for Gardner Denver, Inc. (the "Parent Company"), the Guarantor Subsidiaries and the Non-Guarantor Subsidiaries on a consolidated basis (which is derived from Gardner Denver's historical reported financial information); (ii) for the Parent Company, alone (accounting for its Guarantor Subsidiaries and Non-Guarantor Subsidiaries on a cost basis under which the investments are recorded by each entity owning a portion of another entity at historical cost); (iii) for the Guarantor Subsidiaries alone; and (iv) for the Non-Guarantor Subsidiaries alone.

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The consolidating statements of operations for the three and nine months ended September 30, 2006 have been reclassified to reflect the inclusion of depreciation and amortization expense in cost of sales and selling and administrative expenses (see Note 1, Summary of Significant Accounting Policies ).

**Consolidating Statement of Operations  
Three Months Ended September 30, 2007**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Revenues	\$ 101,116	\$ 119,255	\$ 304,501	\$ (67,642)	\$ 457,230
Costs and expenses:					
Cost of sales	66,902	83,656	224,148	(66,656)	308,050
Selling and administrative expenses	20,051	15,768	46,062		81,881
Interest expense	6,488	(2,783)	2,861		6,566
Other (income) expense, net	(255)	(2,252)	2,064		(443)
Total costs and expenses	93,186	94,389	275,135	(66,656)	396,054
Income before income taxes	7,930	24,866	29,366	(986)	61,176
Provision for income taxes	1,536	7,118	(1,130)		7,524
Net income	\$ 6,394	\$ 17,748	\$ 30,496	\$ (986)	\$ 53,652

**Consolidating Statement of Operations  
Three Months Ended September 30, 2006**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Revenues	\$ 107,604	\$ 107,625	\$ 250,853	\$ (52,054)	\$ 414,028
Costs and expenses:					
Cost of sales	73,217	77,959	181,881	(52,628)	280,429
Selling and administrative expenses	20,028	14,154	43,721		77,903
Interest expense	8,800	(2,457)	2,419		8,762
Other (income) expense, net	(1,036)	(2,064)	2,149	(64)	(1,015)
Total costs and expenses	101,009	87,592	230,170	(52,692)	366,079
Income before income taxes	6,595	20,033	20,683	638	47,949
Provision for income taxes	2,506	7,587	5,739		15,832
Net income	\$ 4,089	\$ 12,446	\$ 14,944	\$ 638	\$ 32,117



**Table of Contents****Consolidating Statement of Operations  
Nine Months Ended September 30, 2007**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Revenues	\$ 322,540	\$ 363,297	\$ 867,807	\$ (195,127)	\$ 1,358,517
Costs and expenses:					
Cost of sales	209,351	252,298	637,300	(192,371)	906,578
Selling and administrative expenses	62,588	43,735	138,711		245,034
Interest expense	20,428	(7,747)	7,480		20,161
Other (income) expense, net	(1,555)	(5,410)	5,733		(1,232)
Total costs and expenses	290,812	282,876	789,224	(192,371)	1,170,541
Income before income taxes	31,728	80,421	78,583	(2,756)	187,976
Provision for income taxes	9,604	30,438	6,695		46,737
Net income	\$ 22,124	\$ 49,983	\$ 71,888	\$ (2,756)	\$ 141,239

**Consolidating Statement of Operations  
Nine Months Ended September, 2006**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Revenues	\$ 326,989	\$ 320,916	\$ 717,879	\$ (136,150)	\$ 1,229,634
Costs and expenses:					
Cost of sales	220,998	230,882	513,217	(136,069)	829,028
Selling and administrative expenses	61,151	42,715	127,602		231,468
Interest expense	27,742	(6,900)	7,732		28,574
Other (income) expense, net	(2,439)	(4,591)	4,939	(64)	(2,155)
Total costs and expenses	307,452	262,106	653,490	(136,133)	1,086,915
Income before income taxes	19,537	58,810	64,389	(17)	142,719
Provision for income taxes	7,424	22,348	17,334		47,106
Net income	\$ 12,113	\$ 36,462	\$ 47,055	\$ (17)	\$ 95,613

**Table of Contents****Consolidating Balance Sheet  
September 30, 2007**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Assets					
Current assets:					
Cash and equivalents	\$ 8,523	\$ (2,851)	\$ 83,162	\$	\$ 88,834
Accounts receivable, net	59,317	56,260	179,840		295,417
Inventories, net	28,195	69,281	173,602	(4,288)	266,790
Deferred income taxes	11,262	4,261	727	675	16,925
Other current assets	1,487	4,232	11,229		16,948
<b>Total current assets</b>	<b>108,784</b>	<b>131,183</b>	<b>448,560</b>	<b>(3,613)</b>	<b>684,914</b>
Intercompany					
(payable) receivable	(295,612)	296,216	(604)		
Investments in affiliates	917,913	192,366	29	(1,110,279)	29
Property, plant and equipment, net	53,500	49,114	186,858		289,472
Goodwill	113,791	177,754	405,348		696,893
Other intangibles, net	7,655	48,374	150,587		206,616
Other assets	19,230	727	5,384	(5,040)	20,301
<b>Total assets</b>	<b>\$ 925,261</b>	<b>\$ 895,734</b>	<b>\$ 1,196,162</b>	<b>\$ (1,118,932)</b>	<b>\$ 1,898,225</b>
Liabilities and Stockholders					
Equity					
Current liabilities:					
Short-term borrowings and current maturities of long-term debt	\$ 17,185	\$	\$ 6,504	\$	\$ 23,689
Accounts payable and accrued liabilities	58,486	69,337	189,585	(7,327)	310,081
<b>Total current liabilities</b>	<b>75,671</b>	<b>69,337</b>	<b>196,089</b>	<b>(7,327)</b>	<b>333,770</b>
Long-term intercompany (receivable) payable	(29,591)	(54,071)	83,442	220	
Long-term debt, less current maturities	228,435	77	74,173		302,685
Deferred income taxes		26,023	38,831	(5,041)	59,813
Other liabilities	57,364	313	62,952		120,629
<b>Total liabilities</b>	<b>331,879</b>	<b>41,679</b>	<b>455,487</b>	<b>(12,148)</b>	<b>816,897</b>
Stockholders' equity:					
Common stock	573				573

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Capital in excess of par value	513,146	676,497	434,463	(1,110,279)	513,827
Retained earnings	118,270	153,063	206,391	3,495	481,219
Accumulated other comprehensive (loss) income	(8,714)	24,495	99,821		115,602
Treasury stock, at cost	(29,893)				(29,893)
Total stockholders equity	593,382	854,055	740,675	(1,106,784)	1,081,328
Total liabilities and stockholders equity	\$ 925,261	\$ 895,734	\$ 1,196,162	\$ (1,118,932)	\$ 1,898,225

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**Consolidating Balance Sheet  
December 31, 2006**

