

REPUBLIC FIRST BANCORP INC  
Form 10-Q  
May 10, 2013

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UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

Quarterly Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the quarterly period ended March 31, 2013.

or

Transition Report Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934 For the transition period from \_\_\_\_ to \_\_\_\_.

Commission File Number: 000-17007

Republic First Bancorp, Inc.  
(Exact name of registrant as specified in its charter)

Pennsylvania  
(State or other jurisdiction of incorporation or organization)

23-2486815  
(I.R.S. Employer Identification No.)

50 South 16th Street, Philadelphia, Pennsylvania  
(Address of principal executive offices)

19102  
(Zip code)

215-735-4422  
(Registrant's telephone number, including area code)

Not Applicable  
(Former name, former address and former fiscal year, if changed since last report)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. YES  NO

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). YES  NO

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting

company” in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer   
Non-Accelerated filer  Smaller reporting company   
(Do not check if a smaller reporting  
company)

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

YES  NO

APPLICABLE ONLY TO CORPORATE ISSUERS

Indicate the number of shares outstanding of each of the issuer’s classes of common stock, as of the latest practicable date.

Common Stock, par value \$0.01 per share	25,972,897
Title of Class	Number of Shares Outstanding as of May 9, 2013

REPUBLIC FIRST BANCORP, INC. AND SUBSIDIARIES  
TABLE OF CONTENTS

Part I: Financial Information		Page
Item 1.	Financial Statements	
	Consolidated balance sheets as of March 31, 2013 and December 31, 2012 (unaudited)	<u>1</u>
	Consolidated statements of income for the three months ended March 31, 2013 and 2012 (unaudited)	<u>2</u>
	Consolidated statements of comprehensive income for the three months ended March 31, 2013 and 2012 (unaudited)	<u>3</u>
	Consolidated statements of cash flows for the three months ended March 31, 2013 and 2012 (unaudited)	<u>4</u>
	Consolidated statements of changes in shareholders' equity for the three months ended March 31, 2013 and 2012 (unaudited)	<u>5</u>
	Notes to consolidated financial statements (unaudited)	<u>6</u>
Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	<u>29</u>
Item 3.	Quantitative and Qualitative Disclosures about Market Risk	<u>44</u>
Item 4.	Controls and Procedures	<u>44</u>
Part II: Other Information		
Item 1.	Legal Proceedings	<u>45</u>
Item 1A.	Risk Factors	<u>45</u>
Item 2.	Unregistered Sales of Equity Securities and Use of Proceeds	<u>45</u>
Item 3.	Defaults Upon Senior Securities	<u>45</u>
Item 4.	Mine Safety Disclosures	<u>45</u>
Item 5.	Other Information	<u>46</u>
Item 6.	Exhibits	<u>47</u>
Signatures		<u>48</u>

Republic First Bancorp, Inc. and Subsidiaries  
Consolidated Balance Sheets  
March 31, 2013 and December 31, 2012  
(Dollars in thousands, except per share data)  
(unaudited)

	March 31, 2013	December 31, 2012
<b>ASSETS</b>		
Cash and due from banks	\$9,592	\$9,097
Interest bearing deposits with banks	62,337	118,907
Cash and cash equivalents	71,929	128,004
Investment securities available for sale, at fair value	173,550	189,259
Investment securities held to maturity, at amortized cost (fair value of \$69 and \$69, respectively)	68	67
Restricted stock, at cost	3,276	3,816
Loans held for sale	165	82
Loans receivable (net of allowance for loan losses of \$9,353 and \$9,542, respectively)	617,769	608,359
Premises and equipment, net	21,630	21,976
Other real estate owned, net	8,268	8,912
Accrued interest receivable	3,273	3,128
Bank owned life insurance	10,503	10,490
Other assets	15,653	14,565
<b>Total Assets</b>	<b>\$926,084</b>	<b>\$988,658</b>
<b>LIABILITIES AND SHAREHOLDERS' EQUITY</b>		
<b>Liabilities</b>		
<b>Deposits</b>		
Demand – non-interest bearing	\$149,857	\$145,407
Demand – interest bearing	159,601	180,440
Money market and savings	425,753	440,120
Time deposits	90,927	123,234
<b>Total Deposits</b>	<b>826,138</b>	<b>889,201</b>
Accrued interest payable	494	301
Other liabilities	6,456	6,778
Subordinated debt	22,476	22,476
<b>Total Liabilities</b>	<b>855,564</b>	<b>918,756</b>
<b>Shareholders' Equity</b>		
Preferred stock, par value \$0.01 per share: 10,000,000 shares authorized; no shares issued	-	-
Common stock, par value \$0.01 per share: 50,000,000 shares authorized; shares issued 26,501,742	265	265
Additional paid in capital	106,825	106,753
Accumulated deficit	(33,236 )	(34,228 )
Treasury stock at cost (416,303 shares)	(3,099 )	(3,099 )
Stock held by deferred compensation plan	(809 )	(809 )

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Accumulated other comprehensive income	574	1,020
Total Shareholders' Equity	70,520	69,902
Total Liabilities and Shareholders' Equity	\$926,084	\$988,658

(See notes to consolidated financial statements)

Republic First Bancorp, Inc. and Subsidiaries  
Consolidated Statements of Income  
For the Three Months Ended March 31, 2013 and 2012  
(Dollars in thousands, except per share data)  
(unaudited)

	Three Months Ended March 31,	
	2013	2012
Interest income		
Interest and fees on taxable loans	\$7,837	\$8,020
Interest and fees on tax-exempt loans	91	70
Interest and dividends on taxable investment securities	1,047	1,269
Interest and dividends on tax-exempt investment securities	73	116
Interest on federal funds sold and other interest-earning assets	59	101
Total interest income	9,107	9,576
Interest expense		
Demand- interest bearing	195	171
Money market and savings	502	863
Time deposits	279	581
Other borrowings	278	285
Total interest expense	1,254	1,900
Net interest income	7,853	7,676
Provision (credit) for loan losses	-	(750)
Net interest income after provision (credit) for loan losses	7,853	8,426
Non-interest income		
Loan advisory and servicing fees	338	211
Gain on sales of SBA loans	650	1,086
Service fees on deposit accounts	234	210
Legal settlements	238	105
Gain on sale of investment securities	703	-
Other-than-temporary impairment losses	-	(17)
Portion recognized in other comprehensive income (before taxes)	-	-
Net impairment loss on investment securities	-	(17)
Bank owned life insurance income	13	19
Other non-interest income	67	32
Total non-interest income	2,243	1,646
Non-interest expense		
Salaries and employee benefits	4,287	4,134
Occupancy	844	844
Depreciation and amortization	483	518
Legal	364	889
Other real estate owned	917	98
Advertising	101	50
Data processing	108	264
Insurance	158	134
Professional fees	323	293
Regulatory assessments and costs	344	338

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Taxes, other	250	260	
Other operating expenses	951	1,014	
Total non-interest expense	9,130	8,836	
Income before benefit for income taxes	966	1,236	
Benefit for income taxes	(26	) (69	)
Net income	\$992	\$1,305	
Net income per share			
Basic	\$0.04	\$0.05	
Diluted	\$0.04	\$0.05	

(See notes to consolidated financial statements)

Republic First Bancorp, Inc. and Subsidiaries  
 Consolidated Statements of Comprehensive Income  
 For the Three Months Ended March 31, 2013 and 2012  
 (Dollars in thousands)  
 (unaudited)

	Three Months Ended March 31,	
	2013	2012
Net income	\$992	\$1,305
Other comprehensive income (loss), net of tax		
Unrealized gain on securities (pre-tax \$6 and \$230, respectively)	4	147
Reclassification adjustment for securities gains (pre-tax \$703 and \$-, respectively)	(450)	)
Reclassification adjustment for impairment charge (pre-tax \$- and \$17, respectively)	-	11
Total other comprehensive income (loss)	(446)	) 158
Total comprehensive income	\$546	\$1,463

(See notes to consolidated financial statements)



Republic First Bancorp, Inc. and Subsidiaries  
Consolidated Statements of Cash Flows  
For the Three Months Ended March 31, 2013 and 2012  
(Dollars in thousands)  
(unaudited)

	Three Months Ended March 31,	
	2013	2012
Cash flows from operating activities		
Net income	\$992	\$1,305
Adjustments to reconcile net income to net cash provided by operating activities:		
Provision (credit) for loan losses	-	(750 )
Loss on sale of other real estate owned	-	10
Write down of other real estate owned	809	-
Depreciation and amortization	483	518
Stock based compensation	72	89
Gain on sale and call of investment securities	(703 )	-
Impairment charges on investment securities	-	17
Amortization of premiums on investment securities	177	67
Proceeds from sales of SBA loans originated for sale	6,563	11,408
SBA loans originated for sale	(5,996 )	(11,272 )
Gains on sales of SBA loans originated for sale	(650 )	(1,086 )
Increase in value of bank owned life insurance	(13 )	(19 )
Increase in accrued interest receivable and other assets	(982 )	(206 )
(Decrease) increase in accrued interest payable and other liabilities	(129 )	104
Net cash provided by operating activities	623	185
Cash flows from investing activities		
Purchase of investment securities available for sale	(1,425 )	(14,775 )
Proceeds from the sale of securities available for sale	7,946	-
Proceeds from the maturity or call of securities available for sale	9,016	6,450
Proceeds from redemption of FHLB stock	540	259
Net increase in loans	(9,575 )	(14,314 )
Net proceeds from sale of other real estate owned	-	334
Premises and equipment expenditures	(137 )	(142 )
Net cash provided by (used in) investing activities	6,365	(22,188 )
Cash flows from financing activities		
Net decrease in demand, money market and savings deposits	(30,756 )	(55,376 )
Net decrease in time deposits	(32,307 )	(39,861 )
Net increase in short-term borrowings	-	4,516
Net cash used in financing activities	(63,063 )	(90,721 )
Net decrease in cash and cash equivalents	(56,075 )	(112,724 )
Cash and cash equivalents, beginning of year	128,004	230,955
Cash and cash equivalents, end of period	\$71,929	\$118,231

Supplemental disclosures:

Interest paid	\$1,061	\$1,989
Non-cash transfers from loans to other real estate owned	\$165	\$-

(See notes to consolidated financial statements)

Republic First Bancorp, Inc. and Subsidiaries  
Consolidated Statements of Changes in Shareholders' Equity  
For the Three Months Ended March 31, 2013 and 2012  
(Dollars in thousands)  
(unaudited)

	Common Stock	Additional Paid in Capital	Accumulated Deficit	Treasury Stock	Stock Held by Deferred Compensation Plan	Accumulated Other Comprehensive Income (Loss)	Total Shareholders' Equity
Balance January 1, 2013	\$ 265	\$ 106,753	\$ (34,228 )	\$ (3,099 )	\$ (809 )	\$ 1,020	\$ 69,902
Net income			992				992
Other comprehensive loss, net of tax						(446 )	(446 )
Stock based compensation		72					72
Balance March 31, 2013	\$ 265	\$ 106,825	\$ (33,236 )	\$ (3,099 )	\$ (809 )	\$ 574	\$ 70,520
Balance January 1, 2012	\$ 265	\$ 106,383	\$ (37,842 )	\$ (3,099 )	\$ (809 )	\$ (47 )	\$ 64,851
Net income			1,305				1,305
Other comprehensive income, net of tax						158	158
Stock based compensation		89					89
Balance March 31, 2012	\$ 265	\$ 106,472	\$ (36,537 )	\$ (3,099 )	\$ (809 )	\$ 111	\$ 66,403

(See notes to consolidated financial statements)



Republic First Bancorp, Inc. and Subsidiaries  
Notes to Consolidated Financial Statements (unaudited)

Note 1: Basis of Presentation

Republic First Bancorp, Inc. (the “Company”) is a corporation incorporated under the laws of the Commonwealth of Pennsylvania and a registered bank holding company. The Company offers a variety of retail and commercial banking services to individuals and businesses throughout the Greater Philadelphia and Southern New Jersey area through its wholly-owned subsidiary, Republic First Bank (“Republic” or the “Bank”) which does business under the name Republic Bank. The Company also has three unconsolidated subsidiaries, which are statutory trusts established by the Company in connection with its sponsorship of three separate issuances of trust preferred securities.

The Company and Republic encounter vigorous competition for market share in the geographic areas they serve from bank holding companies, national, regional and other community banks, thrift institutions, credit unions and other non-bank financial organizations, such as mutual fund companies, insurance companies and brokerage companies.

The Company and Republic are subject to regulations of certain state and federal agencies. These regulatory agencies periodically examine the Company and Republic for adherence to laws and regulations. As a consequence, the cost of doing business may be affected.

The consolidated financial statements include the accounts of the Company and its wholly-owned subsidiary, Republic. The Company follows accounting standards set by the Financial Accounting Standards Board (“FASB”). The FASB sets accounting principles generally accepted in the United States of America (“U.S. GAAP”) that are followed to ensure consistent reporting of financial condition, results of operations, and cash flows.

The accompanying unaudited consolidated financial statements have been prepared in accordance with U.S. GAAP for interim financial information and with the instructions to United States Securities and Exchange Commission (“SEC”) Form 10-Q and Article 10 of SEC Regulation S-X. Accordingly, they do not include all of the information and footnotes required by generally accepted accounting principles for financial statements for a complete fiscal year. In the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three month period ended March 31, 2013 are not necessarily indicative of the results that may be expected for the year ending December 31, 2013. All significant inter-company accounts and transactions have been eliminated in the consolidated financial statements. The Company has evaluated subsequent events through the date of issuance of the financial data included herein.

