BERKSHIRE HATHAWAY INC Form 10-Q May 04, 2007

#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549 FORM 10-Q

(Mark One)

**DESCRIPTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934** 

For the quarterly period ended March 31, 2007

OR

O	TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES
	EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_\_ to\_\_\_\_\_

Commission file number <u>001-14905</u> BERKSHIRE HATHAWAY INC.

(Exact name of registrant as specified in its charter)

Delaware 47-0813844

(State or other jurisdiction of incorporation or organization)

(I.R.S. Employer Identification Number)

1440 Kiewit Plaza, Omaha, Nebraska 68131 (Address of principal executive office)(Zip Code) (402) 346-1400

(Registrant s telephone number, including area code)

(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the Registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months and (2) has been subject to such filing requirements for the past 90 days. YES þ NO o

Indicate by check mark whether the Registrant is a large accelerated filer, an accelerated filer, or a non-accelerated filer. See definition of accelerated filer and large accelerated filer in Rule 12b-2 of the Exchange Act. (Check one): Large accelerated filer b Accelerated filer o Non-accelerated filer o

Indicate by check mark whether the Registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes o No b Number of shares of common stock outstanding as of April 27, 2007:

Class A 1,087,256 Class B 13,674,167

## FORM 10-Q Q/E 3/31/07 BERKSHIRE HATHAWAY INC.

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## FORM 10-Q Part I Financial Information Item 1. Financial Statements

#### Q/E 3/31/07

#### BERKSHIRE HATHAWAY INC. and Subsidiaries CONSOLIDATED BALANCE SHEETS

(dollars in millions)

ASSETS	March 31, 2007 (Unaudited)		2006		
Insurance and Other:					
Cash and cash equivalents	\$	39,580	\$	37,977	
Investments:					
Fixed maturity securities		21,606		25,300	
Equity securities		65,065		61,533	
Other		834		905	
Receivables		20,336		12,881	
Inventories		5,437		5,257	
Property, plant and equipment		9,514		9,303	
Goodwill		26,042		25,678	
Deferred charges reinsurance assumed		4,163		1,964	
Other		6,703		6,538	
		199,280		187,336	
Utilities and Energy:					
Cash and cash equivalents		950		343	
Property, plant and equipment		24,574		24,039	
Goodwill		5,554		5,548	
Other		6,531		6,560	
		37,609		36,490	
Finance and Financial Products:					
Cash and cash equivalents		5,497		5,423	
Investments in fixed maturity securities		2,959		3,012	
Loans and finance receivables		11,675		11,498	
Goodwill		1,014		1,012	
Other		3,644		3,666	
		24,789		24,611	
	\$	261,678	\$	248,437	

See accompanying Notes to Interim Consolidated Financial Statements

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# FORM 10-Q BERKSHIRE HATHAWAY INC. and Subsidiaries CONSOLIDATED BALANCE SHEETS

Q/E 3/31/07

(dollars in millions)

LIABILITIES AND SHAREHOLDERS EQUITY	<b>March</b> <b>2007</b> (Unaudi	7		cember 31, 2006
Insurance and Other:	\$ 56	006	¢	47.610
Losses and loss adjustment expenses		,886	\$	47,612 7,058
Unearned premiums Life and health insurance benefits		,755 ,707		3,600
Other policyholder liabilities		,819		3,938
Accounts payable, accruals and other liabilities		,487		9,654
Income taxes, principally deferred		,665		19,170
Notes payable and other borrowings		,154		3,698
rotes payable and other borrowings	3	,134		3,070
	104	,473		94,730
Utilities and Energy:				
Accounts payable, accruals and other liabilities	6	,680		6,693
Notes payable and other borrowings	17	,581		16,946
	24	,261		23,639
Finance and Financial Products:				
Derivative contract liabilities	4	,929		3,883
Accounts payable, accruals and other liabilities	3	,473		3,543
Notes payable and other borrowings	12	,288		11,961
	20	,690		19,387
Total liabilities	149	,424		137,756
Minority shareholders interests	2	,363		2,262
Shareholders equity: Common stock:				
Class A, \$5 par value; Class B, \$0.1667 par value		8		8
Capital in excess of par value	26	,549		26,522
Accumulated other comprehensive income		,799		22,977
Retained earnings		,535		58,912
Total shareholders equity	109	,891		108,419