	Parent Company	Guarantor Subsidiaries	Non-Guarantor Subsidiaries	Eliminations	Consolidated
Assets					
Current assets:					
Cash and equivalents	\$ 5,347	\$ (573)	\$ 57,557	\$	\$ 62,331
Accounts receivable, net	61,671	54,357	145,087		261,115
Inventories, net	31,846	59,218	133,047	956	225,067
Deferred income taxes	8,760	6,750		(1,148)	14,362
Other current assets	(772)	5,085	12,530		16,843
<b>Total current assets</b>	<b>106,852</b>	<b>124,837</b>	<b>348,221</b>	<b>(192)</b>	<b>579,718</b>
Intercompany					
(payable) receivable	(257,370)	253,992	2,538	840	
Investments in affiliates	920,520	215,130	29	(1,135,650)	29
Property, plant and equipment, net	53,438	48,720	174,335		276,493
Goodwill	113,441	191,146	372,193		676,780
Other intangibles, net	7,915	44,249	144,302		196,466
Other assets	17,684	703	4,498	(2,140)	20,745
<b>Total assets</b>	<b>\$ 962,480</b>	<b>\$ 878,777</b>	<b>\$ 1,046,116</b>	<b>\$ (1,137,142)</b>	<b>\$ 1,750,231</b>
Liabilities and Stockholders					
Equity					
Current liabilities:					
Short-term borrowings and current maturities of long-term debt	\$ 20,139	\$	\$ 3,650	\$	\$ 23,789
Accounts payable and accrued liabilities	52,477	86,768	164,605	(10,672)	293,178
<b>Total current liabilities</b>	<b>72,616</b>	<b>86,768</b>	<b>168,255</b>	<b>(10,672)</b>	<b>316,967</b>
Long-term intercompany (receivable) payable	(37,613)	(12,714)	52,587	(2,260)	
Long-term debt, less current maturities	302,753	77	80,629		383,459
Deferred income taxes		26,731	41,869	(2,140)	66,460
Other liabilities	52,781	3,036	74,998		130,815
<b>Total liabilities</b>	<b>390,537</b>	<b>103,898</b>	<b>418,338</b>	<b>(15,072)</b>	<b>897,701</b>
Stockholders' equity:					
Common stock	564				564

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Capital in excess of par value	490,270	683,557	452,679	(1,135,650)	490,856
Retained earnings	109,475	81,091	135,143	13,580	339,289
Accumulated other comprehensive income	544	10,231	39,956		50,731
Treasury stock, at cost	(28,910)				(28,910)
Total stockholders equity	571,943	774,879	627,778	(1,122,070)	852,530
Total liabilities and stockholders equity	\$ 962,480	\$ 878,777	\$ 1,046,116	\$ (1,137,142)	\$ 1,750,231

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**Consolidating Condensed Statement of Cash Flows  
Nine Months Ended September 30, 2007**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Cash provided by (used in) operating activities	\$ 75,665	\$ 3,609	\$ 50,453	\$ (2,255)	\$ 127,472
Cash flows from investing activities:					
Net cash paid in business combinations	(205)				(205)
Capital expenditures	(7,747)	(5,856)	(18,612)		(32,215)
Disposals of property, plant and equipment	77	151	283		511
Other, net	662	38	(21)		679
Net cash used in investing activities	(7,213)	(5,667)	(18,350)		(31,230)
Cash flows from financing activities:					
Net change in long-term intercompany receivable/payable	(782)	(219)	(1,254)	2,255	
Principal payments on short-term borrowings			(29,685)		(29,685)
Proceeds from short-term borrowings			32,272		32,272
Principal payments on long-term debt	(181,622)	(1)	(45,081)		(226,704)
Proceeds from long-term debt	103,042		33,138		136,180
Proceeds from stock option exercises	8,748				8,748
Excess tax benefits from stock-based compensation	6,253				6,253
Purchase of treasury stock	(960)				(960)
Other			(958)		(958)
Net cash (used in) provided by financing activities	(65,321)	(220)	(11,568)	2,255	(74,854)
Effect of exchange rate changes on cash and equivalents	45		5,070		5,115
Increase (decrease) in cash and equivalents	3,176	(2,278)	25,605		26,503
Cash and equivalents, beginning of year	5,347	(573)	57,557		62,331

Cash and equivalents, end of period	\$	8,523	\$	(2,851)	\$	83,162	\$	88,834
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**Table of Contents****Consolidating Condensed Statement of Cash Flows  
Nine Months Ended September 30, 2006**

	<b>Parent Company</b>	<b>Guarantor Subsidiaries</b>	<b>Non-Guarantor Subsidiaries</b>	<b>Eliminations</b>	<b>Consolidated</b>
Cash provided by (used in) operating activities	\$ 43,819	\$ (7,910)	\$ 77,980	\$ (27,149)	\$ 86,740
Cash flows from investing activities:					
Net cash paid in business combinations	(3,397)		(16,660)		(20,057)
Capital expenditures	(6,901)	(3,331)	(16,045)		(26,277)
Disposals of property, plant and equipment	2,888	955	7,593		11,436
Other, net	20	(20)			
Net cash used in investing activities	(7,390)	(2,396)	(25,112)		(34,898)
Cash flows from financing activities:					
Net change in long-term intercompany receivable/payable	(2,455)	9,371	(34,065)	27,149	
Principal payments on short-term borrowings			(7,997)		(7,997)
Proceeds from short-term borrowings			8,293		8,293
Principal payments on long-term debt	(156,501)		(53,875)		(210,376)
Proceeds from long-term debt	116,000		4,922		120,922
Proceeds from stock option exercises	4,593				4,593
Excess tax benefits from stock-based compensation	2,925				2,925
Purchase of treasury stock	(1,222)				(1,222)
Debt issuance costs	(540)				(540)
Other	(158)				(158)
Net cash (used in) provided by financing activities	(37,358)	9,371	(82,722)	27,149	(83,560)
Effect of exchange rate changes on cash and equivalents	(24)	(19)	6,879		6,836
Decrease in cash and equivalents	(953)	(954)	(22,975)		(24,882)
Cash and equivalents, beginning of year	5,557	(369)	105,718		110,906



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Cash and equivalents, end of period	\$ 4,604	\$ (1,323)	\$ 82,743	\$ 86,024
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**Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations**

The following management's discussion and analysis of financial condition and results of operations should be read in conjunction with the Company's Annual Report on Form 10-K for the year ended December 31, 2006, including the financial statements, accompanying notes and management's discussion and analysis of financial condition and results of operations, and the interim consolidated financial statements and accompanying notes included in this Report on Form 10-Q.

*Operating Segments*

The Company's organizational structure is based on the products and services it offers and consists of five operating divisions: Compressor, Blower, Engineered Products, Thomas Products and Fluid Transfer. These divisions comprise two reportable segments: Compressor and Vacuum Products and Fluid Transfer Products. The Compressor, Blower, Engineered Products and Thomas Products divisions are aggregated into the Compressor and Vacuum Products segment because the long-term financial performance of these businesses are affected by similar economic conditions and their products, manufacturing processes and other business characteristics are similar in nature.

The Company has determined its reportable segments in accordance with SFAS No. 131, *Disclosures about Segments of an Enterprise and Related Information* and evaluates the performance of its reportable segments based on income before interest expense, other income, net, and income taxes. Reportable segment operating earnings (defined as revenues less cost of sales and selling and administrative expenses) and segment operating margin (defined as segment operating earnings divided by revenues) are indicative of short-term operating performance and ongoing profitability. Management closely monitors the operating earnings of its reportable segments to evaluate past performance, management performance and compensation, and actions required to improve profitability.