Note 2: Summary of Significant Accounting Policies

Risks and Uncertainties

The earnings of the Company depend primarily on the earnings of Republic. The earnings of Republic are dependent primarily upon the level of net interest income, which is the difference between interest earned on its interest-earning assets, such as loans and investments, and the interest paid on its interest-bearing liabilities, such as deposits and borrowings. Accordingly, the Company’s results of operations are subject to risks and uncertainties surrounding Republic’s exposure to changes in the interest rate environment.

Prepayments on residential real estate mortgage and other fixed rate loans and mortgage-backed securities vary significantly and may cause significant fluctuations in interest margins.



## Use of Estimates

The preparation of financial statements in conformity with U.S. GAAP requires management to make significant estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Significant estimates are made by management in determining the allowance for loan losses, carrying values of other real estate owned, assessment of other than temporary impairment (“OTTI”) of investment securities, fair value of financial instruments and the realization of deferred income tax assets. Consideration is given to a variety of factors in establishing these estimates.

In estimating the allowance for loan losses, management considers current economic conditions, diversification of the loan portfolio, delinquency statistics, results of internal loan reviews, borrowers’ perceived financial and managerial strengths, the adequacy of underlying collateral, if collateral dependent, or present value of future cash flows, and other relevant factors. An estimate for the carrying value of other real estate owned is normally determined through appraisals which are updated on a regular basis or through agreements of sale that have been negotiated. Because the allowance for loan losses and carrying value of other real estate owned are dependent, to a great extent, on the general economy and other conditions that may be beyond the Company’s and Republic’s control, the estimates of the allowance for loan losses and the carrying values of other real estate owned could differ materially in the near term.

In estimating OTTI of investment securities, securities are evaluated on at least a quarterly basis, and more frequently when market conditions warrant such an evaluation, to determine whether a decline in their value is other than temporary. To determine whether a loss in value is other than temporary, management utilizes criteria such as the reasons underlying the decline, the magnitude and duration of the decline, the intent to hold the security and the likelihood of the Company not being required to sell the security prior to an anticipated recovery in the fair value. The term “other than temporary” is not intended to indicate that the decline is permanent, but indicates that the prospect for a near-term recovery of value is not necessarily favorable, or that there is a lack of evidence to support a realizable value equal to or greater than the carrying value of investment. Once a decline in value is determined to be other than temporary, the value of the security is reduced and a corresponding charge to earnings is recognized.

In evaluating the Company’s ability to recover deferred tax assets, management considers all available positive and negative evidence. Management also makes assumptions on the amount of future taxable income, the reversal of temporary differences and the implementation of feasible and prudent tax planning strategies. These assumptions require management to make judgments that are consistent with the plans and estimates used to manage the Company’s business. As a result of cumulative losses in recent years and the uncertain nature of the current economic environment, the Company has decided to currently exclude future taxable income from its analysis on the ability to recover deferred tax assets and has recorded a valuation allowance against its deferred tax assets. An increase or decrease in the valuation allowance would result in an adjustment to income tax expense in the period and could have a significant impact on the Company’s future earnings.

## Stock-Based Compensation

The Company has a Stock Option and Restricted Stock Plan (“Plan”), under which the Company may grant options, restricted stock or stock appreciation rights to the Company’s employees, directors, and certain consultants. Under the terms of the Plan, 1.5 million shares of common stock, plus an annual increase equal to the number of shares needed to restore the maximum number of shares that may be available for grant under the Plan to 1.5 million shares, are

available for such grants. As of March 31, 2013, the only grants under the Plan have been option grants. The Plan provides that the exercise price of each option granted equals the market price of the Company's stock on the date of the grant. Any option granted vests within one to five years and has a maximum term of ten years.

7

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The Company utilizes the Black-Scholes option pricing model to calculate the estimated fair value of each stock option granted on the date of the grant. A summary of the assumptions used in the Black-Scholes option pricing model for 2013 and 2012 are as follows:

	2013		2012	
Dividend yield(1)	0.0	%	0.0	%
	54.88% to			
Expected volatility(2)	54.89%		53.12	%
	1.28% to			
Risk-free interest rate(3)	1.41%		1.36	%
Expected life(4)	7.0 years		7.0 years	

(1) A dividend yield of 0.0% is utilized because cash dividends have never been paid.

(2) Expected volatility is based on Bloomberg's seven year volatility calculation for "FRBK" stock.

(3) The risk-free interest rate is based on the seven year Treasury bond.

(4) The expected life reflects a 3 to 4 year vesting period, the maximum ten year term and review of historical behavior.

During the three months ended March 31, 2013 and 2012, 109,787 options and 21,000 options vested, respectively. Expense is recognized ratably over the period required to vest. At March 31, 2013, the intrinsic value of the 1,192,280 options outstanding was \$294,080, while the intrinsic value of the 288,717 exercisable (vested) options was \$34,681. During the three months ended March 31, 2013, 80,500 options were forfeited with a weighted average grant date fair value of \$284,695.

Information regarding stock based compensation for the three months ended March 31, 2013 and 2012 is set forth below:

	2013	2012
Stock based compensation expense recognized	\$72,000	\$89,000
Number of unvested stock options	903,563	855,600
Fair value of unvested stock options	\$1,231,859	\$1,555,074
Amount remaining to be recognized as expense	\$751,865	\$734,256

The remaining amount of \$751,865 will be recognized as expense through March 2017.

#### Earnings per Share

Earnings per share ("EPS") consist of two separate components: basic EPS and diluted EPS. Basic EPS is computed by dividing net income by the weighted average number of common shares outstanding for each period presented. Diluted EPS is calculated by dividing net income by the weighted average number of common shares outstanding plus dilutive common stock equivalents ("CSEs"). CSEs consist of dilutive stock options granted through the Company's Plan and convertible securities related to the trust preferred securities issued in 2008. In the diluted EPS computation, the after tax interest expense on the trust preferred securities issuance is added back to the net income. For the three months ended March 31, 2013 and 2012, the effect of CSEs (convertible securities related to the trust preferred securities only) and the related add back of after tax interest expense was considered anti-dilutive and therefore was not included in the EPS calculation.



The calculation of EPS for the three months ended March 31, 2013 and 2012 is as follows (in thousands, except per share amounts):

	Three Months Ended March 31,	
	2013	2012
Net income (basic and diluted)	\$992	\$1,305
Weighted average shares outstanding	25,973	25,973
Net income per share – basic	\$0.04	\$0.05
Weighted average shares outstanding (including dilutive CSEs)	26,015	25,976
Net income per share – diluted	\$0.04	\$0.05

#### Recent Accounting Pronouncements

##### ASU 2013-02

In February 2013, the FASB issued ASU 2013-02, “Reporting of Amounts Reclassified Out of Comprehensive Income.” The amendments in this ASU are intended to improve the reporting of reclassifications out of accumulated other comprehensive income by requiring an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required to be reclassified in its entirety to net income. For other amounts that are not required to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required that provide additional detail about those amounts. This would be the case when a portion of the amount reclassified out of accumulated other comprehensive income is reclassified to a balance sheet account instead of directly to income or expense in the same reporting period. The ASU was effective for public entities for reporting periods beginning after December 15, 2012 and did not have a material impact on the Company’s financial statements.

##### Note 3: Legal Proceedings

The Company and Republic are from time to time parties (plaintiff or defendant) to lawsuits in the normal course of business. While any litigation involves an element of uncertainty, management is of the opinion that the liability of the Company and Republic, if any, resulting from such actions will not have a material effect on the financial condition or results of operations of the Company and Republic.

##### Note 4: Segment Reporting

The Company has one reportable segment: community banking. The community bank segment primarily encompasses the commercial loan and deposit activities of Republic, as well as consumer loan products in the area surrounding its stores.



Note 5: Investment Securities

A summary of the amortized cost and market value of securities available for sale and securities held to maturity at March 31, 2013 and December 31, 2012 is as follows:

(dollars in thousands)	At March 31, 2013			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Collateralized mortgage obligations	\$90,190	\$1,395	\$(103)	\$91,482
Mortgage-backed securities	19,379	880	(27)	20,232
Municipal securities	5,360	196	(5)	5,551
Corporate bonds	32,217	854	(47)	33,024
Asset-backed securities	19,601	288	-	19,889
Trust preferred securities	5,777	-	(2,539)	3,238
Other securities	131	3	-	134
Total securities available for sale	\$172,655	\$3,616	\$(2,721)	\$173,550
U.S. Government agencies	\$1	\$-	\$-	\$1
Other securities	67	1	-	68
Total securities held to maturity	\$68	\$1	\$-	\$69

  

(dollars in thousands)	At December 31, 2012			
	Amortized Cost	Gross Unrealized Gains	Gross Unrealized Losses	Fair Value
Collateralized mortgage obligations	\$97,959	\$1,830	\$(6)	\$99,783
Mortgage-backed securities	20,626	1,014	-	21,640
Municipal securities	11,150	967	(16)	12,101
Corporate bonds	32,231	639	(185)	32,685
Asset-backed securities	19,785	135	(191)	19,729
Trust preferred securities	5,785	-	(2,598)	3,187
Other securities	131	3	-	134
Total securities available for sale	\$187,667	\$4,588	\$(2,996)	\$189,259
U.S. Government agencies	\$1	\$-	\$-	\$1
Other securities	66	2	-	68
Total securities held to maturity	\$67	\$2	\$-	\$69

The maturity distribution of the amortized cost and estimated market value of investment securities by contractual maturity at March 31, 2013 is as follows:

(dollars in thousands)	Available for Sale		Held to Maturity	
	Amortized Cost	Fair Value	Amortized Cost	Fair Value
Due in 1 year or less	\$20,105	\$20,507	\$47	\$48
After 1 year to 5 years	66,642	68,398	21	21
After 5 years to 10 years	77,801	76,206	-	-

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After 10 years	8,107	8,439	-	-
Total	\$172,655	\$173,550	\$68	\$69

10

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Expected maturities will differ from contractual maturities because borrowers have the right to call or prepay obligations with or without prepayment penalties.

As of March 31, 2013 and December 31, 2012, the collateralized mortgage obligations and mortgage backed securities included in the investment securities portfolio consist solely of securities issued by U.S. government sponsored agencies. There were no private label mortgage securities held in the investment securities portfolio as of those dates. The Company did not hold any mortgage-backed securities that were rated "Alt-A" or "Subprime" as of March 31, 2013 and December 31, 2012. In addition, the Company did not hold any private issued CMO's as of March 31, 2013 and December 31, 2012. As of March 31, 2013 and December 31, 2012, the asset-backed securities consisted solely of Sallie Mae bonds collateralized by student loans which are guaranteed by the U.S. Department of Education.

In instances when a determination is made that an other-than-temporary impairment exists with respect to a debt security but the investor does not intend to sell the debt security and it is more likely than not that the investor will not be required to sell the debt security prior to its anticipated recovery, FASB Accounting Standards Codification ("ASC") 320-10, Investments – Debt and Equity Securities, requires the other-than-temporary impairment to be separated into (a) the amount of the total other-than-temporary impairment related to a decrease in cash flows expected to be collected from the debt security (the credit loss) and (b) the amount of the total other-than-temporary impairment related to all other factors. The amount of the total other-than-temporary impairment related to other factors is recognized in other comprehensive income. Impairment charges (credit losses) on trust preferred securities for the three months ended March 31, 2013 and 2012 amounted to \$0 and \$17,000, respectively.

The Company realized gross gains on the sale of securities of \$703,000 during the three months ended March 31, 2013. The related sale proceeds amounted to \$7.9 million. The tax provision applicable to these gross gains for the three months ended March 31, 2013 amounted to approximately \$253,000. No securities were sold during the three months ended March 31, 2012.

The following table presents a roll-forward of the balance of credit-related impairment losses on securities held at March 31, 2013 and 2012 for which a portion of OTTI was recognized in other comprehensive income:

(dollars in thousands)	2013	2012
Beginning Balance, January 1st	\$3,959	\$3,925
Additional credit-related impairment loss on securities for which an other-than-temporary impairment was previously recognized	-	17
Reductions for securities paid off during the period	-	-
Reductions for securities for which the amount previously recognized in other comprehensive income was recognized in earnings because the Company intends to sell the security	-	-
Ending Balance, March 31st,	\$3,959	\$3,942

The following tables show the fair value and gross unrealized losses associated with the investment portfolio, aggregated by investment category and length of time that individual securities have been in a continuous unrealized loss position:

(dollars in thousands)	At March 31, 2013					
	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Collateralized mortgage obligations	\$19,395	\$103	\$-	\$-	\$19,395	\$103
Mortgage-backed securities	1,233	27	-	-	1,233	27
Municipal securities	1,420	5	-	-	1,420	5
Corporate bonds	-	-	4,953	47	4,953	47
Trust preferred securities	-	-	3,238	2,539	3,238	2,539
Total	\$22,048	\$135	\$8,191	\$2,586	\$30,239	\$2,721

(dollars in thousands)	At December 31, 2012					
	Less than 12 months		12 months or more		Total	
	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses	Fair Value	Unrealized Losses
Collateralized mortgage obligations	\$9,991	\$6	\$-	\$-	\$9,991	\$6
Municipal securities	1,050	16	-	-	1,050	16
Corporate bonds	-	-	9,811	185	9,811	185
Asset-backed securities	9,218	191	-	-	9,218	191
Trust preferred securities	-	-	3,187	2,598	3,187	2,598
Total	\$20,259	\$213	\$12,998	\$2,783	\$33,257	\$2,996

The impairment of the investment portfolio totaled \$2.7 million with a total fair value of \$30.2 million at March 31, 2013. The most significant component of this impairment is related to the trust preferred securities held in the portfolio. Unrealized losses on the trust preferred securities amount to \$2.5 million at March 31, 2013. The unrealized losses associated with the trust preferred securities are a result of the secondary market for such securities becoming inactive and are considered temporary at this time.