\$ 261,678 \$ 248,437

See accompanying Notes to Interim Consolidated Financial Statements

# FORM 10-Q BERKSHIRE HATHAWAY INC. and Subsidiaries CONSOLIDATED STATEMENTS OF EARNINGS

Q/E 3/31/07

(dollars in millions except per share amounts)

	First Quarter 2007 (Unaudited)	2006
Revenues:	,	
Insurance and Other:		
Insurance premiums earned	\$ 13,514 \$	5,522
Sales and service revenues	13,223	11,992
Interest, dividend and other investment income	1,120	1,031
Investment gains/losses	442	442
	28,299	18,987
Utilities and Energy:		
Operating revenues	3,224	2,055
Other	49	138
	3,273	2,193
Finance and Financial Products:		
Interest income	421	398
Investment gains/losses	1	7
Derivative gains/losses	143	354
Other	781	824
	1,346	1,583
	32,918	22,763
Costs and expenses:		
Insurance and Other:	40.050	
Insurance losses and loss adjustment expenses	10,859	3,350
Life and health insurance benefits	435	415
Insurance underwriting expenses	1,293	1,246
Cost of sales and services	10,865	9,983
Selling, general and administrative expenses Interest expense	1,641 43	1,378 44
•		
	25,136	16,416

U	til	lities	and	Energy:
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Cost of sales and operating expenses Interest expense	2,488 272	1,594 181
	2,760	1,775
Finance and Financial Products:		
Interest expense Other	148 802	137 822
	950	959
	28,846	19,150
Earnings before income taxes and minority interests Income taxes Minority shareholders interests	4,072 1,388 89	3,613 1,242 58
Net earnings	\$ 2,595	\$ 2,313
Average common shares outstanding *	1,542,809	1,540,935
Net earnings per common share *	\$ 1,682	\$ 1,501

<sup>\*</sup> Average shares

common shares

and average

Class B

common shares

determined on

an equivalent

Class A

common stock

basis. Net

earnings per

share shown

above

represents net

earnings per

equivalent

Class A

common share.

Net earnings

per Class B

outstanding

include average

Class A

common share is equal to one-thirtieth (1/30) of such amount.

See accompanying Notes to Interim Consolidated Financial Statements

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## **FORM 10-Q** BERKSHIRE HATHAWAY INC.

#### and Subsidiaries

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#### CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(dollars in millions)

		First Q 2007	2006
	ф	(Unau	
Net cash flows from operating activities	\$	4,625	\$ 2,359
Cash flows from investing activities:			
Purchases of fixed maturity securities		(1,476)	(2,942)
Purchases of equity securities		(5,310)	(1,529)
Sales of fixed maturity securities		891	792
Redemptions and maturities of fixed maturity securities		4,713	2,725
Sales of equity securities		401	826
Purchases of loans and finance receivables		(157)	(105)
Principal collections on loans and finance receivables		190	222
Acquisitions of businesses, net of cash acquired		(870)	(5,463)
Purchases of property, plant and equipment		(1,228)	(747)
Other		98	83
Net cash flows from investing activities		(2,748)	(6,138)
Cash flows from financing activities:			
Proceeds from borrowings of finance businesses		400	18
Proceeds from borrowings of utilities and energy businesses		751	1,702
Proceeds from other borrowings		29	68
Repayments of borrowings of finance businesses		(66)	(165)
Repayments of borrowings of utilities and energy businesses		(38)	(34)
Repayments of other borrowings		(512)	(108)
Change in short term borrowings		(178)	44
Other		21	94
Net cash flows from financing activities		407	1,619
In any of the second of the se		2 204	(2.160)
Increase (decrease) in cash and cash equivalents		2,284	(2,160)
Cash and cash equivalents at beginning of year *		43,743	45,018
Cash and cash equivalents at end of first quarter *	\$	46,027	\$ 42,858