*Non-GAAP Financial Measures*

To supplement the Company's financial information presented in accordance with accounting principles generally accepted in the United States of America (GAAP), management, from time to time, uses additional measures to clarify and enhance understanding of past performance and prospects for the future. These measures may exclude, for example, the impact of unique and infrequent items or items outside of management's control (e.g. foreign currency exchange rates).

**Results of Operations**

**Performance in the Quarter Ended September 30, 2007 Compared  
with the Quarter Ended September 30, 2006**

*Revenues*

Revenues increased \$43.2 million (10%) to \$457.2 million for the three months ended September 30, 2007, compared with \$414.0 million for the same period of 2006. This increase was primarily due to favorable changes in foreign currency exchange rates (4%), price increases (3%) and volume growth (3%). The increased volume was primarily attributable to the Compressor and Vacuum Products segment.

For the three months ended September 30, 2007, revenues for the Compressor and Vacuum Products segment increased \$33.9 million (10%) to \$360.0 million, compared to \$326.1 million in 2006. This increase was due to favorable changes in foreign currency exchange rates (5%), volume growth (3%) and price increases (2%). Volume growth was driven by strong demand in Europe and Asia and organic growth in most product lines.

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Fluid Transfer Products segment revenues increased \$9.3 million (11%) to \$97.2 million for the three months ended September 30, 2007, compared to the same period of 2006. This improvement was driven primarily by price increases (9%) and favorable changes in foreign currency exchange rates (2%). Volume was unchanged year over year as increased shipments of well servicing pumps, fuel systems and loading arms were largely offset by lower volume in drilling pumps.

*Costs and Expenses*

Cost of sales as a percentage of revenues improved to 67.4% in the three-month period ended September 30, 2007, from 67.7% in the comparable period of 2006 due primarily to the favorable effect of cost reduction initiatives and leveraging fixed and semi-fixed costs over additional revenues.

Selling and administrative expenses increased \$4.0 million (5%) in the third quarter of 2007 to \$81.9 million compared to \$77.9 million in the same period of 2006. The effect of unfavorable changes in foreign currency exchange rates of approximately \$4.1 million and higher compensation and benefit expenses were partially offset by cost reductions realized through integration initiatives. As a percentage of revenues, selling and administrative expenses improved to 17.9% for the three-month period ended September 30, 2007, compared to 18.8% for the same period of 2006, as a result of cost control initiatives and leveraging these expenses over higher revenue, partially offset by the unfavorable factors discussed above.

The Compressor and Vacuum Products segment generated operating earnings of \$42.3 million and operating margin of 11.8% in the third quarter of 2007, compared to \$33.3 million and 10.2%, respectively, in the third quarter of 2006 (see Note 14 Segment Results in the Notes to Consolidated Financial Statements for a reconciliation of segment operating earnings to consolidated income before income taxes). This improvement was primarily due to increased leverage of the segment's fixed and semi-fixed costs over additional revenue, cost reductions realized to date through acquisition integration initiatives, price increases and the favorable impact of foreign currency exchange rates. Completed integration activities include transfer of product manufacturing from Taiwan to Wuxi, China; relocation of production from Nuremberg, Germany to China and Brazil; manufacturing process improvements in the U.K. and the transfer of production to the U.K. from Germany; and the consolidation of production facilities in the U.S. The above factors were partially offset by increased material costs and compensation-related expenses.

The Fluid Transfer Products segment generated operating earnings of \$25.0 million and operating margin of 25.7% in the third quarter of 2007, compared to \$22.4 million and 25.4%, respectively, in the third quarter of 2006 (see Note 14 Segment Results in the Notes to Consolidated Financial Statements for a reconciliation of segment operating earnings to consolidated income before income taxes). This improvement was primarily due to the positive impact of increased leverage of the segment's fixed and semi-fixed costs over increased revenue, the benefits from capital investments, price increases and the favorable impact of foreign currency exchange rates. The above factors were partially offset by increased material costs and compensation-related expenses and lower drilling pump shipments.

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Interest expense decreased \$2.2 million (25%) in the third quarter of 2007 compared to the third quarter of 2006 due primarily to significantly lower average debt levels between the two quarterly periods. Net principal payments on debt totaled \$45.7 million in the third quarter of 2007 and \$87.9 million in the first nine months of 2007 (See Note 8 Debt in the Notes to Consolidated Financial Statements ).

The provision for income taxes and effective tax rate decreased to \$7.5 million and 12.3%, respectively, for the three-month period ending September 30, 2007 from \$15.8 million and 33.0%, respectively, for the three-month period ending September 30, 2006. This improvement was due primarily to an approximately \$10.5 million non-recurring, non-cash reduction in net deferred tax liabilities recorded in connection with corporate income tax rate reductions in Germany and the U.K. These rate reductions were enacted in the third quarter of 2007 and will become effective in early 2008. Excluding the corporate income tax rate reductions discussed above, the Company's effective tax rate improved to 29.5% in 2007 compared with 33.0% in 2006 as a result of the favorable resolution of certain previously open tax matters and the effect of tax planning initiatives.

Net income for the three-month period ending September 30, 2007 was \$53.7 million, an increase of \$21.5 million, or 67%, compared to \$32.1 million in the same period of 2006. This improvement was the net result of higher income before income taxes and a lower provision for income taxes in the third quarter of 2007 compared to 2006. Diluted earnings per share were \$0.99 in the third quarter of 2007, which represents a 65% increase compared to diluted earnings per share of \$0.60 for the same period of 2006.

**Performance in the Nine Months Ended September 30, 2007 Compared  
with the Nine Months Ended September 30, 2006**

*Revenues*

Revenues increased \$128.9 million (10%) to \$1,358.5 million for the nine months ended September 30, 2007, compared to \$1,229.6 million in the same period of 2006. This increase was primarily due to favorable changes in foreign currency exchange rates (4%), price increases (3%) and volume growth (3%). The increased volume was attributable to both the Compressor and Vacuum Products segment and the Fluid Transfer Products segment.

For the nine months ended September 30, 2007, revenues for the Compressor and Vacuum Products segment increased \$83.3 million (9%) to \$1,053.2 million, compared to \$969.9 million in 2006. This increase was primarily due to favorable changes in foreign currency exchange rates (5%), price increases (2%) and volume growth (2%). During the first nine months of 2007, demand for Compressor and Vacuum Products remained strong in European and Asian markets and relatively flat in North America, primarily due to lower demand for products used in transportation applications.

Fluid Transfer Products segment revenues increased \$45.6 million (18%) to \$305.3 million for the nine months ended September 30, 2007, compared to \$259.7 million in the same period of 2006. This improvement was primarily driven by price increases (10%), volume growth (6%) due to higher shipments of petroleum pumps, and favorable changes in foreign currency exchange rates (2%).

**Table of Contents***Costs and Expenses*

Cost of sales as a percentage of revenues improved to 66.7% in the nine-month period ended September 30, 2007, from 67.4% in the comparable period of 2006. Cost of sales in the nine-month period of 2006 included a \$5.5 million non-recurring charge to depreciation expense in connection with finalization of the fair value of the Thomas property, plant and equipment, of which \$2.7 million was associated with the six-month period ended December 31, 2005. The year over year improvement in cost of sales as a percentage of revenues was also attributable to cost reduction initiatives, leveraging fixed and semi-fixed costs over additional revenues, and favorable sales mix. The first nine months of 2007 included a higher percentage of petroleum pump shipments than the previous year and these products have cost of sales percentages below the Company's average. These favorable factors were partially offset by declines in productivity related to acquisition integration efforts.