The following table provides additional detail about trust preferred securities as of March 31, 2013.

(dollars in thousands)	Class / Tranche	Amortized Cost	Fair Value	Unrealized Losses	Rating Assigned	Deferrals / Conditional Defaults			Cumulative OTTI Life to Date	
						Lowest Credit	Number of Banks Currently Performing	as % of Current Balance		Rates for 2013 and beyond
Preferred Term Securities IV	Mezzanine Notes	\$ 49	\$ 40	\$ (9 )	CCC	5	27 %	0.33 %	\$ -	
Preferred Term Securities VII	Mezzanine Notes	1,489	1,140	(349 )	C	12	49	0.34	2,173	
TPREF Funding II	Class B Notes	739	338	(401 )	C	16	44	0.39	260	



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TPREF Funding III Class B2 Notes	1,520	727	(793 )	C	17	35	0.33	480
Trapeza CDO I, LLC Class C1 Notes	556	255	(301 )	C	10	47	0.38	470
ALESCO Preferred Funding IV Class B1 Notes	604	318	(286 )	C	39	14	0.36	396
ALESCO Preferred Funding V Class C1 Notes	820	420	(400 )	C	37	27	0.36	180
Total	\$ 5,777	\$ 3,238	\$ (2,539)		136	34 %		\$ 3,959

At March 31, 2013, the investment portfolio included eight municipal securities with a total market value of \$5.6 million. One of these securities carried an unrealized loss at March 31, 2013. Each of the municipal securities is reviewed quarterly for impairment. Research on each issuer is completed to ensure the financial stability of the municipal entity. The largest geographic concentration was in Pennsylvania where one municipal security had a market value of \$1.4 million. As of March 31, 2013, management found no evidence of OTTI on any of the municipal securities held in the investment securities portfolio.

At March 31, 2013, the investment portfolio included thirteen collateralized mortgage obligations with a total market value of \$91.5 million. Three of these securities carried an unrealized loss at March 31, 2013. At March 31, 2013, the investment portfolio included forty-two mortgage-backed securities with a total market value of \$20.2 million. One of these securities carried an unrealized loss at March 31, 2013. At March 31, 2013, the investment portfolio included seven corporate bonds with a total market value of \$33.0 million. One of these securities carried an unrealized loss at March 31, 2013. At March 31, 2013, the investment portfolio included two asset-backed securities with a total market value of \$19.9 million, the majority of which (97%) is guaranteed by the U.S. Department of Education. None of these securities carried an unrealized loss at March 31, 2013. Management found no evidence of OTTI on any of these securities and the unrealized losses are due to changes in market value resulting from changes in market interest rates and are considered temporary as of March 31, 2013.

#### Note 6: Loans Receivable and Allowance for Loan Losses

The following table sets forth the Company's gross loans by major categories as of March 31, 2013, and December 31, 2012:

(dollars in thousands)	March 31, 2013	December 31, 2012
Commercial real estate	\$332,407	\$335,561
Construction and land development	27,614	26,659
Commercial and industrial	110,785	103,768
Owner occupied real estate	129,692	126,242
Consumer and other	24,359	23,449
Residential mortgage	2,425	2,442
Total loans receivable	627,282	618,121
Deferred costs (fees)	(160 )	(220 )
Allowance for loan losses	(9,353 )	(9,542 )
Net loans receivable	\$617,769	\$608,359

A loan is considered impaired, in accordance with ASC 310, Receivables, when based on current information and events, it is probable that the Company will be unable to collect all amounts due from the borrower in accordance with the contractual terms of the loan. Impaired loans include nonperforming loans, but also include internally classified accruing loans.

The following table summarizes information with regard to impaired loans by loan portfolio class as of March 31, 2013 and December 31, 2012:

(dollars in thousands)	March 31, 2013			December 31, 2012		
	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
With no related allowance recorded:						
Commercial real estate	\$21,146	\$21,901	\$-	\$19,231	\$20,000	\$-
Construction and land development	3,663	9,984	-	3,153	6,312	-
Commercial and industrial	2,041	2,958	-	3,793	7,106	-
Owner occupied real estate	-	-	-	505	505	-
Consumer and other	762	1,015	-	912	1,146	-
Total	\$27,612	\$35,858	\$-	\$27,594	\$35,069	\$-
With an allowance recorded:						
Commercial real estate	\$3,343	\$3,344	\$607	\$6,085	\$6,085	\$1,077
Construction and land development	-	-	-	593	3,700	70
Commercial and industrial	4,829	7,337	1,327	3,147	3,255	861
Owner occupied real estate	3,431	3,431	840	3,450	3,450	860
Consumer and other	-	-	-	146	155	75
Total	\$11,603	\$14,112	\$2,774	\$13,421	\$16,645	\$2,943
Total:						
Commercial real estate	\$24,489	\$25,245	\$607	\$25,316	\$26,085	\$1,077
Construction and land development	3,663	9,984	-	3,746	10,012	70
Commercial and industrial	6,870	10,295	1,327	6,940	10,361	861
Owner occupied real estate	3,431	3,431	840	3,955	3,955	860
Consumer and other	762	1,015	-	1,058	1,301	75
Total	\$39,215	\$49,970	\$2,774	\$41,015	\$51,714	\$2,943

The following table presents additional information regarding the Company's impaired loans for the three months ended March 31, 2013 and March 31, 2012:

(dollars in thousands)	Three Months Ended March 31,			
	2013		2012	
	Average Recorded Investment	Interest Income Recognized	Average Recorded Investment	Interest Income Recognized
With no related allowance recorded:				
Commercial real estate	\$20,189	\$219	\$14,615	\$193
Construction and land development	3,408	21	3,428	30
Commercial and industrial	2,917	6	2,627	35
Owner occupied real estate	252	-	1,490	27
Consumer and other	837	1	916	2
Total	\$27,603	\$247	\$23,076	\$287
With an allowance recorded:				
Commercial real estate	\$4,714	\$36	\$5,637	\$55
Construction and land development	296	-	3,428	-
Commercial and industrial	3,988	14	5,595	14
Owner occupied real estate	3,441	36	1,350	12
Consumer and other	73	-	-	-
Total	\$12,512	\$86	\$16,010	\$81
Total:				
Commercial real estate	\$24,903	\$255	\$20,252	\$248
Construction and land development	3,704	21	6,856	30
Commercial and industrial	6,905	20	8,222	49
Owner occupied real estate	3,693	36	2,840	39
Consumer and other	910	1	916	2
Total	\$40,115	\$333	\$39,086	\$368

If these loans were performing under their original contractual rate, interest income on such loans would have increased approximately \$209,000 and \$167,000 for the three months ended March 31, 2013 and 2012, respectively.

The following tables provide the activity in and ending balances of the allowance for loan losses by loan portfolio class at and for the three months ended March 31, 2013 and 2012:

(dollars in thousands)	Owner							Total
	Commercial Real Estate	Construction and Land Development	Commercial and Industrial	Owner Occupied Real Estate	Consumer and Other	Residential Mortgage	Unallocated	
Three months ended March 31, 2013								
Allowance for loan losses:								
Beginning balance:	\$ 3,979	\$ 1,273	\$ 1,880	\$ 1,967	\$ 234	\$ 17	\$ 192	\$9,542
Charge-offs	(60 )	(55 )	-	-	(75 )	-	-	(190 )
Recoveries	-	-	1	-	-	-	-	1
Provisions (credits)	(662 )	617	455	(670 )	11	(3 )	252	-
Ending balance	\$ 3,257	\$ 1,835	\$ 2,336	\$ 1,297	\$ 170	\$ 14	\$ 444	\$9,353

Three months ended March 31, 2012

Allowance for loan losses:

Beginning balance:	\$ 7,372	\$ 558	\$ 1,928	\$ 1,963	\$ 113	\$ 23	\$ 93	\$12,050
Charge-offs	(492 )	-	(52 )	-	(1 )	-	-	(545 )
Recoveries	-	-	-	-	1	-	-	1
Provisions (credits)	(2,509 )	1,611	343	(508 )	(7 )	(3 )	323	(750 )
Ending balance	\$ 4,371	\$ 2,169	\$ 2,219	\$ 1,455	\$ 106	\$ 20	\$ 416	\$10,756

The following tables provide a summary of the allowance for loan losses and balance of loans receivable by loan class and by impairment method as of March 31, 2013 and December 31, 2012:

(dollars in thousands)	Owner							Total
	Commercial Real Estate	Construction and Land Development	Commercial and Industrial	Owner Occupied Real Estate	Consumer and Other	Residential Mortgage	Unallocated	
March 31, 2013								
Allowance for loan losses:								
Individually evaluated for impairment	\$ 607	\$ -	\$ 1,327	\$ 840	\$ -	\$ -	\$ -	\$ 2,774
Collectively evaluated for impairment	2,650	1,835	1,009	457	170	14	444	6,579
Total allowance for loan losses	\$ 3,257	\$ 1,835	\$ 2,336	\$ 1,297	\$ 170	\$ 14	\$ 444	\$ 9,353

Loans receivable:

Loans evaluated individually	\$ 24,489	\$ 3,663	\$ 6,870	\$ 3,431	\$ 762	\$ -	\$ -	\$ 39,215
Loans evaluated collectively	307,918	23,951	103,915	126,261	23,597	2,425	-	588,067
Total loans receivable	\$ 332,407	\$ 27,614	\$ 110,785	\$ 129,692	\$ 24,359	\$ 2,425	\$ -	\$ 627,282

(dollars in thousands)	Commercial		Construction	Commercial	Owner	Consumer			Total
	Real Estate	and Land Development	and Land Development	and Industrial	Occupied Real Estate	and Other	Residential Mortgage	Unallocated	
December 31, 2012									
Allowance for loan losses:									
Individually evaluated for impairment	\$ 1,077	\$ 70	\$ 861	\$ 861	\$ 860	\$ 75	\$ -	\$ -	\$ 2,943
Collectively evaluated for impairment	2,902	1,203	1,019	1,019	1,107	159	17	192	6,599
Total allowance for loan losses	\$ 3,979	\$ 1,273	\$ 1,880	\$ 1,880	\$ 1,967	\$ 234	\$ 17	\$ 192	\$ 9,542
Loans receivable:									
Loans evaluated individually	\$ 25,316	\$ 3,746	\$ 6,940	\$ 6,940	\$ 3,955	\$ 1,058	\$ -	\$ -	\$ 41,015
Loans evaluated collectively	310,245	22,913	96,828	96,828	122,287	22,391	2,442	-	577,106
Total loans receivable	\$ 335,561	\$ 26,659	\$ 103,768	\$ 103,768	\$ 126,242	\$ 23,449	\$ 2,442	\$ -	\$ 618,121

The performance and credit quality of the loan portfolio is also monitored by analyzing the age of the loans receivable as determined by the length of time a recorded payment is past due. The following table presents the classes of the loan portfolio summarized by the past due status as of March 31, 2013 and December 31, 2012:

(dollars in thousands)	30-59	60-89	Greater	Total	Current	Total	Loans
	Days Past Due	Days Past Due	than 90 Days				Past Due
At March 31, 2013							
Commercial real estate	\$ 16,835	\$ 8,899	\$ 7,822	\$ 33,556	\$ 298,851	\$ 332,407	\$ -
Construction and land development	-	260	1,622	1,882	25,732	27,614	-
Commercial and industrial	-	640	4,642	5,282	105,503	110,785	-
Owner occupied real estate	121	1,489	463	2,073	127,619	129,692	-

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(dollars in thousands)	30-59 Days Past Due	60-89 Days Past Due	Greater than 90 Days	Total Past Due	Current	Total Loans Receivable	Loans Receivable > 90 Days and Accruing
Consumer and other	326	-	566	892	23,467	24,359	-
Residential mortgage	-	-	-	-	2,425	2,425	-
Total	\$17,282	\$11,288	\$15,115	\$43,685	\$583,597	\$627,282	\$-
At December 31, 2012							
Commercial real estate	\$772	\$26,000	\$7,987	\$34,759	\$300,802	\$335,561	\$-
Construction and land development	-	261	1,342	1,603	25,056	26,659	-
Commercial and industrial	86	-	4,693	4,779	98,989	103,768	-
Owner occupied real estate	285	1,562	968	2,815	123,427	126,242	-
Consumer and other	-	-	1,058	1,058	22,391	23,449	202
Residential mortgage	-	-	-	-	2,442	2,442	-
Total	\$1,143	\$27,823	\$16,048	\$45,014	\$573,107	\$618,121	\$202



The following table presents the classes of the loan portfolio summarized by the aggregate pass rating and the classified ratings of special mention, substandard and doubtful within the Company's internal risk rating system as of March 31, 2013 and December 31, 2012:

(dollars in thousands)	Pass	Special Mention	Substandard	Doubtful	Total
At March 31, 2013:					
Commercial real estate	\$297,516	\$9,510	\$25,381	\$-	\$332,407
Construction and land development	23,691	260	3,663	-	27,614
Commercial and industrial	103,141	640	7,004	-	110,785
Owner occupied real estate	125,362	899	3,431	-	129,692
Consumer and other	23,145	194	1,020	-	24,359
Residential mortgage	2,425	-	-	-	2,425
Total	\$575,280	\$11,503	\$40,499	\$-	\$627,282

(dollars in thousands)	Pass	Special Mention	Substandard	Doubtful	Total
At December 31, 2012:					
Commercial real estate	\$300,174	\$9,174	\$26,213	\$-	\$335,561
Construction and land development	22,652	261	3,746	-	26,659
Commercial and industrial	96,051	642	7,075	-	103,768
Owner occupied real estate	121,381	906	3,955	-	126,242
Consumer and other	22,033	100	1,316	-	23,449
Residential mortgage	2,442	-	-	-	2,442
Total	\$564,733	\$11,083	\$42,305	\$-	\$618,121

The following table shows non-accrual loans by class as of March 31, 2013 and December 31, 2012:

(dollars in thousands)	March 31, 2013	December 31, 2012
Commercial real estate	\$7,822	\$7,987
Construction and land development	1,622	1,342
Commercial and industrial	4,642	4,693
Owner occupied real estate	463	968
Consumer and other	566	856
Residential mortgage	-	-
Total	\$15,115	\$15,846

#### Troubled Debt Restructurings

The Company adopted the amendments in Accounting Standards Update No. 2011-02 during the quarter ended September 30, 2011. As required, the Company reassessed all restructurings that occurred on or after January 1, 2011 for identification as a potential troubled debt restructuring. Since the adoption of this accounting guidance, the Company has identified four loan relationships as troubled debt restructurings for which the allowance for credit loss had previously been measured under a general allowance for credit losses methodology (ASC 450-20). Upon identifying these receivables as troubled debt restructurings, the Company also identified them as impaired in accordance with the guidance under ASC 310-10-35.