Supplemental cash flow information:				
Cash paid during the period for:				
Income taxes	\$	258	\$	289
Interest of finance and financial products businesses		147		139
Interest of utilities and energy businesses		243		175
Interest of insurance and other businesses		52		55
* Cash and cash equivalents are comprised of the following:				
Beginning of year				
Insurance and Other	\$	37,977	\$	40,471
Utilities and Energy	Ψ	343	Ψ	358
Finance and Financial Products		5,423		4,189
1 mente end 1 menteur 1 rouncis		2,120		7,107
	\$	43,743	\$	45,018
End of first quarter				
Insurance and Other	\$	39,580	\$	37,675
Utilities and Energy		950		709
Finance and Financial Products		5,497		4,474
	\$	46,027	\$	42,858
See accompanying Notes to Interim Consolidated Financi	ial Staten	ients		
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#### **FORM 10-Q** BERKSHIRE HATHAWAY INC. and Subsidiaries NOTES TO INTERIM CONSOLIDATED FINANCIAL STATEMENTS March 31, 2007

#### Note 1. General

The accompanying unaudited Consolidated Financial Statements include the accounts of Berkshire Hathaway Inc. ( Berkshire or Company ) consolidated with the accounts of all its subsidiaries and affiliates in which Berkshire holds a controlling financial interest as of the financial statement date. Reference is made to Berkshire s most recently issued Annual Report on Form 10-K ( Annual Report ) that included information necessary or useful to understanding Berkshire s businesses and financial statement presentations. In particular, Berkshire s significant accounting policies and practices were presented as Note 1 to the Consolidated Financial Statements included in the Annual Report. Certain amounts in 2006 have been reclassified to conform with the current year presentation. Financial information in this Report reflects any adjustments (consisting only of normal recurring adjustments) that are, in the opinion of management, necessary to a fair statement of results for the interim periods in accordance with generally accepted accounting principles ( GAAP ).

For a number of reasons, Berkshire s results for interim periods are not normally indicative of results to be expected for the year. The timing and magnitude of catastrophe losses incurred by insurance subsidiaries and the estimation error inherent to the process of determining liabilities for unpaid losses of insurance subsidiaries can be relatively more significant to results of interim periods than to results for a full year. Investment gains/losses are recorded when investments are sold, other-than-temporarily impaired or in instances as required under GAAP, when investments are marked-to-market. Variations in the amounts and timing of investment gains/losses can cause significant variations in periodic net earnings.

#### **Note 2. Business acquisitions**

Berkshire s long-held acquisition strategy is to purchase businesses with consistent earnings, good returns on equity, able and honest management and at sensible prices. In 2006, Berkshire completed several business acquisitions. On March 21, 2006, the acquisition of PacifiCorp, a regulated electric utility providing service to customers in six Western states, was completed for approximately \$5.1 billion in cash through 88%-owned MidAmerican Energy Holdings Company. On July 5, 2006, Berkshire acquired 80% of the Iscar Metalworking Companies ( IMC ) for cash in a transaction that valued IMC at \$5 billion. IMC, headquartered in Israel, is an industry leader in the metal cutting tools business through its Iscar, TaeguTec, Ingersoll and other IMC companies. IMC provides a comprehensive range of tools for the full scope of metalworking applications.

In 2006, Berkshire also acquired three relatively smaller businesses. On February 28, 2006, the acquisition of Business Wire, a leading global distributor of corporate news, multimedia and regulatory filings, was completed. On May 19, 2006, the acquisition of 85% of Applied Underwriters ( Applied ), an industry leader in integrated workers compensation solutions, was completed. Under certain conditions, existing minority shareholders of Applied may acquire up to an additional 4% interest in Applied from Berkshire. On August 2, 2006, the acquisition of Russell Corporation, a leading branded athletic apparel and sporting goods business, was completed. The aggregate consideration for these three businesses was approximately \$1.4 billion. On March 30, 2007, Berkshire completed the acquisition of TTI, Inc., a privately held electronic component distributor headquartered in Fort Worth, Texas. TTI, Inc. is a leading distributor specialist of passive, interconnect electromechanical components.