Selling and administrative expenses increased \$13.6 million (6%) in the first nine months of 2007 to \$245.0 million compared to \$231.5 million in the same period of 2006. Selling and administrative expenses in the first nine months of 2006 reflected a \$3.2 million non-recurring reduction in amortization expense recorded in connection with the finalization of the fair value of the Thomas amortizable intangible assets, of which \$1.6 million was associated with the six-month period ended December 31, 2005. The effect of unfavorable changes in foreign currency exchange rates of approximately \$10.9 million and higher compensation and benefit expenses were partially offset by cost reductions realized through integration initiatives. As a percentage of revenues, selling and administrative expenses improved to 18.0% for the nine-month period ended September 30, 2007, compared to 18.8% for the same period of 2006, as a result of cost control initiatives and leveraging these expenses over higher revenue, partially offset by the unfavorable factors discussed above.

The Compressor and Vacuum Products segment generated operating earnings of \$122.6 million and operating margin of 11.6% in the first nine months of 2007, compared to \$102.9 million and 10.6%, respectively, in the first nine months of 2006 (see Note 14 Segment Results in the Notes to Consolidated Financial Statements for a reconciliation of segment operating earnings to consolidated income before income taxes). This improvement was primarily due to increased leverage of the segment's fixed and semi-fixed costs over additional revenue, cost reductions realized to date through acquisition integration initiatives as discussed under results of operations for the third quarter, price increases, the favorable impact of foreign currency exchange rates and reduced net depreciation and amortization expense associated with the finalization of the fair values of the Thomas property, plant and equipment and amortizable intangible assets as discussed above. The above factors were partially offset by increased material costs and compensation-related expenses.

The Fluid Transfer Products segment generated operating earnings of \$84.3 million and operating margin of 27.6% in the first nine months of 2007, compared to \$66.2 million and 25.5%, respectively, in the first nine months of 2006 (see Note 14 Segment Results in the Notes to Consolidated Financial Statements for a reconciliation of segment operating earnings to consolidated income before income taxes). This improvement was primarily due to the positive impact of increased leverage of the segment's fixed and semi-fixed costs over increased revenue, benefits from capital investments, price increases, favorable sales mix associated with increased sales of petroleum pumps and the favorable impact of foreign currency exchange rates. The above factors were partially offset by increased material costs and compensation-related expenses and lower drilling pump shipments.

Interest expense decreased \$8.4 million (29%) in the first nine months of 2007 compared to the first nine months of 2006 due primarily to significantly lower average debt levels between the two periods. Net principal payments on debt totaled \$87.9 million in the first nine months of 2007 (See Note 8 Debt in the Notes to Consolidated Financial Statements).

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The provision for income taxes and effective tax rate decreased to \$46.7 million and 24.9%, respectively, for the nine-month period ending September 30, 2007 from \$47.1 million and 33.0%, respectively, for the nine-month period ending September 30, 2006. This improvement was due primarily to an approximately \$10.5 million non-recurring, non-cash reduction in net deferred tax liabilities recorded in connection with corporate income tax rate reductions in Germany and the U.K. discussed previously. Excluding the corporate income tax rate reductions discussed above, the Company's effective tax rate improved to 30.5% in 2007 compared with 33.0% in 2006 as a result of the favorable resolution of certain previously open tax matters and the effect of tax planning initiatives.

Net income for the nine-month period ending September 30, 2007 was \$141.2 million, an increase of \$45.6 million, or 48%, compared to \$95.6 million in the same period of 2006. This improvement was the net result of higher income before income taxes and a lower provision for income taxes in 2007 compared to 2006. Diluted earnings per share were \$2.62 in the first nine months of 2007, which represents a 46% increase compared to diluted earnings per share of \$1.79 for the same period of 2006.

**Outlook**

In general, the Company believes that demand for compressor and vacuum products tends to correlate to the rate of total industrial capacity utilization and the rate of change of industrial equipment production because air is often used as a fourth utility in the manufacturing process. Over longer time periods, the Company believes that demand also tends to follow economic growth patterns indicated by the rates of change in the Gross Domestic Product around the world. During 2007, total industrial capacity utilization rates in the U.S., as published by the Federal Reserve Board, remained above 81%. Rates above 80% have historically indicated a good demand environment for industrial equipment such as compressor and vacuum products.

The Company expects the industrial production rate of growth to slow or remain relatively flat in the U.S. in the fourth quarter of 2007 and throughout 2008, offset by growing industrial demand in Europe and on-going strength in Asia. The Company also expects increasing demand in the U.S. and throughout the world for environmental applications, including flue gas desulfurization and flare gas and wastewater treatment. As a result of these growth expectations, the Company believes that demand for the industrial portion of its business will continue to grow in 2008, although at a slower rate than realized in 2007. While the Company has less visibility of the demand for petroleum pumps than at this time last year, it expects the demand for oil and natural gas well servicing pumps and aftermarket parts to remain stable in 2008, compared to 2007. The Company has invested in key machine tools in order to increase its production capacities accordingly. At this point, the Company anticipates shipments for drilling pumps to continue to decline for the remainder of 2007 and in 2008, but has some flexibility to reduce the levels of previously outsourced production as demand declines.

In the third quarter of 2007, orders for compressor and vacuum products were \$376.4 million, compared to \$339.9 million in the same period of 2006. Order backlog (consisting of orders believed to be firm for which a customer purchase order has been received or communicated; since orders may be rescheduled or canceled, backlog does not necessarily reflect future sales levels) for the Compressor and Vacuum Products segment was \$420.7 million as of September 30, 2007, compared to \$356.1 million as of September 30, 2006. The increases in orders and backlog compared to the prior year were primarily due to stronger industrial demand and the favorable effect of changes in foreign currency exchange rates. The Company continues to see strong demand outside of the United States, particularly in Europe and Asia. The Company expects orders for its compressor and vacuum products to remain strong through the balance of 2007 and the first half of 2008, driven by demand for engineered products and original equipment manufacturers' applications on a global basis.

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Future demand for petroleum-related fluid transfer products has historically corresponded to market conditions, rig counts and expectations for oil and natural gas prices, which the Company cannot predict. Orders for fluid transfer products were \$99.5 million in the third quarter of 2007, compared to \$83.8 million in the third quarter of 2006, representing an increase of 19%. Approximately 16% of this increase was due to strong demand for loading arms and fuel systems. The favorable effect of changes in foreign currency exchange rates contributed the remaining 3%. Quotations for drilling pumps for international rigs have recently increased, but the time associated with securing these orders, compared with North American activity, is significantly longer. Order backlog for the Fluid Transfer Products segment was \$184.6 million at September 30, 2007, compared to \$189.6 million at September 30, 2006, representing a 3% reduction. The decrease in backlog is primarily associated with lower demand for drilling pumps used on North America land rigs, partially offset by continued growth in demand for aftermarket parts and receipt of certain contracts for liquid natural gas and compressed natural gas loading arms. The Company expects to ship approximately half of these loading arm contracts in the fourth quarter of 2007 and the balance in early 2008.