The following table summarizes information in regard to troubled debt restructurings for the period ended March 31, 2013 and December 31, 2012:

(dollars in thousands)	Accrual Status	Non-Accrual Status	Total Modifications
March 31, 2013			
Commercial real estate	\$908	\$ -	\$ 908
Construction and land development	2,041	-	2,041
Commercial and industrial	2,228	-	2,228
Owner occupied real estate	1,923	-	1,923
Consumer and other	-	-	-
Residential mortgage	-	-	-
Total	\$7,100	\$ -	\$ 7,100
December 31, 2012			
Commercial real estate	\$1,261	\$ -	\$ 1,261
Construction and land development	2,069	-	2,069
Commercial and industrial	2,248	-	2,248
Owner occupied real estate	1,933	-	1,933
Consumer and other	-	-	-
Residential mortgage	-	-	-
Total	\$7,511	\$ -	\$ 7,511

There were no new troubled debt restructuring identified during the three month period ended March 31, 2013. There were no troubled debt restructurings that subsequently defaulted. There were two new troubled debt restructurings identified during the year ended December 31, 2012. There were no troubled debt restructurings that subsequently defaulted during this period.

The Company modified one owner occupied real estate loan during the year ended December 31, 2012. In accordance with the modified terms of this owner occupied real estate loan, the Company extended the maturity date of the loan. In addition the effective interest rate of the modified loan was reduced when compared to the interest rate of the original loan. The owner occupied real estate loan has been and continues to be an accruing loan. The borrower has remained current since the modification. The pre-modification and post-modification balances were each \$1,946,000.

The Company modified one commercial and industrial loan during the year ended December 31, 2012. In accordance with the modified terms of the commercial and industrial loan, the Company implemented a hard maturity date whereas the loan had formerly been a demand note. The loan has also been converted from interest only payments to a term-out of the debt on this loan. In addition, the Company modified the amortization time frame and reduced the effective interest rate when compared to the interest rate of the original loan. The Company also extended the maturity date of the loan. The commercial and industrial loan has been and continues to be an accruing loan. The borrower has remained current since the modification. The pre-modification and post-modification balances were each \$2,248,000.

The Company modified one commercial real estate loan and one construction and land development loan during the year ended December 31, 2011. As a result of the modified terms of the new commercial estate loan, the Company accelerated the maturity date of the loan. The effective interest rate of the modified commercial real estate loan was reduced when compared to the interest rate of the original loan. The commercial real estate loan has also been converted to interest only payments for a period of time. The commercial real estate loan has been and continues to be an accruing loan. The borrower has remained current since the modification. The pre-modification and

post-modification balances were \$2,535,000 and \$2,565,000, respectively. As a result of the modified terms of the new construction and land development loan, the Company extended the maturity date of the loan. The effective interest rate of the modified construction and land development loan was reduced when compared to the interest rate of the original loan. The construction and land development loan has been and continues to be an accruing loan. The borrower has remained current since the modification. The pre-modification and post-modification balances were each \$2,625,000.

Note 7: Fair Value of Financial Instruments

Management uses its best judgment in estimating the fair value of the Company's financial instruments; however, there are inherent weaknesses in any estimation technique. Therefore, for substantially all financial instruments, the fair value estimates herein are not necessarily indicative of the amounts the Company could have realized in a sale transaction on the dates indicated. The estimated fair value amounts have been measured as of their respective year-ends and have not been re-evaluated or updated for purposes of these financial statements subsequent to those respective dates. As such, the estimated fair values of these financial instruments subsequent to the respective reporting dates may be different than the amounts reported at each year-end.

The Company follows the guidance issued under ASC 820-10, Fair Value Measurements and Disclosures, which defines fair value, establishes a framework for measuring fair value under GAAP, and identifies required disclosures on fair value measurements.

ASC 820-10 establishes a fair value hierarchy that prioritizes the inputs to valuation methods used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (Level 1 measurements) and the lowest priority to unobservable inputs (Level 3 measurements). The three levels of the fair value hierarchy under ASC 820-10 are as follows:

- Level 1: Unadjusted quoted prices in active markets that are accessible at the measurement date for identical, unrestricted assets or liabilities.
- Level 2: Quoted prices in markets that are not active, or inputs that are observable either directly or indirectly, for substantially the full term of the asset or liability.
- Level 3: Prices or valuation techniques that require inputs that are both significant to the fair value measurement and unobservable (i.e., supported with little or no market activity).

An asset's or liability's level within the fair value hierarchy is based on the lowest level of input that is significant to the fair value measurement.

For financial assets measured at fair value on a recurring basis, the fair value measurements by level within the fair value hierarchy used at March 31, 2013 and December 31, 2012 were as follows:

(dollars in thousands)	Total	(Level 1)	(Level 2)	(Level 3)
		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
March 31, 2013				
Collateralized mortgage obligations	\$91,482	\$-	\$91,482	\$ -
Mortgage-backed securities	20,232	-	20,232	-
Municipal securities	5,551	-	5,551	-
Corporate bonds	33,024	-	30,017	3,007
Asset-backed securities	19,889	-	19,889	-
Trust Preferred Securities	3,238	-	-	3,238
Other securities	134	-	134	-
Securities Available for Sale	\$173,550	\$-	\$167,305	\$ 6,245
December 31, 2012				
Collateralized mortgage obligations	\$99,783	\$-	\$99,783	\$ -
Mortgage-backed securities	21,640	-	21,640	-
Municipal securities	12,101	-	12,101	-
Corporate bonds	32,685	-	29,678	3,007
Asset-backed securities	19,729	-	19,729	-
Trust Preferred Securities	3,187	-	-	3,187
Other securities	134	-	134	-
Securities Available for Sale	\$189,259	\$-	\$183,065	\$ 6,194

The following table presents a reconciliation of the securities available for sales measured at fair value on a recurring basis using significant unobservable inputs (Level 3) for the three months ended March 31, 2013 and 2012:

(dollars in thousands)	Three Months Ended March 31, 2013		Three Months Ended March 31, 2012	
	Trust Preferred Securities	Corporate Bonds	Trust Preferred Securities	Corporate Bonds
Level 3 Investments Only				
Balance, January 1,	\$3,187	\$3,007	\$3,410	\$3,004
Unrealized gains (losses)	58	-	6	3
Paydowns	(7	) -	-	-
Impairment charges on Level 3	-	-	(17	) -
Balance, March 31,	\$3,238	\$3,007	\$3,399	\$3,007



For assets measured at fair value on a nonrecurring basis, the fair value measurements by level within the fair value hierarchy used at March 31, 2013 and December 31, 2012 were as follows:

(dollars in thousands)	Total	(Level 1)	(Level 2)	(Level 3)
		Quoted Prices in Active Markets for Identical Assets	Significant Other Observable Inputs	Significant Unobservable Inputs
March 31, 2013:				
Impaired loans	\$9,291	\$-	\$-	\$ 9,291
Other real estate owned	3,431	-	-	3,431
SBA servicing assets	2,491	-	-	2,491
December 31, 2012:				
Impaired loans	\$19,876	\$-	\$-	\$ 19,876
Other real estate owned	3,642	-	-	3,642
SBA servicing assets	2,340	-	-	2,340

The table below presents additional quantitative information about level 3 assets measured at fair value on a nonrecurring basis (dollars in thousands):

Quantitative Information about Level 3 Fair Value Measurements				
March 31, 2013				
Asset Description	Fair Value	Valuation Technique	Unobservable Input	Range Weighted Average
Impaired loans	\$ 9,291	Fair Value of Collateral (1)	Appraised Value (2)	0% - 43% (23%) (4)
Other real estate owned	\$ 3,431	Fair Value of Collateral (1)	Appraised Value (2) Sales Price Individual Loan Valuation (3)	8% - 18% (9%) (4)
SBA Servicing Assets	\$ 2,491	Fair Value		(3)

(1) Fair value is generally determined through independent appraisals of the underlying collateral, which include Level 3 inputs that are not identifiable.

(2) Appraisals may be adjusted by management for qualitative factors such as economic conditions and estimated liquidation expenses.

(3) There is a lack of transactional data in this market place for the non-guaranteed portion of SBA loans.

(4) The range and weighted average of qualitative factors such as economic conditions and estimated liquidation expenses are presented as a percent of the appraised value.

The significant unobservable inputs for impaired loans and other real estate owned are the appraised value or an agreed upon sales price. These values are adjusted for estimated costs to sell which are incremental direct costs to transact a sale such as broker commissions, legal fees, closing costs and title transfer fees. The costs must be considered essential to the sale and would not have been incurred if the decision to sell had not been made. The costs



to sell are based on costs associated with the Company's actual sales of other real estate owned which are assessed annually.

The following table presents an analysis of the activity in the SBA servicing assets for the three months ended March 31, 2013 and 2012:

(dollars in thousands)	2013	2012
Beginning balance, January 1st	\$2,340	\$1,102
Additions	146	241
Fair value adjustments	5	8
Ending balance, March 31st	\$2,491	\$1,351

## Fair Value Assumptions

The following information should not be interpreted as an estimate of the fair value of the entire Company since a fair value calculation is only provided for a limited portion of the Company's assets and liabilities. Due to a wide range of valuation techniques and the degree of subjectivity used in making the estimates, comparisons between the Company's disclosures and those of other companies may not be meaningful. The following methods and assumptions were used to estimate the fair values of the Company's financial instruments at March 31, 2013 and December 31, 2012.

### Cash and Cash Equivalents (Carried at Cost)

The carrying amounts reported in the balance sheet for cash and cash equivalents approximate those assets' fair values.

### Investment Securities

The fair value of securities available for sale (carried at fair value) and held to maturity (carried at amortized cost) are determined by obtaining quoted market prices on nationally recognized securities exchanges (Level 1), or matrix pricing (Level 2), which is a mathematical technique used widely in the industry to value debt securities without relying exclusively on quoted market prices for the specific securities but rather by relying on the securities' relationship to other benchmark quoted prices. For certain securities, which are not traded in active markets or are subject to transfer restrictions, valuations are adjusted to reflect illiquidity and/or non-transferability, and such adjustments, are generally based on available market evidence (Level 3). In the absence of such evidence, management's best estimate is used. Management's best estimate consists of both internal and external support on certain Level 3 investments. Internal cash flow models using a present value formula that includes assumptions market participants would use along with indicative exit pricing obtained from broker/dealers (where available) were used to support fair values of certain Level 3 investments.

The types of instruments valued based on matrix pricing in active markets include all of the Company's U.S. government and agency securities, corporate bonds, asset backed securities, and municipal obligations. Such instruments are generally classified within Level 2 of the fair value hierarchy. As required by ASC 820-10, the Company does not adjust the matrix pricing for such instruments.

Level 3 is for positions that are not traded in active markets or are subject to transfer restrictions, and may be adjusted to reflect illiquidity and/or non-transferability, with such adjustment generally based on available market evidence. In the absence of such evidence, management's best estimate is used. Subsequent to inception, management only changes Level 3 inputs and assumptions when corroborated by evidence such as transactions in similar instruments, completed or pending third-party transactions in the underlying investment or comparable entities, subsequent rounds of financing, recapitalizations and other transactions across the capital structure, offerings in the equity or debt markets, and changes in financial ratios or cash flows. The Level 3 investment securities classified as available for sale are comprised of various issues of trust preferred securities and a single corporate bond.

The trust preferred securities are pools of similar securities that are grouped into an asset structure commonly referred to as collateralized debt obligations ("CDOs") which consist of the debt instruments of various banks, diversified by the number of participants in the security as well as geographically. The secondary market for these securities has become inactive, and therefore these securities are classified as Level 3 securities. The fair value analysis does not reflect or represent the actual terms or prices at which any party could purchase the securities. There is currently a limited secondary market for the securities and there can be no assurance that any secondary market for the securities will expand.



An independent, third party pricing service is used to estimate the current fair market value of each CDO held in the investment securities portfolio. The calculations used to determine fair value are based on the attributes of the trust preferred securities, the financial condition of the issuers of the trust preferred securities, and market based assumptions. The INTEX CDO Deal Model Library was utilized to obtain information regarding the attributes of each security and its specific collateral as of March 31, 2013 and December 31, 2012. Financial information on the issuers was also obtained from Bloomberg, the FDIC, the Office of Thrift Supervision and SNL Financial. Both published and unpublished industry sources were utilized in estimating fair value. Such information includes loan prepayment speed assumptions, discount rates, default rates, and loss severity percentages. Due to the current state of the global capital and financial markets, the fair market valuation is subject to greater uncertainty that would otherwise exist.