The results of operations for each of these businesses are included in Berkshire s consolidated results from the effective date of each acquisition. The following table sets forth certain unaudited pro forma consolidated earnings data for the first three months of 2006, as if each acquisition was consummated on the same terms at the beginning of that year. Pro forma consolidated revenues and net earnings for the first quarter of 2007 were not materially different from the amounts reported. Amounts are in millions, except earnings per share.

2006 \$24,747 Total revenues

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Net earnings
Earnings per equivalent Class A common share

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2,368
1,537

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## Notes To Interim Consolidated Financial Statements (Continued)

Note 3. Investments in fixed maturity securities

Data with respect to investments in fixed maturity securities follows (in millions).

	Insurance	ce and	other	Fi	nance and f	inancial	products
	Mar. 31,	Ι	Dec. 31,	M	Iar. 31,	D	ec. 31,
	2007		2006		2007		2006
Amortized cost	\$ 20,231	\$	23,796	\$	1,368	\$	1,439
Gross unrealized gains	1,496		1,636		110		102
Gross unrealized losses	(121)		(132)		(3)		(4)
Fair value	\$21,606	\$	25,300	\$	1,475	\$	1,537

Certain other fixed maturity investments of finance businesses are classified as held-to-maturity, which are carried at amortized cost. The carrying value and fair value of these investments totaled \$1,484 million and \$1,652 million at March 31, 2007, respectively. At December 31, 2006, the carrying value and fair value of held-to-maturity securities totaled \$1,475 million and \$1,627 million, respectively. Unrealized losses at March 31, 2007 and December 31, 2006 included \$84 million and \$69 million, respectively, related to securities that have been in an unrealized loss position for 12 months or more. Berkshire has the ability and intent to hold these securities until fair value recovers.

#### Note 4. Investments in equity securities

Data with respect to investments in equity securities are shown in the tabulation below (in millions).

	March 31, 2007	D	ecember 31, 2006
Total cost	\$ 33,632	\$	28,353
Gross unrealized gains	31,582		33,217
Gross unrealized losses	(149)		(37)
Total fair value	\$ 65,065	\$	61,533

Unrealized losses at March 31, 2007 and December 31, 2006 consisted primarily of securities whose cost exceeded fair value for less than twelve months.

#### Note 5. Loans and receivables

Receivables of insurance and other businesses are comprised of the following (in millions).

	M	arch 31, 2007	De	ecember 31, 2006
Insurance premiums receivable	\$	11,641*	\$	4,418
Reinsurance recoverables		3,038		2,961
Trade and other receivables		6,060		5,884
Allowances for uncollectible accounts		(403)		(382)
	Φ.	20.226	ф	12.001
	\$	20,336	\$	12,881

\* Includes
\$6.9 billion
received from
Equitas in
April 2007. See
Note 11 for
additional
information.

Loans and finance receivables of finance and financial products businesses are comprised of the following (in millions).

	March 31, 2007		December 31, 2006	
Consumer installment loans and finance receivables Commercial loans and finance receivables Allowances for uncollectible loans	\$	10,509 1,324 (158)	\$	10,325 1,336 (163)
	\$	11,675	\$	11,498

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#### **FORM 10-Q**

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## Notes To Interim Consolidated Financial Statements (Continued) Note 6. Property, plant and equipment of utilities and energy businesses

Property, plant and equipment of the utilities and energy businesses follow (in millions):

		March	D	ecember
	Ranges of	31,	31,	
	estimated			
	useful life	2007 2006		2006
Cost:				
Utility generation and distribution system	5-85 years	\$ 27,970	\$	27,687
Interstate pipeline assets	3-67 years	5,312		5,329
Independent power plants and other assets	3-30 years	1,797		1,770
Construction in progress		2,431		1,969
		37,510		36,755

Accumulated depreciation and amortization