While demand for well servicing pumps and aftermarket parts is expected to remain stable in 2008, the Company expects significantly lower shipment volume of drilling pumps in 2008 compared to 2007, reflecting management's outlook for a relatively stable rig count in North America. As a result, backlog for the Fluid Transfer Products segment is expected to decline in the fourth quarter of 2007 and the first half of 2008 compared to current and prior period levels. Segment revenues for the second half of 2007 are expected to be less than segment revenues for the first half of 2007 due to the lower levels of backlog and fewer production days. Segment operating margin is also expected to deteriorate as a result of the unfavorable mix and reduced volume leverage compared to the first half of the year. The deterioration in margin is expected to be mitigated somewhat by ongoing demand for well servicing pumps and aftermarket parts and the Company's ability to bring previously outsourced manufacturing in-house. Primarily as a result of the decline in drilling pump shipments, Fluid Transfer Products segment revenues and operating margin are expected to be lower in 2008 compared to 2007.

**Liquidity and Capital Resources***Operating Working Capital*

During the nine months ended September 30, 2007, operating working capital (defined as accounts receivable plus inventories, less accounts payable and accrued liabilities) increased \$59.1 million to \$252.1 million from \$193.0 million at December 31, 2006. This increase was driven by higher receivable and inventories and the effect of foreign currency exchange rates. The increase in accounts receivables reflects an increase in days sales in receivables to 59 at September 30, 2007 from 55 at December 31, 2006, and compares with 60 at September 30, 2006. The increase in accounts receivable was somewhat offset by higher customer advance payments (which are included in accrued liabilities) as a result of the increased volume of engineered package sales. Inventory growth from December 31, 2006 reflects production and supply chain inefficiencies related to manufacturing relocations and higher inventory levels required to support planned increases in production volume and shipments. Inventory turns declined to 4.6 times in the third quarter of 2007 from 4.9 times in the third quarter of 2006.

**Table of Contents***Cash Flows*

Cash provided by operating activities of \$127.5 million in the first nine months of 2007 compares with cash provided by operating activities of \$86.7 million in the same period of 2006. This improvement primarily reflects the Company's increased earnings. Cash used to fund operating working capital was \$33.9 million in the nine-month period of 2007 compared to \$51.4 million in the nine-month period of 2006. Net cash used in financing activities of \$74.9 million in the nine-month period of 2007 primarily reflected the use of available cash and cash generated from operating activities to repay long-term borrowings. At September 30, 2007, the Company's debt to total capital was 23.2%, compared to 32.3% at December 31, 2006 and 38.1% at September 30, 2006.

*Capital Expenditures and Commitments*

Capital projects designed to increase operating efficiency and flexibility, expand production capacity, support acquisition integration projects and bring new products to market resulted in expenditures of \$32.2 million in the first nine months of 2007. This was \$5.9 million higher than capital spending in the comparable period in 2006, primarily due to the timing of capital projects and spending related to integration projects. Capital expenditures related to environmental projects have not been significant in the past and are not expected to be significant in the foreseeable future.

In October 1998, the Company's Board of Directors authorized the repurchase of up to 3,200,000 shares of the Company's Common Stock to be used for general corporate purposes, of which 420,600 shares remain available for repurchase under this program as of September 30, 2007. The Company has also established a Stock Repurchase Program for its executive officers and directors to provide a means for them to sell the Company's Common Stock and obtain sufficient funds to meet income tax obligations which arise from the exercise, grant or vesting of incentive stock options, restricted stock or performance shares. The Company's Board of Directors has authorized up to 800,000 shares for repurchase under this program, and of this amount, 398,251 shares remain available for repurchase as of September 30, 2007. As of September 30, 2007, a total of 3,181,149 shares have been repurchased at a cost of approximately \$23.8 million under both repurchase programs.

*Liquidity*

The Company's primary sources of funds for working capital and growth of the business, including capital expenditures and acquisitions, consist of net cash flows from operating activities and access to available credit facilities.

The Company's primary source of debt funding is its 2005 amended and restated credit agreement (the 2005 Credit Agreement). The 2005 Credit Agreement provides the Company with access to senior secured credit facilities, including a Term Loan in the original principal amount of \$380.0 million, and a \$225.0 million Revolving Line of Credit.

The Term Loan has a final maturity of July 1, 2010 and the outstanding principal balance at September 30, 2007 was \$79.8 million. The Term Loan requires quarterly principal payments aggregating approximately \$3.7 million for the remainder of 2007 and \$19.6 million, \$34.4 million, and \$22.1 million in 2008, 2009 and 2010, respectively.

The Revolving Line of Credit matures on July 1, 2010. Loans under this facility may be denominated in U.S. dollars or several foreign currencies and may be borrowed by the Company or two of its foreign subsidiaries as outlined in the 2005 Credit Agreement. On September 30, 2007, the Revolving Line of Credit had an outstanding principal balance of \$90.8 million. In addition, letters of credit in the amount of \$14.6 million were outstanding on the Revolving Line of Credit at September 30, 2007, leaving \$119.6 million available for future use, subject to the terms of the Revolving Line of Credit.



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The interest rates applicable to loans under the 2005 Credit Agreement are variable and will be, at the Company's option, the prime rate plus an applicable margin or LIBOR plus an applicable margin. The applicable margin percentages are adjustable quarterly, based upon financial ratio guidelines defined in the 2005 Credit Agreement (See Note 8 Debt in the Notes to Consolidated Financial Statements).

The Company's obligations under the 2005 Credit Agreement are guaranteed by the Company's existing and future domestic subsidiaries, and are secured by a pledge of certain subsidiaries' capital stock. The Company is subject to customary covenants regarding certain earnings, liquidity and capital ratios.

Management currently expects the Company's future cash flows to be sufficient to fund its scheduled debt service and provide required resources for working capital and capital investments for at least the next twelve months. The Company is proactively pursuing acquisition opportunities, but the size and timing of any future acquisitions and the related potential capital requirements cannot be predicted. In the event that suitable businesses are available for acquisition upon acceptable terms, the Company may obtain all or a portion of the necessary financing through the incurrence of additional long-term borrowings.

**Contractual Obligations and Commitments**

The following table and accompanying disclosures summarize the Company's significant contractual obligations at September 30, 2007 and the effect such obligations are expected to have on its liquidity and cash flow in future periods:

<i>(Dollars in millions)</i>		<b>Balance</b>	<b>Payments Due by Period</b>		<b>After</b>
			<b>of 2007</b>	<b>2008 - 2009</b>	
<b>Contractual Cash Obligations</b>	<b>Total</b>				
Debt	\$318.6	\$ 8.6	\$ 5.5	\$114.3	\$140.2
Estimated interest payments <sup>(1)</sup>	77.3	5.7	27.6	22.7	21.3
Capital leases	7.8	0.1	0.6	0.6	6.5
Operating leases	54.0	4.4	23.8	13.0	12.8
Purchase obligations <sup>(2)</sup>	229.8	168.9	60.9		
<b>Total</b>	<b>\$687.5</b>	<b>\$187.7</b>	<b>\$168.4</b>	<b>\$150.6</b>	<b>\$180.8</b>

(1) Estimated interest payments for long-term debt were calculated as follows: for fixed-rate debt and term debt, interest was calculated based on applicable rates and payment dates; for variable-rate debt and/or non-term debt, interest rates and payment

dates were estimated based on management's determination of the most likely scenarios for each relevant debt instrument. Management expects to settle such interest payments with cash flows from operating activities and/or short-term borrowings.