The fair market valuation for each CDO was determined based on discounted cash flow analyses. The cash flows are primarily dependent on the estimated speeds at which the trust preferred securities are expected to prepay, the estimated rates at which the trust preferred securities are expected to defer payments, the estimated rates at which the trust preferred securities are expected to default, and the severity of the losses on securities that do default.

**Prepayment Assumptions.** CDOs generally allow for prepayments without a prepayment penalty any time after five years. Due to the lack of new CDOs and the relative poor conditions of the financial institution industry, the rates of voluntary prepayments are estimated at 1% for both March 31, 2013 and December 31, 2012.

Prepayments affect the securities in three ways. First, prepayments lower the absolute amount of excess spread, an important credit enhancement. Second, the prepayments are directed to the senior tranches, the effect of which is to increase the overcollateralization of the mezzanine layer, the layer at which the Company is located in each of the securities. However, the prepayments can lead to adverse selection in which the strongest institutions have prepaid, leaving the weaker institutions in the pool, thus mitigating the effect of the increased overcollateralization. Third, prepayments can limit the numeric and geographic diversity of the pool, leading to concentration risks.

**Deferral and Default Rates.** Bank pooled trust preferred securities include a provision that allows the issuing bank to defer interest payments for up to five years. The estimates for the rates of deferral are based on the financial condition of the trust preferred issuers in the pool. Estimates for the conditional default rates are based on the bank pooled trust preferred securities themselves as well as the financial condition of the trust preferred issuers in the pool.

Estimates for the near-term rates of deferral and conditional default are based on key financial ratios relating to the financial institutions' capitalization, asset quality, profitability and liquidity. Each bank in each security is evaluated based on ratings from outside services including Standard & Poors, Moody's, Fitch, Bankrate.com and The Street.com. Recent stock price information is considered, as well as the 52 week high and low, for each bank in each security. Also, the receipt and repayment of TARP funding is considered, and if so, the amount. Finally, each bank's ability to generate capital (internally or externally), which is predictive of a troubled bank's ability to recover, is considered.

**Loss Severity.** The fact that an issuer defaults on a loan, does not necessarily mean that the investor will lose all of their investment. Thus, it is important to understand not only the default assumption, but also the expected loss given a default, or the loss severity assumption.

Both Standard & Poors and Moody's Analytics have performed and published research that indicates that recoveries on CDOs are low (less than 20%). The loss severity estimates are estimated at a range of 80% to 100%.

**Bond Waterfall.** The CDOs have several tranches: senior tranches, mezzanine tranches and the residual or income tranches. The Company invested in the mezzanine tranches in each of the CDOs currently in the investment securities portfolio. The senior and mezzanine tranches were over-collateralized at issuance, meaning that the par value of the underlying collateral was more than the balance issued on the tranches. The terms generally provide that if the performing collateral balances fall below certain triggers, then income is diverted from the residual tranches to pay the senior and mezzanine tranches. However, if significant deferrals occur, income could also be diverted from the mezzanine tranches to pay the senior tranches.

The INTEX desktop model calculates collateral cash flows based on the attributes of the CDOs as of the collateral cut-off date of March 15, 2013 and certain valuation input assumptions for the underlying collateral. Allocations of the cash flows to securities are based on the overcollateralization and interest coverage tests (triggers), events of default and liquidation, deferrals of interest, mandatory auction calls, optional redemptions and any interest rate hedge agreements.

**Internal Rate of Return.** Internal rates of return are the pre-tax yield rates used to discount the future cash flow stream expected from the collateral cash flow. The marketplace for the CDOs at March 31, 2013 and December 31, 2012 was not active. This is evidenced by a significant widening of the bid/ask spreads in the markets in which the CDOs trade and then by a significant decrease in the volume of trades relative to historical levels. The new issue market is also inactive and few new trust preferred securities have been issued since 2007.

Increases (decreases) in actual or expected issuer defaults tend to decrease (increase) the fair value of the Company's senior and mezzanine tranches of CDOs. The values of the Company's mezzanine tranches of CDOs are also affected by expected future interest rates. However, due to the structure of each security, timing of cash flows, and secondary effects on the financial performance of the underlying issuers, the effects of changes in future interest rates on the fair value of the Company's holdings are not quantifiably estimable.

ASC 820-10 provides guidance on the discount rates to be used when a market is not active. The discount rate should take into account the time value of money, price for bearing the uncertainty in the cash flows and other case specific factors that would be considered by market participants, including a liquidity adjustment. The discount rate used is a LIBOR 3-month and LIBOR 6-month forward-looking curve plus a range of 412 to 1052 basis points.

Also included in Level 3 investment securities classified as available for sale is a single-issuer corporate bond transferred from Level 2 in 2010 since the bond is not actively traded. Impairment would depend on the repayment ability of the underlying issuer, which is assessed through a detailed quarterly review of the issuer's financial statements. The issuer is a "well capitalized" financial institution as defined by federal banking regulations and has demonstrated the ability to raise additional capital, when necessary, through the public capital markets. The fair value of this corporate bond is estimated by obtaining a price of a comparable floating rate debt instrument through Bloomberg.

#### Loans Receivable, including Loans Held For Sale (Carried at Cost)

The fair values of loans are estimated using discounted cash flow analyses, using market rates at the balance sheet date that reflect the credit and interest rate-risk inherent in the loans. Projected future cash flows are calculated based upon contractual maturity or call dates, projected repayments and prepayments of principal. Generally, for variable rate loans that reprice frequently and with no significant change in credit risk, fair values are based on carrying values. Due to the significant judgment involved in evaluating credit quality, loans are classified within Level 3 of the fair value hierarchy.



## Impaired Loans (Carried at Lower of Cost or Fair Value)

Impaired loans are those that the Company has measured impairment based on the fair value of the loan's collateral. Fair value is generally determined based upon independent third party appraisals of the properties, or discounted cash flows based upon the expected proceeds. These assets are included as Level 3 fair values, based upon the lowest level of input that is significant to the fair value measurements. The fair value consists of the loan balances less any valuation allowance. The valuation allowance amount is calculated as the difference between the recorded investment in a loan and the present value of expected future cash flows or it is calculated based on discounted collateral values if the loans are collateral dependent.

## Other Real Estate Owned (Carried at Lower of Cost or Fair Value)

These assets are carried at the lower of cost or fair value. At March 31, 2013 these assets are carried at current fair value.

## SBA Servicing Asset (Carried at Fair Value)

The SBA servicing asset is initially recorded when loans are sold and the servicing rights are retained and recorded on the balance sheet. Updated fair values are obtained on a quarterly basis and adjustments are presented as loan advisory and servicing fees on the statement of operations. The valuation begins with the projection of future cash flows for each asset based on their unique characteristics, our market-based assumptions for prepayment speeds and estimated losses and recoveries. The present value of the future cash flows are then calculated utilizing our market-based discount ratio assumptions. In all cases, we model expected payments for every loan for each quarterly period in order to create the most detailed cash flow stream possible.

The Company uses assumptions and estimates in determining the impairment of the SBA servicing asset. These assumptions include prepayment speeds and discount rates commensurate with the risks involved and comparable to assumptions used by participants to value and bid serving rights available for sale in the market. At March 31, 2013 and December 31, 2012, the sensitivity of the current fair value of the SBA loan servicing rights to immediate 10% and 20% adverse changes in key assumptions are included in the accompanying table.

(dollars in thousands)	March 31, 2013		December 31, 2012	
SBA Servicing Asset				
Fair Value of SBA Servicing Asset	\$2,491		\$2,340	
Composition of SBA Loans Serviced for Others				
Fixed-rate SBA loans	0	%	0	%
Adjustable-rate SBA loans	100	%	100	%
Total	100	%	100	%
Weighted Average Remaining Term	21.1 years		21.4 years	
Prepayment Speed	6.61	%	6.59	%
Effect on fair value of a 10% increase	\$(59	)	\$(55	)
Effect on fair value of a 20% increase	(116	)	(107	)

Weighted Average Discount Rate	13.18	%	14.23	%
Effect on fair value of a 10% increase	\$(115	)	\$(115	)
Effect on fair value of a 20% increase	(222	)	(222	)

The sensitivity calculations above are hypothetical and should not be considered to be predictive of future performance. As indicated, changes in value based on adverse changes in assumptions generally cannot be extrapolated because the relationship of the change in assumption to the change in value may not be linear. Also in this table, the effect of an adverse variation in a particular assumption on the value of the SBA servicing rights is calculated without changing any other assumption. While in reality, changes in one factor may magnify or counteract the effect of the change.



Restricted Stock (Carried at Cost)

The carrying amount of restricted stock approximates fair value, and considers the limited marketability of such securities.

Accrued Interest Receivable and Payable (Carried at Cost)

The carrying amount of accrued interest receivable and accrued interest payable approximates fair value.

Deposit Liabilities (Carried at Cost)

The fair values disclosed for demand deposits (e.g., interest and noninterest checking, passbook savings and money market accounts) are, by definition, equal to the amount payable on demand at the reporting date (i.e., their carrying amounts). Fair values for fixed-rate certificates of deposit are estimated using a discounted cash flow calculation that applies interest rates currently being offered in the market on certificates to a schedule of aggregated expected monthly maturities on time deposits.

Subordinated Debt (Carried at Cost)

Fair values of subordinated debt are estimated using discounted cash flow analysis, based on market rates currently offered on such debt with similar credit risk characteristics, terms and remaining maturity. Due to the significant judgment involved in developing the spreads used to value the subordinated debt, it is classified within level 3 of the fair value hierarchy.

Off-Balance Sheet Financial Instruments (Disclosed at notional amounts)

Fair values for the Company's off-balance sheet financial instruments (lending commitments and letters of credit) are based on fees currently charged in the market to enter into similar agreements, taking into account, the remaining terms of the agreements and the counterparties' credit standing.

The estimated fair values of the Company's financial instruments were as follows at March 31, 2013 and December 31, 2012:

(dollars in thousands)	Fair Value Measurements at March 31, 2013				
	Carrying Amount	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Balance Sheet Data</b>					
<b>Financial assets:</b>					
Cash and cash equivalents	\$71,929	\$71,929	\$71,929	\$-	\$ -
Investment securities available for sale	173,550	173,550	-	167,305	6,245
Investment securities held to maturity	68	69	-	69	-
Restricted stock	3,276	3,276	-	3,276	-
Loans held for sale	165	165	-	-	165
Loans receivable, net	617,769	614,714	-	-	614,714
SBA servicing assets	2,491	2,491	-	-	2,491
Accrued interest receivable	3,273	3,273	-	3,273	-
<b>Financial liabilities:</b>					
<b>Deposits</b>					
Demand, savings and money market	\$735,211	\$735,211	\$-	\$735,211	\$ -
Time	90,927	91,636	-	91,636	-
Subordinated debt	22,476	18,392	-	-	18,392
Accrued interest payable	494	494	-	494	-
<b>Off-Balance Sheet Data</b>					
Commitments to extend credit	-	-	-	-	-
Standby letters-of-credit	-	-	-	-	-

(dollars in thousands)	Fair Value Measurements at December 31, 2012				
	Carrying Amount	Fair Value	Quoted Prices in Active Markets for Identical Assets (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
<b>Balance Sheet Data</b>					
<b>Financial assets:</b>					
Cash and cash equivalents	\$128,004	\$128,004	\$128,004	\$-	\$ -
Investment securities available for sale	189,259	189,259	-	183,065	6,194
Investment securities held to maturity	67	69	-	69	-
Restricted stock	3,816	3,816	-	3,816	-
Loans held for sale	82	82	-	-	82

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Loans receivable, net	608,359	603,237	-	-	603,237
SBA servicing assets	2,340	2,340	-	-	2,340
Accrued interest receivable	3,128	3,128	-	3,128	-
Financial liabilities:					
Deposits					
Demand, savings and money market	\$765,967	\$765,967	\$-	\$765,967	\$ -
Time	123,234	124,044	-	124,044	-
Subordinated debt	22,476	20,187	-	-	20,187
Accrued interest payable	301	301	-	301	-
Off-Balance Sheet Data					
Commitments to extend credit	-	-			
Standby letters-of-credit	-	-			

## ITEM 2: MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following is management's discussion and analysis of the Company's financial condition, changes in financial condition, and results of operations in the accompanying consolidated financial statements. This discussion should be read in conjunction with the accompanying notes to the consolidated financial statements.

Certain statements in this report may be considered to be "forward-looking statements" as that term is defined in the U.S. Private Securities Litigation Reform Act of 1995, such as statements that include the words "would be," "could be," "should be," "probability," "risk," "target," "objective," "may," "will," "estimate," "project," "believe," "intend," "anticipate," and similar expressions or variations on such expressions. The forward-looking statements contained herein are subject to certain risks and uncertainties that could cause actual results to differ materially from those projected in the forward-looking statements. For example, risks and uncertainties can arise with changes in: general economic conditions, including turmoil in the financial markets and related efforts of government agencies to stabilize the financial system; business conditions in the financial services industry, including competitive pressure among financial services companies, new service and product offerings by competitors, price pressures and similar items. Readers are cautioned not to place undue reliance on these forward-looking statements, which reflect management's analysis only as of the date hereof. The Company undertakes no obligation to publicly revise or update these forward-looking statements to reflect events or circumstances that arise after the date hereof, except as may be required by applicable laws or regulations. Readers should carefully review the risk factors described in the Form 10-K for the year ended December 31, 2012 and other documents the Company files from time to time with the SEC, such as Quarterly Reports on Form 10-Q, and any Current Reports on Form 8-K, as well as other filings.

### Regulatory Reform and Legislation

On July 21, 2010, President Obama signed into law the Dodd-Frank Wall Street Reform and Consumer Protection Act of 2010 (the "Dodd-Frank Act"). The Dodd-Frank Act has and will continue to have a broad impact on the financial services industry, including significant regulatory and compliance changes including, among other things, (i) enhanced resolution authority of troubled and failing banks and their holding companies; (ii) increased capital and liquidity requirements; (iii) increased regulatory examination fees; (iv) changes to assessments to be paid to the FDIC for federal deposit insurance; and (v) numerous other provisions designed to improve supervision and oversight of, and strengthening safety and soundness for, the financial services sector. Additionally, the Dodd-Frank Act establishes a new framework for systemic risk oversight within the financial system to be distributed among new and existing federal regulatory agencies, including the Financial Stability Oversight Council, the Consumer Financial Protection Bureau, the Federal Reserve, the Office of the Comptroller of the Currency, and the FDIC. A summary of certain provisions of the Dodd-Frank Act is set forth in the Company's Annual Report on Form 10-K for the fiscal year ended December 31, 2012.

Many of the requirements called for in the Dodd-Frank Act will be implemented over time, and most will be subject to implementing regulations over the course of several years. Given the uncertainty associated with the manner in which the provisions of the Dodd-Frank Act will be implemented by the various regulatory agencies and through regulations, the full extent of the impact such requirements will have on financial institutions' operations is unclear. The changes resulting from the Dodd-Frank Act may impact the profitability of the Company's business activities, require changes to certain of the Company's business practices, impose upon the Company more stringent capital, liquidity and leverage ratio requirements or otherwise adversely affect the Company's business. These changes may also require the Company to invest significant management attention and resources to evaluate and make necessary changes in order to comply with new statutory and regulatory requirements.



On June 6, 2012, federal bank regulatory agencies issued a series of proposed rules to revise the risk-based and leverage capital requirements and the method for calculating risk-weighted assets to make them consistent with the agreements that were reached by the Basel Committee on Banking Supervision in “Basel III: A Global Regulatory Framework for More Resilient Banks and Banking Systems” (“Basel III”). The proposed rules would apply to all insured banks and savings associations, top-tier bank holding companies domiciled in the United States with more than \$500 million in assets, and savings and loan holding companies domiciled in the United States (“banking organizations”). The proposed rules, if adopted, would establish new higher capital ratio requirements, narrow the definitions of capital, impose new operating restrictions on banking organizations with insufficient capital buffers and increase the risk weighting of certain assets. Among other things, the proposed rules, if adopted, would establish a new common equity Tier 1 minimum capital requirement, impose a higher minimum Tier 1 capital requirement, and assign higher risk weightings (150%) to (i) exposures that are more than 90 days past due or are on nonaccrual status and (ii) certain credit facilities that finance the acquisition, development or construction of real property. The proposed rules also limit a banking organization’s capital distributions and certain discretionary bonus payments if the banking organization does not hold a “capital conservation buffer” consisting of a specified amount of common equity Tier 1 capital in addition to the minimum risk-based capital requirements. The comment period for the notices of proposed rulemakings ended on October 22, 2012. Under the proposed rules, Basel III was to be implemented beginning January 1, 2013 and fully phased in by January 1, 2019. The U.S. federal banking agencies announced on November 9, 2012 that they did not expect the proposed rules to become effective on January 1, 2013 and did not indicate the likely new effective date.

#### Financial Condition

##### Assets

Total assets decreased by \$62.6 million, or 6.3%, to \$926.1 million at March 31, 2013, compared to \$988.7 million at December 31, 2012, mainly due to decreases in cash and cash equivalents and deposit balances.

##### Cash and Cash Equivalents

Cash and due from banks and interest bearing deposits comprise this category, which consists of our most liquid assets. The aggregate amount in these two categories decreased by \$56.1 million, to \$71.9 million at March 31, 2013, from \$128.0 million at December 31, 2012. This decrease was primarily caused by a \$63.1 million decrease in deposit balances and a \$9.2 million growth in outstanding loan balances, offset by the proceeds from the sales and maturities of \$17.0 million of investment securities during the first three months of 2013.

##### Loans Held for Sale

Loans held for sale are comprised of loans guaranteed by the U.S. Small Business Administration (“SBA”) which the Company usually originates with the intention of selling in the future. Total SBA loans held for sale were \$165,000 at March 31, 2013 as compared to \$82,000 at December 31, 2012. Loans held for sale, as a percentage of total Company assets, were less than 1% at March 31, 2013.

##### Loans Receivable

The loan portfolio represents our largest asset category and is our most significant source of interest income. Our lending strategy is focused on small and medium size businesses and professionals that seek highly personalized banking services. The loan portfolio consists of secured and unsecured commercial loans including commercial real estate, construction loans, residential mortgages, automobile loans, home improvement loans, home equity loans and

lines of credit, overdraft lines of credit and others. Commercial loans typically range between \$250,000 and \$5,000,000 but customers may borrow significantly larger amounts up to our legal lending limit to a customer, which was approximately \$14.8 million at March 31, 2013. Loans made to one individual customer, even if secured by different collateral, are aggregated for purposes of the lending limit.

Loans increased \$9.2 million, or 1.5%, to \$627.1 million at March 31, 2013, compared to \$617.9 million at December 31, 2012, driven by an increase in loan demand resulting in higher originations in the commercial and industrial and owner occupied real estate categories during the first three months of 2013.

#### Investment Securities

Investment securities considered available-for-sale are investments which may be sold in response to changing market and interest rate conditions, and for liquidity and other purposes. Our investment securities classified as available-for-sale consist primarily of U.S. Government agency mortgage-backed securities (MBS), agency collateralized mortgage obligations (CMO), corporate bonds, municipal securities, asset-backed securities (ABS), and pooled trust preferred securities (CDO). Available-for-sale securities totaled \$173.6 million at March 31, 2013, compared to \$189.3 million at December 31, 2012. The decrease was primarily due to proceeds from the sales and maturities of securities totaling \$17.0 million partially offset by purchase of investment securities considered available for sale totaling \$1.4 million during the first three months of 2013. At March 31, 2013, the portfolio had a net unrealized gain of \$895,000 compared to a net unrealized gain of \$1.6 million at December 31, 2012.

Investment securities held-to-maturity are investments for which there is the intent and ability to hold the investment to maturity. These investments are carried at amortized cost. The held-to-maturity portfolio consists primarily of debt securities. At March 31, 2013 and December 31, 2012, securities held to maturity totaled \$68,000 and \$67,000, respectively. At both dates, respective carrying values approximated market values.

#### Restricted Stock

Restricted stock, which represents required investment in the capital stock of correspondent banks related to available credit facilities, is carried at cost as of March 31, 2013 and December 31, 2012. As of those dates, restricted stock consisted of investments in the capital stock of the Federal Home Loan Bank of Pittsburgh (“FHLB”) and Atlantic Central Bankers Bank (“ACBB”). During the first quarter of 2013, FHLB repurchased 15% of Republic’s total restricted stock outstanding, continuing its recent policy of quarterly repurchases of capital stock in excess of the minimum required investment. In 2012, the FHLB repurchased 29% of Republic’s total restricted stock outstanding. Decisions regarding any future repurchases of restricted stock by the FHLB of Pittsburgh will be made on a quarterly basis. The FHLB also issued a dividend payment during the first quarter of 2013.

At March 31, 2013 and December 31, 2012, the investment in FHLB of Pittsburgh capital stock totaled \$3.1 million and \$3.7 million, respectively. At both March 31, 2013 and December 31, 2012, ACBB capital stock totaled \$143,000.

#### Deposits

Deposits, which include non-interest and interest-bearing demand deposits, money market, savings and time deposits, are Republic’s major source of funding. Deposits are generally solicited from the Company’s market area through the offering of a variety of products to attract and retain customers, with a primary focus on multi-product relationships.

Total deposits decreased by \$63.1 million, or 7.1%, to \$826.1 million at March 31, 2013 from \$889.2 million at December 31, 2012. The decrease was the result of reductions in interest bearing demand and money market accounts of \$35.2 million and certificates of deposit of \$32.3 million, offset by a \$4.5 million increase in non-interest bearing demand accounts. The decrease in interest-bearing demand and money market accounts was primarily driven by the timing of cash flow requirements for certain large deposit relationships during the first quarter of 2013. The decrease in certificates of deposit was the result of maturities of internet-based certificates of deposit which the Company



considers non-core deposits and intentionally decided not to renew.

## Shareholders' Equity

Total shareholders' equity increased \$618,000 to \$70.5 million at March 31, 2013, compared to \$69.9 million at December 31, 2012, primarily due to the net income recognized during the first three months of 2013 offset by an accumulated other comprehensive loss associated with a reclassification adjustment for securities gains.

## Results of Operations

### Three Months Ended March 31, 2013 Compared to Three Months Ended March 31, 2012

The Company reported net income of \$992,000, or \$0.04 per share, for the three months ended March 31, 2013, compared to net income of \$1.3 million, or \$0.05 per share, for the three months ended March 31, 2012. The decrease in net income was primarily driven by a negative (credit) provision for loan losses recorded in the first quarter of 2012 which was mainly attributable to a reduction in the general reserve component of the allowance for loan loss calculation caused by an adjustment to the analysis of historical losses during the period and OREO writedowns recorded in the first quarter of 2013.

Net interest income for the three month period ended March 31, 2013 was \$7.9 million compared to \$7.7 million for the three months ended March 31, 2012. Interest income decreased \$469,000 for the three months ended March 31, 2013 compared to March 31, 2012. Interest expense decreased \$646,000, or 34.0%, to \$1.3 million for the three months ended March 31, 2013 compared to \$1.9 million for the three months ended March 31, 2012. This decrease was primarily due to a 27 basis point decrease in the rate on average deposits outstanding to 0.46%.

Non-interest income increased by \$597,000 to \$2.2 million during the three months ended March 31, 2013 compared to \$1.6 million during the three months ended March 31, 2012. The Company recognized gains on the sale of investment securities totaling \$703,000 and also recorded income from legal settlements in the amount of \$238,000 during the quarter. These were offset by a \$436,000 decrease in gains recognized on sale of SBA loans for the three months ended March 31, 2013 compared to March 31, 2012 as a result of lower SBA loan originations during the current period.

Non-interest expenses increased \$294,000 to \$9.1 million during the three months ended March 31, 2013 compared to \$8.8 million during the three months ended March 31, 2012 as OREO writedowns of \$809,000 were recognized during the quarter. The OREO writedowns were partially offset by a decrease in legal expense of \$525,000. Data processing costs were also lower in the first quarter of 2013 as a result of a refund received during the period from a service provider.

Return on average assets and average equity was 0.42% and 5.76%, respectively, during the three months ended March 31, 2013 compared to 0.53% and 8.03%, respectively, for the three months ended March 31, 2012.

## Analysis of Net Interest Income

Historically, the Company's earnings have depended primarily upon Republic's net interest income, which is the difference between interest earned on interest-earning assets and interest paid on interest-bearing liabilities. Net interest income is affected by changes in the mix of the volume and rates of interest-earning assets and interest-bearing liabilities. The following table provides an analysis of net interest income, setting forth for the periods' (i) average assets, liabilities, and shareholders' equity, (ii) interest income earned on interest-earning assets and interest expense on interest-bearing liabilities, (iii) annualized average yields earned on interest-earning assets and average rates on interest-bearing liabilities, and (iv) Republic's annualized net interest margin (net interest income as a percentage of average total interest-earning assets). Averages are computed based on daily balances. Non-accrual loans are included in average loans receivable. All yields are adjusted for tax equivalency.

## Average Balances and Net Interest Income

(dollars in thousands)	For the three months ended March 31, 2013			For the three months ended March 31, 2012				
	Average Balance	Interest	Yield/ Rate(1)	Average Balance	Interest	Yield/ Rate(1)		
<b>Interest-earning assets:</b>								
Federal funds sold and other interest-earning assets	\$86,685	\$59	0.28	%	\$162,103	\$101	0.25	%
Investment securities and restricted stock	183,387	1,159	2.53	%	178,650	1,447	3.24	%
Loans receivable	621,642	7,977	5.20	%	592,828	8,127	5.51	%
Total interest-earning assets	891,714	9,195	4.18	%	933,581	9,675	4.17	%
Other assets	59,736				55,168			
Total assets	\$951,450				\$988,749			
<b>Interest-earning liabilities:</b>								
Demand – non-interest bearing	\$144,045				\$144,855			
Demand – interest bearing	170,868	195	0.46	%	117,794	171	0.58	%
Money market & savings	422,766	502	0.48	%	431,106	863	0.81	%
Time deposits	114,054	279	0.99	%	199,523	581	1.17	%
Total deposits	851,733	976	0.46	%	893,278	1,615	0.73	%
Total interest-bearing deposits	707,688	976	0.56	%	748,423	1,615	0.87	%
Other borrowings	22,476	278	5.02	%	22,575	285	5.80	%
Total interest-bearing liabilities	730,164	1,254	0.70	%	770,998	1,900	0.99	%
Total deposits and other borrowings	874,209	1,254	0.58	%	915,853	1,900	0.83	%
Non interest-bearing other liabilities	7,343				7,518			
Shareholders' equity	69,898				65,378			
Total liabilities and shareholders' equity	\$951,450				\$988,749			
Net interest income (2)		\$7,941				\$7,775		
Net interest spread			3.48	%			3.18	%
Net interest margin (2)			3.61	%			3.35	%

(1) Yields on investments are calculated based on amortized cost.

(2) Net interest income and net interest margin are presented on a tax equivalent basis. Net interest income has been increased over the financial statement amount by \$88 and \$99 for the three months ended March 31, 2013 and 2012, respectively, to adjust for tax equivalency. The tax equivalent net interest margin is calculated by dividing tax equivalent net interest income by average total interest earning assets.