- (2) Purchase obligations consist primarily of agreements to purchase inventory or services made in the normal course of business to meet operational requirements. The purchase obligation amounts do not represent the entire anticipated purchases in the future, but represent only those items for which the Company is contractually obligated as of September 30, 2007. For this reason, these numbers will not provide a

complete and  
reliable  
indicator of the  
Company's  
expected future  
cash outflows.

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In accordance with SFAS No. 158, the total pension and other postretirement benefit liability recognized on the consolidated balance sheet as of December 31, 2006 was \$101.2 million and represents the funded status of the Company's defined benefit plans at the end of 2006. The total pension and other postretirement benefit liability is included in the consolidated balance sheet line items accrued liabilities, postretirement benefits other than pensions and other liabilities. This amount is impacted by, among other items, plan funding levels, changes in plan demographics and assumptions, and investment return on plan assets. Because this liability does not represent expected liquidity needs, the Company did not include this amount in the Contractual Cash Obligations table above.

The Company funds its U.S. qualified pension plans in accordance with the Employee Retirement Income Security Act of 1974 regulations for the minimum annual required contribution and IRS regulations for the maximum annual allowable tax deduction. The Company is committed to making the required minimum contributions and expects to contribute a total of approximately \$1.0 million in the aggregate to its U.S. qualified pension plans throughout 2007. Furthermore, the Company expects to contribute a total of approximately \$2.4 million in the aggregate to the U.S. postretirement health care benefit plan throughout 2007. Future contributions are dependent upon various factors including benefit payment experience and changes, if any, to current funding requirements. Therefore, no amounts were included as contractual cash obligations in the above table. The Company generally expects to fund all future contributions with cash flows from operating activities.

The Company's non-U.S. pension plans are funded in accordance with local laws and income tax regulations. The Company expects to contribute a total of approximately \$21.0 million in the aggregate to its non-U.S. qualified pension plans throughout 2007. No amounts have been included in the Contractual Cash Obligations table due to the same reasons noted above.

Disclosure of amounts in the above table regarding expected benefit payments in future years for the Company's pension plans and other postretirement benefit plans is not made due to the ongoing nature of the obligations of these plans. However, in order to inform the reader about expected benefit payments for these plans over the next several years, the Company anticipates annual benefit payments to be in the range of approximately \$8.0 million to \$9.0 million for the U.S. plans and \$5.0 million to \$6.0 million for the non-U.S. plans in 2007 and to remain at or near these annual levels for the next several years.

Net deferred income tax liabilities were \$42.9 million as of September 30, 2007. This amount is not included in the Contractual Cash Obligations table because the Company believes this presentation would not be meaningful. Deferred income tax liabilities are calculated based on temporary differences between the tax basis of assets and liabilities and their book basis, which will result in taxable amounts in future years when the book basis is settled. The results of these calculations do not have a direct connection with the amount of cash taxes to be paid in any future periods. As a result, scheduling deferred income tax liabilities as payments due by period could be misleading because this scheduling would not relate to liquidity needs.

The Company adopted the provisions of FIN 48 effective January 1, 2007. The Company's unrecognized tax benefits were \$8.8 million as of September 30, 2007. Disclosure of amounts in the above table regarding expected payments in future years is not made due to the uncertain nature of these unrecognized tax benefits (see Note 3 Income Taxes in the Notes to Consolidated Financial Statements).

In the normal course of business, the Company and its subsidiaries are required to provide surety bonds, standby letters of credit or similar instruments to guarantee performance of contractual or legal obligations. As of September 30, 2007, the Company had \$59.8 million in such instruments outstanding and had pledged \$1.8 million of cash to the issuing financial institutions as collateral for such instruments.

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**Contingencies**

The Company is a party to various legal proceedings, lawsuits and administrative actions, which are of an ordinary or routine nature. In addition, due to the bankruptcies of several asbestos manufacturers and other primary defendants, among other things, the Company has been named as a defendant in a number of asbestos personal injury lawsuits. The Company has also been named as a defendant in a number of silicosis personal injury lawsuits. The plaintiffs in these suits allege exposure to asbestos or silica from multiple sources and typically the Company is one of approximately 25 or more named defendants. In the Company's experience to date, the substantial majority of the plaintiffs have not suffered an injury for which the Company bears responsibility.

Predecessors to the Company sometimes manufactured, distributed and/or sold products allegedly at issue in the pending asbestos and silicosis litigation lawsuits (the Products). However, neither the Company nor its predecessors ever mined, manufactured, mixed, produced or distributed asbestos fiber or silica sand, the materials that allegedly caused the injury underlying the lawsuits. Moreover, the asbestos-containing components of the Products were enclosed within the subject Products.

The Company has entered into a series of cost-sharing agreements with multiple insurance companies to secure coverage for asbestos and silicosis lawsuits. The Company also believes some of the potential liabilities regarding these lawsuits are covered by indemnity agreements with other parties. The Company's uninsured settlement payments for past asbestos and silicosis lawsuits have been immaterial.

The Company believes that the pending and future asbestos and silicosis lawsuits will not, in the aggregate, have a material adverse effect on its consolidated financial position, results of operations or liquidity, based on: the Company's anticipated insurance and indemnification rights to address the risks of such matters; the limited potential asbestos exposure from the components described above; the Company's experience that the vast majority of plaintiffs are not impaired with a disease attributable to alleged exposure to asbestos or silica from or relating to the Products or for which the Company otherwise bears responsibility; various potential defenses available to the Company with respect to such matters; and the Company's prior disposition of comparable matters. However, due to inherent uncertainties of litigation and because future developments, including, without limitation, potential insolvencies of insurance companies or other defendants, could cause a different outcome, there can be no assurance that the resolution of pending or future lawsuits will not have a material adverse effect on its consolidated financial position, results of operations or liquidity.

The Company has been identified as a potentially responsible party (PRP) with respect to several sites designated for cleanup under federal Superfund or similar state laws, which impose liability for cleanup of certain waste sites and for related natural resource damages. Persons potentially liable for such costs and damages generally include the site owner or operator and persons that disposed or arranged for the disposal of hazardous substances found at those sites. Although these laws impose joint and several liability, in application, the PRPs typically allocate the investigation and cleanup costs based upon the volume of waste contributed by each PRP. Based on currently available information, the Company was only a small contributor to these waste sites, and the Company has, or is attempting to negotiate, de minimis settlements for their cleanup. The cleanup of the remaining sites is substantially complete and the Company's future obligations entail a share of the sites' ongoing operating and maintenance expense.

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The Company is also addressing three on-site cleanups for which it is the primary responsible party. Two of these cleanup sites are in the operation and maintenance stage and the third is in the implementation stage. The Company is also participating in a voluntary clean-up program with other PRPs on a fourth site which is in the assessment stage. Based on currently available information, the Company does not anticipate that any of these sites will result in material additional costs beyond those already accrued on its balance sheet.