## Rate/Volume Analysis of Changes in Net Interest Income

Net interest income may also be analyzed by segregating the volume and rate components of interest income and interest expense. The following table sets forth an analysis of volume and rate changes in net interest income for the three months ended March 31, 2013, as compared to the three months ended March 31, 2012. For purposes of this table, changes in interest income and expense are allocated to volume and rate categories based upon the respective changes in average balances and average rates.

(dollars in thousands)	For the three months ended March 31, 2013 vs. 2012		
	Changes due to:		
	Average Volume	Average Rate	Total Change
Interest earned:			
Federal funds sold and other interest-earning assets	\$(51 )	\$9	\$(42 )
Securities	30	(318 )	(288 )
Loans	335	(485 )	(150 )
Total interest-earning assets	314	(794 )	(480 )
Interest expense:			
Deposits			
Interest-bearing demand deposits	60	(36 )	24
Money market and savings	(6 )	(355 )	(361 )
Time deposits	(209 )	(93 )	(302 )
Total deposit interest expense	(155 )	(484 )	(639 )
Other borrowings	-	(7 )	(7 )
Total interest expense	(155 )	(491 )	(646 )
Net interest income	\$469	\$(303 )	\$166

## Net Interest Income

The Company's total tax equivalent interest income decreased \$480,000, or 5.0%, to \$9.2 million for the three months ended March 31, 2013 compared to \$9.7 million for the three months ended March 31, 2012. A \$28.8 million increase in average loans receivable was offset by a 31 basis point decrease in loan yields and a 71 basis point decrease in investment securities yields for the three months ended March 31, 2013 as compared March 31, 2012.

The Company's total interest expense decreased by \$646,000, or 34.0%, to \$1.3 million for the three months ended March 31, 2013 compared to \$1.9 million for the three months ended March 31, 2012, as the Company continues to lower the rates paid on interest bearing deposit accounts. Average deposit balances decreased \$41.5 million for the three months ended March 31, 2013. The average rate paid on interest-bearing deposits decreased 31 basis points to 0.56% for the three months ended March 31, 2013 compared to 0.87% for the same prior year period as a result of the Company's retail focused, customer service strategy which emphasizes the gathering of low-cost core deposits. The average rate paid on money market and savings deposits decreased 33 basis points to 0.48% for the three months ended March 31, 2013 compared to 0.81% for the same prior year period. Average time deposit balances declined \$85.5 million for the three months ended March 31, 2013 as compared to the same prior year period. The maturity and roll-off of higher cost time deposits resulted in the decrease in the average rate paid on time deposits of 18 basis points to 0.99% for the three months ended March 31, 2013 as compared to the same prior year period. Accordingly, rates on total interest-bearing liabilities decreased 29 basis points during the three months ended March 31, 2013.



The tax equivalent net interest margin increased 26 basis points to 3.61% for the three months ended March 31, 2013, compared to 3.35% for the three months ended March 31, 2012 and the Company's tax equivalent net interest income increased \$166,000, or 2.1%, to \$7.9 million for the three months ended March 31, 2013 as compared to \$7.8 million for the three months ended March 31, 2012.

#### Provision for Loan Losses

The provision for loan losses is charged to operations in an amount necessary to bring the total allowance for loan losses to a level that management believes is adequate to absorb inherent losses in the loan portfolio. The Company recorded no provision for loan losses for the three months ended March 31, 2013 compared to a \$750,000 negative (credit) provision for the three months ended March 31, 2012. During the first quarter of 2013, increases in allowances required for loans individually evaluated for impairment were offset by several decreases resulting in no required provision for loan losses in the period on a net basis. The negative provision recorded during the first quarter of 2012 was mainly attributable to a reduction in the general reserve component of the allowance for loan loss calculation caused by an adjustment to the analysis of historical losses during the period. See disclosure under "Credit Quality" and "Allowance for Loan Losses" for further discussion.

#### Benefit for Income Taxes

The Company recorded a benefit for income taxes of \$26,000 for the three months ended March 31, 2013, compared to a \$69,000 benefit for the three months ended March 31, 2012. The \$26,000 benefit recorded during the first three months of 2013 was the net result of a tax provision in the amount of \$270,000 calculated on the net profit generated during the period using the Company's normal estimated tax rate, offset by an adjustment to the deferred tax asset valuation allowance in the amount of \$296,000. The effective tax rates for the three-month periods ended March 31, 2013 and 2012 were 28% and 30%, respectively, excluding an adjustment to the deferred tax asset valuation allowance.

The Company evaluates the carrying amount of its deferred tax assets on a quarterly basis or more frequently, if necessary, in accordance with the guidance provided in Financial Accounting Standards Board (FASB) Accounting Standards Codification Topic 740 (ASC 740), in particular, applying the criteria set forth therein to determine whether it is more likely than not (i.e. a likelihood of more than 50%) that some portion, or all, of the deferred tax asset will not be realized within its life cycle, based on the weight of available evidence. If management makes a determination based on the available evidence that it is more likely than not that some portion or all of the deferred tax assets will not be realized in future periods, a valuation allowance is calculated and recorded. These determinations are inherently subjective and dependent upon estimates and judgments concerning management's evaluation of both positive and negative evidence.

In conducting the deferred tax asset analysis, the Company believes it is important to consider the unique characteristics of an industry or business. In particular, characteristics such as business model, level of capital and reserves held by financial institutions and their ability to absorb potential losses are important distinctions to be considered for bank holding companies like the Company. In addition, it is also important to consider that NOLs for federal income tax purposes can generally be carried back two years and carried forward for a period of twenty years. In order to realize our deferred tax assets, we must generate sufficient taxable income in such future years.

In assessing the need for a valuation allowance, the Company carefully weighed both positive and negative evidence currently available. Judgment is required when considering the relative impact of such evidence. The weight given to the potential effect of positive and negative evidence must be commensurate with the extent to which it can be objectively verified. A cumulative loss in recent years is a significant piece of negative evidence that is difficult to

overcome. Based on the analysis of available positive and negative evidence, the Company determined that a valuation allowance should be recorded as of March 31, 2013 and December 31, 2012.



When calculating an estimate for a valuation allowance, the Company assessed the possible sources of taxable income available under tax law to realize a tax benefit for deductible temporary differences and carryforwards as defined in ASC 740-10-30-18. As a result of cumulative losses in recent years and the uncertain nature of the current economic environment, the Company did not use projections of future taxable income, exclusive of reversing temporary timing differences and carryforwards, as a factor. The Company will exclude future taxable income as a factor until it can show consistent and sustainable profitability.

The Company did assess tax planning strategies as defined under ASC 740-10-30-18 to determine the amount of a valuation allowance. Strategies reviewed included the sale of investment securities and loans with fair values greater than book values, redeployment of cash and cash equivalents into higher yielding investment options, a switch from tax-exempt to taxable investments and loans, and the election of a decelerated depreciation method tax purposes for future fixed asset purchases. The Company believes that these tax planning strategies are (a) prudent and feasible, (b) steps that the Company would not ordinarily take, but would take to prevent an operating loss or tax credit carryforward from expiring unused, and (c) would result in the realization of existing deferred tax assets. These tax planning strategies, if implemented, would result in taxable income in the first full reporting period after deployment and accelerate the recovery of deferred tax asset balances if faced with the inability to recover those assets or the risk of potential expiration. The Company believes that these are viable tax planning strategies and appropriately considered in the analysis at this time, but may not align with the strategic direction of the organization today and therefore, has no present intention to implement such strategies.

The net deferred tax asset balance before consideration of a valuation allowance was \$17.6 million as of March 31, 2013 and \$17.5 million as of December 31, 2012. The tax planning strategies assessed resulted in the projected realization of approximately \$4.0 million in tax assets which can be considered more likely than not to be realized as of March 31, 2013 and \$3.6 million as of December 31, 2012. Accordingly, the Company recorded a partial valuation allowance related to the deferred tax asset balance in the amount of \$13.6 million as of March 31, 2013 and \$13.9 million as of December 31, 2012.

The deferred tax asset will continue to be analyzed on a quarterly basis for changes affecting realizability. As the Company continues to record consecutive quarters of profitable results, projections of future taxable income become more reliable and can again be used as a factor in assessing the ability to fully realize the deferred tax asset. When the determination is made to include projections of future taxable income as a factor, the valuation allowance will be reduced accordingly resulting in a corresponding increase in net income.

#### Commitments, Contingencies and Concentrations

Financial instruments, whose contract amounts represent potential credit risk, were commitments to extend credit of approximately \$86.4 million and \$99.7 million, and standby letters of credit of approximately \$3.6 million and \$4.3 million, at March 31, 2013 and December 31, 2012, respectively. These financial instruments constitute off-balance sheet arrangements. Commitments often expire without being drawn upon. Substantially all of the \$86.4 million of commitments to extend credit at March 31, 2013 were committed as variable rate credit facilities.

Commitments to extend credit are agreements to lend to a customer as long as there is no violation of any condition established in the commitment. The Company's commitments generally have fixed expiration dates or other termination clauses and many require the payment of fees. Because many of the commitments are expected to expire without being drawn upon, the total commitment amounts do not necessarily represent future cash requirements. In issuing commitments, the Company evaluates each customer's creditworthiness on a case-by-case basis. The amount of collateral required in connection with any commitment is based on management's credit evaluation of the customer. The type of required collateral varies, but may include real estate, marketable securities, pledged deposits,

equipment and accounts receivable.

Standby letters of credit are conditional commitments that guarantee the performance of a customer to a third party. The credit risk and collateral policy involved in issuing letters of credit is essentially the same as that involved in issuing loan commitments. The amount of collateral which may be pledged to secure a letter of credit is based on management's credit evaluation of the customer. The type of collateral which may be held varies, but may include real estate, marketable securities, pledged deposits, equipment and accounts receivable.

## Regulatory Matters

The following table presents the capital regulatory ratios for both Republic and the Company as of March 31, 2013, and December 31, 2012 (dollars in thousands):

	Actual		For Capital Adequacy Purposes		To be well capitalized under regulatory capital guidelines	
	Amount	Ratio	Amount	Ratio	Amount	Ratio
At March 31, 2013:						
Total risk based capital						
Republic	\$ 97,428	12.85 %	\$ 60,659	8.00 %	\$ 75,824	10.00 %
Company	97,746	12.88 %	60,714	8.00 %	-	-
Tier one risk based capital						
Republic	88,075	11.62 %	30,330	4.00 %	45,494	6.00 %
Company	88,393	11.65 %	30,357	4.00 %	-	-
Tier one leveraged capital						
Republic	88,075	9.30 %	37,873	4.00 %	47,341	5.00 %
Company	88,393	9.32 %	37,924	4.00 %	-	-
At December 31, 2012:						
Total risk based capital						
Republic	\$ 96,366	12.70 %	\$ 60,685	8.00 %	\$ 75,857	10.00 %
Company	97,006	12.73 %	60,971	8.00 %	-	-
Tier one risk based capital						
Republic	86,883	11.45 %	30,343	4.00 %	45,514	6.00 %
Company	87,479	11.48 %	30,485	4.00 %	-	-
Tier one leveraged capital						
Republic	86,883	8.96 %	38,786	4.00 %	48,483	5.00 %
Company	87,479	9.01 %	38,838	4.00 %	-	-

## Dividend Policy

The Company has not paid any cash dividends on its common stock. The Company has no plans to pay cash dividends in 2013. The Company's ability to pay dividends depends primarily on receipt of dividends from the Company's subsidiary, Republic. Dividend payments from Republic are subject to legal and regulatory limitations. The ability of Republic to pay dividends is also subject to profitability, financial condition, capital expenditures and other cash flow requirements.

## Liquidity

Financial institutions must maintain liquidity to meet day-to-day requirements of depositors and borrowers, time investment purchases to market conditions and provide a cushion against unforeseen needs. Liquidity needs can be met by either reducing assets or increasing liabilities. The most liquid assets consist of cash and amounts due from banks.

Regulatory authorities require the Company to maintain certain liquidity ratios in order for funds to be available to satisfy commitments to borrowers and the demands of depositors. In response to these requirements, the Company has formed an asset/liability committee (ALCO), comprised of certain members of Republic's board of directors and senior management to monitor such ratios. The ALCO committee is responsible for managing the liquidity position and interest sensitivity. That committee's primary objective is to maximize net interest income while configuring Republic's interest-sensitive assets and liabilities to manage interest rate risk and provide adequate liquidity for projected needs. The ALCO committee meets on a quarterly basis or more frequently if deemed necessary.

The Company's target and actual liquidity levels are determined by comparisons of the estimated repayment and marketability of interest-earning assets with projected future outflows of deposits and other liabilities. The Company's most liquid assets, comprised of cash and cash equivalents on the balance sheet, totaled \$71.9 million at March 31, 2013, compared to \$128.0 million at December 31, 2012. Loan maturities and repayments are another source of asset liquidity. At March 31, 2013, Republic estimated that more than \$40.0 million of loans would mature or repay in the six-month period ending September 30, 2013. Additionally, the majority of its investment securities are available to satisfy liquidity requirements if necessary. At March 31, 2013, the Company had outstanding commitments (including unused lines of credit and letters of credit) of \$90.0 million. Certificates of deposit scheduled to mature in one year totaled \$65.7 million at March 31, 2013. The Company anticipates that it will have sufficient funds available to meet its current commitments.