The Company has an accrued liability on its balance sheet to the extent costs are known or can be estimated for its remaining financial obligations for these matters. Based upon consideration of currently available information, the Company does not anticipate any materially adverse effect on its results of operations, financial condition, liquidity or competitive position as a result of compliance with federal, state, local or foreign environmental laws or regulations, or cleanup costs relating to the sites discussed above.

**Changes in Accounting Principles and Effects of New Accounting Pronouncements**

In June 2006, the FASB issued FASB Interpretation No. 48, *Accounting for Uncertainty in Income Taxes – an interpretation of FASB Statement No. 109* ( FIN 48 ), which prescribes a recognition threshold and measurement attribute for the financial statement recognition and measurement of a tax position taken or expected to be taken in a tax return. FIN 48 also provides guidance on derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. FIN 48 is effective for fiscal years beginning after December 15, 2006 and was adopted by the Company in the first quarter of 2007. See Note 3, *Income Taxes* in the *Notes to Consolidated Financial Statements* for a discussion of the effect of adoption of FIN 48 on the Company's financial statements.

In June 2006, the Emerging Issues Task Force ( EITF ) reached a consensus on the income statement presentation of various types of taxes. The new guidance, Emerging Issues Task Force Issue 06-3 *How Taxes Collected from Customers and Remitted to Governmental Authorities Should Be Presented in the Income Statement (That Is, Gross versus Net Presentation)* ( EITF 06-3 ) applies to any tax assessed by a governmental authority that is directly imposed on a revenue-producing transaction between a seller and a customer and may include, but is not limited to, sales, use, value added, and some excise taxes. The presentation of taxes within the scope of this issue on either a gross (included in revenues and costs) or a net (excluded from revenues) basis is an accounting policy decision that should be disclosed pursuant to APB Opinion No. 22, *Disclosure of Accounting Policies*. The EITF's decision on gross versus net presentation requires that any such taxes reported on a gross basis be disclosed on an aggregate basis in interim and annual financial statements, for each period for which an income statement is presented, if those amounts are significant. The Company adopted EITF 06-3 effective January 1, 2007. The Company reports revenues net of taxes within the scope of EITF 06-3 and, accordingly, adoption of this issue had no effect on its consolidated financial statements and related disclosures.

In September 2006, the FASB issued SFAS No. 157, *Fair Value Measurements* ( SFAS No. 157 ), which defines fair value, establishes a framework for using fair value to measure assets and liabilities, and expands disclosures about fair value measurements. SFAS No. 157 applies whenever other statements require or permit assets or liabilities to be measured at fair value. This statement is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact that the adoption of SFAS No. 157 will have on its consolidated financial statements and related disclosure requirements.

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In February 2007, the FASB issued SFAS No. 159, *The Fair Value Option for Financial Assets and Financial Liabilities* ( SFAS No. 159 ), which permits all entities to elect to measure eligible financial instruments at fair value. Additionally, this statement establishes presentation and disclosure requirements designed to facilitate comparisons between entities that choose different measurement attributes for similar types of assets and liabilities. This statement is effective for fiscal years beginning after November 15, 2007. The Company is currently evaluating the impact the adoption of SFAS No. 159 will have on its consolidated financial statements and related disclosure requirements.

**Critical Accounting Policies**

Management has evaluated the accounting policies used in the preparation of the Company's financial statements and related notes and believes those policies to be reasonable and appropriate. Certain of these accounting policies require the application of significant judgment by management in selecting appropriate assumptions for calculating financial estimates. By their nature, these judgments are subject to an inherent degree of uncertainty. These judgments are based on historical experience, trends in the industry, information provided by customers and information available from other outside sources, as appropriate. The most significant areas involving management judgments and estimates may be found in the Company's 2006 Annual Report on Form 10-K, filed on March 1, 2007, in the Critical Accounting Policies section of Management's Discussion and Analysis and in Note 1, Summary of Significant Accounting Policies in the Notes to Consolidated Financial Statements.

**Cautionary Statements Regarding Forward-Looking Statements**

All of the statements in Management's Discussion and Analysis of Financial Condition and Results of Operations, other than historical facts, are forward-looking statements made in reliance upon the safe harbor of the Private Securities Litigation Reform Act of 1995, including, without limitation, statements made under the caption Outlook. As a general matter, forward-looking statements are those focused upon anticipated events or trends, expectations, and beliefs relating to matters that are not historical in nature. Such forward-looking statements are subject to uncertainties and factors relating to the Company's operations and business environment, all of which are difficult to predict and many of which are beyond the control of the Company. These uncertainties and factors could cause actual results to differ materially from those matters expressed in or implied by such forward-looking statements.

The following uncertainties and factors, among others, including those set forth under Risk Factors in our Form 10-K for the fiscal year ended December 31, 2006, could affect future performance and cause actual results to differ materially from those expressed in or implied by forward-looking statements: (1) the Company's exposure to economic downturns and market cycles, particularly the level of oil and natural gas prices and oil and natural gas drilling production, which affect demand for the Company's petroleum products, and industrial production and manufacturing capacity utilization rates, which affect demand for the Company's compressor and vacuum products; (2) the risks of large or rapid increases in raw material costs or substantial decreases in their availability, and the Company's dependence on particular suppliers, particularly iron casting and other metal suppliers; (3) the risks associated with intense competition in the Company's markets, particularly the pricing of the Company's products; (4) the ability to effectively integrate acquisitions, including product and manufacturing rationalization initiatives, and realize anticipated cost savings, synergies and revenue enhancements; (5) the ability to attract and retain quality executive management and other key personnel; (6) the ability to continue to identify and complete other strategic acquisitions and effectively integrate such acquisitions to achieve desired financial benefits; (7) economic, political and other risks associated with the Company's international sales and operations, including changes in currency exchange rates (primarily between the

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U.S. dollar, the euro, the British pound and the Chinese yuan); (8) the risks associated with potential product liability and warranty claims due to the nature of the Company's products; (9) the risks associated with environmental compliance costs and liabilities; (10) the risks associated with pending asbestos and silicosis personal injury lawsuits; (11) the risks associated with the Company's indebtedness and changes in the availability or costs of new financing to support the Company's operations and future investments; (12) the risks associated with enforcing the Company's intellectual property rights and defending against potential intellectual property claims; (13) the ability to avoid employee work stoppages and other labor difficulties; (14) changes in discount rates used for actuarial assumptions in pension and other postretirement obligation and expense calculations and market performance of pension plan assets; and (15) the risk of possible future charges if the Company determines that the value of goodwill and other intangible assets, representing a significant portion of its total assets, is impaired. The Company does not undertake, and hereby disclaims, any duty to update these forward-looking statements, although its situation and circumstances may change in the future.

**Item 3. Quantitative and Qualitative Disclosures About Market Risk**

The Company is exposed to market risk related to changes in interest rates, as well as European and other foreign currency exchange rates, and selectively uses derivative financial instruments, including forwards and swaps, to manage these risks. The Company does not hold derivatives for trading purposes. The value of market-risk sensitive derivatives and other financial instruments is subject to change as a result of movements in market rates and prices. Sensitivity analysis is one technique used to evaluate these impacts. A significant amount of the Company's net income is earned in foreign currencies. Therefore, a strengthening in the U.S. dollar across relevant foreign currencies, principally the euro, British pound and Chinese yuan, would have a corresponding negative impact on the Company's future earnings.

All derivative instruments are reported on the balance sheet at fair value. For each derivative instrument designated as a fair value hedge, the gain or loss on the derivative and the offsetting loss or gain on the hedged asset, liability or firm commitment are recognized immediately in earnings. For each derivative instrument designated as a cash flow hedge, the effective portion of the gain or loss on the derivative is reported as a component of accumulated other comprehensive income and reclassified into earnings in the same period that the hedged transaction affects earnings. Currency fluctuations on non-U.S. dollar borrowings that have been designated as hedges on the Company's net investments in foreign operations are included in other comprehensive income.

To effectively manage interest costs, the Company uses interest rate swaps as cash flow hedges of variable-rate interest payments. Including the impact of interest rate swaps outstanding, the interest rates on approximately 63% of the Company's total borrowings were effectively fixed as of September 30, 2007. Also as part of its hedging strategy, the Company uses purchased option and forward exchange contracts from time to time to minimize the impact of currency fluctuations on transactions, cash flows and firm commitments. These contracts for the sale or purchase of European and other currencies generally mature within one year.

Notional transaction amounts and fair values for the Company's outstanding derivatives, by risk category and investment type as of September 30, 2007 and December 31, 2006, are summarized in Note 12, Supplemental Information, in the Notes to Consolidated Financial Statements.



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**Item 4. Controls and Procedures**

The Company's management carried out an evaluation, as required by Rule 13a-15(e) of the Securities Exchange Act of 1934 (the Exchange Act), with the participation of the Chairman, President and Chief Executive Officer and the Vice President, Finance and Chief Financial Officer, of the effectiveness of the design and operation of the Company's disclosure controls and procedures, as of the end of the period covered by this report. Based upon this evaluation, the Chairman, President and Chief Executive Officer and Vice President, Finance and Chief Financial Officer concluded that the Company's disclosure controls and procedures were effective at the reasonable assurance level as of the end of the period covered by this Quarterly Report on Form 10-Q, such that the information relating to the Company and its consolidated subsidiaries required to be disclosed by the Company in the reports that it files or submits under the Exchange Act (i) is recorded, processed, summarized, and reported, within the time periods specified in the Securities and Exchange Commission's rules and forms, and (ii) is accumulated and communicated to the Company's management, including its principal executive and financial officers, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

In addition, the Company's management carried out an evaluation, as required by Rule 13a-15(d) of the Exchange Act, with the participation of the Chairman, President and Chief Executive Officer and the Vice President, Finance and Chief Financial Officer, of changes in the Company's internal control over financial reporting. Based on this evaluation, the Chairman, President and Chief Executive Officer and the Vice President, Finance and Chief Financial Officer concluded that there were no changes in the Company's internal control over financial reporting that occurred during the quarter ended September 30, 2007 that have materially affected, or that are reasonably likely to materially affect, the Company's internal control over financial reporting.

In designing and evaluating the disclosure controls and procedures, the Company's management recognized that any controls and procedures, no matter how well designed, can provide only reasonable assurances of achieving the desired control objectives and management necessarily was required to apply its judgment in evaluating the cost-benefit relationship of possible controls and procedures.

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**Table of Contents****PART II OTHER INFORMATION****Item 1. Legal Proceedings**

The Company is a party to various legal proceedings and administrative actions. The information regarding these proceedings and actions is included under Note 13 Contingencies to the Company's Consolidated Financial Statements included in this Quarterly Report on Form 10-Q and under Contingencies in Part I, Item 2 of this Quarterly Report on Form 10-Q.

**Item 1A. Risk Factors**

For information regarding factors that could affect the Company's results of operations, financial condition and liquidity, see the risk factors discussion provided under Part I, Item 1A of the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2006. See also Cautionary Statements Regarding Forward-Looking Statements included in Part I, Item 2 of this Quarterly Report on Form 10-Q. There has not been any material change in the risk factors since December 31, 2006.

**Item 2. Unregistered Sales of Equity Securities and Use of Proceeds**

Repurchases of equity securities during the three months ended September 30, 2007 are listed in the following table.

<b>Period</b>	<b>Total Number of Shares Purchased (1)</b>	<b>Average Price Paid per Share</b>	<b>Total Number of Shares Purchased as Part of Publicly Announced Plans or Programs (2)</b>	<b>Maximum Number of Shares that May Yet Be Purchased Under the Plans or Programs</b>
<b>July 1, 2007 July 31, 2007</b>	120	\$ 44.01		818,851
<b>August 1, 2007 August 31, 2007</b>		N/A		818,851
<b>September 1, 2007 September 30, 2007</b>		N/A		818,851
<b>Total</b>	120	\$ 44.01		818,851

(1) Includes shares exchanged or surrendered in connection with the exercise of options under Gardner Denver's stock option plans.

(2) In October 1998, the Company's Board of Directors authorized the

repurchase of up to 3,200,000 shares of the Company's Common Stock to be used for general corporate purposes. In November 1998 (and as subsequently amended by the Board of Directors in November 2001, May 2003 and July 2007), the Company's Board of Directors authorized the repurchase of up to 800,000 shares of the Company's Common Stock under a stock repurchase program for Gardner Denver's executive officers and directors for the purpose of providing means by which executive officers and directors can obtain sufficient funds to meet tax obligations that arise from the exercise, grant or vesting of incentive stock options, restricted stock or performance shares. Both authorizations remain in effect until all the

authorized shares  
are repurchased  
unless modified  
by the Board of  
Directors.

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**Item 6. Exhibits**

- 11 Statement re: Computation of Earnings Per Share, incorporated herein by reference to Note 10, Earnings per Share, to the Company's Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.
- 12 Statements re: Computation of Ratio of Earnings to Fixed Charges.
- 31.1 Certification of Chief Executive Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of Chief Financial Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32.1 Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
- 32.2 Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

**GARDNER DENVER, INC.**

(Registrant)

Date: November 7, 2007

By: /s/ Ross J. Centanni

Ross J. Centanni  
Chairman, President & CEO

Date: November 7, 2007

By: /s/ Helen W. Cornell

Helen W. Cornell  
Vice President, Finance & CFO

Date: November 7, 2007

By: /s/ David J. Antoniuk

David J. Antoniuk  
Vice President and Corporate  
Controller (Principal Accounting  
Officer)

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**GARDNER DENVER, INC.  
EXHIBIT INDEX**

<b>Exhibit No.</b>	<b>Description</b>
11	Statement re: Computation of Earnings Per Share, incorporated herein by reference Note 10, Earnings per Share, to the Company's Consolidated Financial Statements included in this Quarterly Report on Form 10-Q.
12	Statements re: Computation of Ratio of Earnings to Fixed Charges.
31.1	Certification of Chief Executive Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
31.2	Certification of Chief Financial Officer Pursuant to Rule 13a-15(e) or 15d-15(e) of the Exchange Act, as Adopted Pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
32.1	Certification of Chief Executive Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.
32.2	Certification of Chief Financial Officer Pursuant to 18 U.S.C. Section 1350, as Adopted Pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

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