Daily funding requirements have historically been satisfied by generating core deposits and certificates of deposit with competitive rates, buying federal funds or utilizing the credit facilities of the Federal Home Loan Bank System ("FHLB"). The Company has established a line of credit with the FHLB of Pittsburgh with total borrowing capacity in the amount of \$296.6 million as of March 31, 2013. As of March 31, 2013 and December 31, 2012, the Company had no outstanding term borrowings with the FHLB. The Company had no short-term borrowings at both March 31, 2013 and December 31, 2012. The Company has also established a contingency line of credit of \$10.0 million with Atlantic Central Bankers Bank ("ACBB") to assist in managing its liquidity position. The Company had no amounts outstanding against the ACBB line of credit at both March 31, 2013 and December 31, 2012.

#### Investment Securities Portfolio

At March 31, 2013, the Company identified certain investment securities that were being held for indefinite periods of time, including securities that will be used as part of the Company's asset/liability management strategy and that may be sold in response to changes in interest rates, prepayments and similar factors. These securities are classified as available for sale and are intended to increase the flexibility of the Company's asset/liability management. Available for sale securities consist primarily of U.S Government Agency mortgage-backed securities (MBS), agency collateralized mortgage obligations (CMO), municipal securities, corporate bonds, asset-backed securities and pooled trust preferred securities (CDO). Available-for-sale securities totaled \$173.6 million and \$189.3 million as of March 31, 2013 and December 31, 2012, respectively. At March 31, 2013 and December 31, 2012, the portfolio had net unrealized gains of \$895,000 and \$1.6 million, respectively.

#### Loan Portfolio

The Company's loan portfolio consists of secured and unsecured commercial loans including commercial real estate, construction loans, residential mortgages, automobile loans, home improvement loans, home equity loans and lines of credit, overdraft lines of credit and others. Commercial loans are primarily secured term loans made to small to medium-sized businesses and professionals for working capital, asset acquisition and other purposes. Commercial loans are originated as either fixed or variable rate loans with typical terms of 1 to 5 years. Republic's commercial loans typically range between \$250,000 and \$5,000,000 million but customers may borrow significantly larger amounts up to Republic's combined legal lending limit, which was approximately \$14.8 million at March 31, 2013. Individual customers may have several loans often secured by different collateral.

## Credit Quality

Republic's written lending policies require specified underwriting, loan documentation and credit analysis standards to be met prior to funding, with independent credit department approval for the majority of new loan balances. A committee consisting of senior management and certain members of the board of directors oversees the loan approval process to monitor that proper standards are maintained, while approving the majority of commercial loans.

Loans, including impaired loans, are generally classified as non-accrual if they are past due as to maturity or payment of interest or principal for a period of more than 90 days, unless such loans are well-secured and in the process of collection. Loans that are on a current payment status or past due less than 90 days may also be classified as non-accrual if repayment in full of principal and/or interest is in doubt.

Loans may be returned to accrual status when all principal and interest amounts contractually due are reasonably assured of repayment within an acceptable period of time, and there is a sustained period of repayment performance by the borrower, in accordance with the contractual terms.

While a loan is classified as non-accrual or as an impaired loan and the future collectability of the recorded loan balance is doubtful, collections of interest and principal are generally applied as a reduction to principal outstanding. When the future collectability of the recorded loan balance is expected, interest income may be recognized on a cash basis. For non-accrual loans, which have been partially charged off, recognition of interest on a cash basis is limited to that which would have been recognized on the recorded loan balance at the contractual interest rate. Cash interest receipts in excess of that amount are recorded as recoveries to the allowance for loan losses until prior charge-offs have been fully recovered.

The following table shows information concerning loan delinquency and non-performing assets as of the dates indicated (dollars in thousands):

	March 31, 2013	December 31, 2012		
Loans accruing, but past due 90 days or more	\$-	\$202		
Non-accrual loans	15,115	15,846		
Total non-performing loans(1)	15,115	16,048		
Other real estate owned	8,268	8,912		
Total non-performing assets(1)	\$23,383	\$24,960		
Non-performing loans as a percentage of total loans, net of unearned income(1)	2.41	%	2.60	%
Non-performing assets as a percentage of total assets	2.52	%	2.52	%

(1) Non-performing loans are comprised of (i) loans that are on non-accrual basis and (ii) accruing loans that are 90 days or more past due. Non-performing assets are composed of non-performing loans and other real estate owned.

Non-accrual loans decreased \$731,000 to \$15.1 million at March 31, 2013, from \$15.8 million at December 31, 2012. This decrease was primarily the result of a payoff in the amount of \$551,000 during the current period. In addition to non-accrual loans, impaired loans also include loans that are currently performing but potential credit concerns with the borrowers' financial condition have caused management to have doubts as to the ability of such borrowers to continue to comply with present repayment terms. At March 31, 2013 and December 31, 2012, all identified impaired loans are included in the preceding table, or are internally classified and individually evaluated for impairment in accordance with the guidance under ASC 310.



Republic had delinquent loans as follows: (i) 30 to 59 days past due, in the aggregate principal amount of \$17.3 million and \$1.1 million at March 31, 2013 and December 31, 2012, respectively; (ii) 60 to 89 days past due, at March 31, 2013 and December 31, 2012, in the aggregate principal amount of \$11.3 and \$27.8 million, respectively. During the first quarter of 2013 one significant loan relationship transferred from the 60-89 day category to the 30-59 day category as a result of timing of the due date in the quarter. Delinquent loans are currently in the process of collection and management believes they are supported by adequate collateral.

#### Other Real Estate Owned

The balance of other real estate owned decreased by \$644,000 to \$8.3 million at March 31, 2013 from \$8.9 million at December 31, 2012 primarily due to writedowns on two foreclosed properties during the current period.

The following table presents a reconciliation of other real estate owned for the three months ended March 31, 2013 and the year ended December 31, 2012:

(dollars in thousands)	March 31, 2013	December 31, 2012
Beginning Balance, January 1st	\$8,912	\$6,479
Additions	165	2,907
Valuation adjustments	(809 )	(140 )
Dispositions	-	(334 )
Ending Balance	\$8,268	\$8,912

At March 31, 2013, the Company had no credit exposure to “highly leveraged transactions” as defined by the FDIC.

#### Allowance for Loan Losses

The allowance for loan losses is a valuation allowance for probable losses inherent in the loan portfolio. The Company evaluates the need to establish an allowance against loan losses on a quarterly basis. When an increase in this allowance is necessary, a provision for loan losses is charged to earnings. The allowance for loan losses consists of three components. The first component is allocated to individually evaluated loans found to be impaired and is calculated in accordance with ASC 310. The second component is allocated to all other loans that are not individually identified as impaired pursuant to ASC 310-10 (“non-impaired loans”). This component is calculated for all non-impaired loans on a collective basis in accordance with ASC 450. The third component is an unallocated allowance to account for a level of imprecision in management’s estimation process.

The Company evaluates loans for impairment and potential charge-off on a quarterly basis. Management regularly monitors the condition of borrowers and assesses both internal and external factors in determining whether any loan relationships have deteriorated. Any loan rated as substandard or lower will have an individual collateral evaluation analysis prepared to determine if a deficiency exists. We first evaluate the primary repayment source. If the primary repayment source is seriously inadequate and unlikely to repay the debt, we then look to the secondary and/or tertiary repayment sources. Secondary sources are conservatively reviewed for liquidation values. Updated appraisals and financial data are obtained to substantiate current values. If the reviewed sources are deemed to be inadequate to cover the outstanding principal and any costs associated with the resolution of the troubled loan, an estimate of the deficient amount will be calculated and a specific allocation of loan loss reserve is recorded.



Factors considered in the calculation of the allowance for non-impaired loans include several qualitative and quantitative factors such as historical loss experience, trends in delinquency and nonperforming loan balances, changes in risk composition and underwriting standards, experience and ability of management, and general economic conditions along with other external factors. Historical loss experience is analyzed by reviewing charge-offs over a three year period to determine loss rates consistent with the loan categories depicted in the allowance for loan loss table below.

Prior to the first quarter of 2012, historical losses for all commercial loans secured by real estate were aggregated into one group for purposes of calculating a loss rate for loans collectively evaluated for impairment in the allowance for loan loss calculation. During the first quarter of 2012, management elected to disaggregate this grouping into five separate categories based on distinct risk factors to provide a more detailed estimate for the allowance calculation. This change resulted in a reduction of approximately \$2.6 million in the estimated allowance required for non-impaired loans in the first quarter of 2012 due to the application of lower loss rates to a larger segment of the commercial real estate portfolio with a lower risk profile.

The factors supporting the allowance for loan losses do not diminish the fact that the entire allowance for loan losses is available to absorb losses in the loan portfolio and related commitment portfolio, respectively. The Company's principal focus, therefore, is on the adequacy of the total allowance for loan losses. The allowance for loan losses is subject to review by banking regulators. The Company's primary bank regulators regularly conduct examinations of the allowance for loan losses and make assessments regarding the adequacy and the methodology employed in their determination.

An analysis of the allowance for loan losses for the three months ended March 31, 2013 and 2012, and the twelve months ended December 31, 2012 is as follows (dollars in thousands):

	For the three months ended March 31, 2013	For the twelve months ended December 31, 2012	For the three months ended March 31, 2012		
Balance at beginning of period	\$ 9,542	\$12,050	\$12,050		
Charge-offs:					
Commercial real estate	60	1,582	492		
Construction and land development	55	1,004	-		
Commercial and industrial	-	1,304	52		
Owner occupied real estate	-	-	-		
Consumer and other	75	102	1		
Residential mortgage	-	-	-		
Total charge-offs	190	3,992	545		
Recoveries:					
Commercial real estate	-	-	-		
Construction and land development	-	105	-		
Commercial and industrial	1	-	-		
Owner occupied real estate	-	-	-		
Consumer and other	-	29	1		
Residential mortgage	-	-	-		
Total recoveries	1	134	1		
Net charge-offs	189	3,858	544		
Provision (credit) for loan losses	-	1,350	(750)		
Balance at end of period	\$ 9,353	\$9,542	\$10,756		
Average loans outstanding(1)	\$ 621,642	\$609,943	\$592,828		
As a percent of average loans:(1)					
Net charge-offs (annualized)	0.12	% 0.63	% 0.37	%	%
Provision (credit) for loan losses (annualized)	0.00	% 0.22	% (0.51)	%	%
Allowance for loan losses	1.50	% 1.56	% 1.81	%	%
Allowance for loan losses to:					
Total loans, net of unearned income	1.49	% 1.54	% 1.78	%	%
Total non-performing loans	61.88	% 59.46	% 100.32	%	%

(1) Includes non-accruing loans.

The Company did not record a provision for loan losses during the three month period ended March 31, 2013 compared to a negative (credit) provision for loan losses of \$750,000 for the three month period ended March 31, 2012. During the first quarter of 2013, increases in allowances required for loans individually evaluated for impairment were offset by several decreases resulting in no required provision for loan losses in the period on a net

basis. The changes in allowance requirements in the first quarter of 2013 were primarily the result of changes in estimated collateral values driven by updated appraisals received during the period. The negative provision recorded in the first quarter of 2012 was driven by a reduction in allowance for loan losses related to non-impaired loans evaluated collectively for impairment due to a change in the analysis of historical losses as described above.

The allowance for loan losses as a percentage of non-performing loans (coverage ratio) was 61.88% at March 31, 2013, compared to 59.46% at December 31, 2012 and 100.32% at March 31, 2012. Total non-performing loans were \$15.1 million, \$16.0 million and \$10.7 million at March 31, 2013, December 31, 2012 and March 31, 2012, respectively.

Our credit monitoring process assesses the ultimate collectability of an outstanding loan balance from all potential sources. When a loan is determined to be uncollectible it is charged-off against the allowance for loan losses. Unsecured commercial loans and all consumer loans are charged-off immediately upon reaching the 90-day delinquency mark unless they are well secured and in the process of collection. The timing on charge-offs of all other loan types is subjective and will be recognized when management determines that full repayment, either from the cash flow of the borrower, collateral sources, and/or guarantors, will not be sufficient and that repayment is unlikely. A full or partial charge-off is recognized equal to the amount of the estimated deficiency calculation.

Serious delinquency is often the first indicator of a potential charge-off. Reductions in appraised collateral values and deteriorating financial condition of borrowers and guarantors are factors considered when evaluating potential charge-offs. The likelihood of possible recoveries or improvements in a borrower's financial condition are also assessed when considering a charge-off.

The Company recorded net charge-offs of \$0.2 million during the three month period ended March 31, 2013, compared to \$0.5 million during the three month period ended March 31, 2012.

Partial charge-offs of non-performing and impaired loans can significantly reduce the coverage ratio and other credit loss statistics due to the fact that the balance of the allowance for loan losses will be reduced while still carrying the remainder of a non-performing loan balance in the impaired loan category. The amount of non-performing loans for which partial charge-offs have been recorded amounted to \$11.0 million at March 31, 2013 compared to \$11.3 million at December 31, 2012. The Company's charge-off policy is reviewed on an annual basis and updated as necessary. During the three month period ended March 31, 2013, there were no changes made to this policy.

#### Recent Accounting Pronouncements

##### ASU 2013-02

In February 2013, the FASB issued ASU 2013-02, "Reporting of Amounts Reclassified Out of Comprehensive Income." The amendments in this ASU are intended to improve the reporting of reclassifications out of accumulated other comprehensive income by requiring an entity to report the effect of significant reclassifications out of accumulated other comprehensive income on the respective line items in net income if the amount being reclassified is required to be reclassified in its entirety to net income. For other amounts that are not required to be reclassified in their entirety to net income in the same reporting period, an entity is required to cross-reference other disclosures required that provide additional detail about those amounts. This would be the case when a portion of the amount reclassified out of accumulated other comprehensive income is reclassified to a balance sheet account instead of directly to income or expense in the same reporting period. The ASU was effective for public entities for reporting periods beginning after December 15, 2012 and did not have a material impact on the Company's financial statements.

#### Effects of Inflation

The majority of assets and liabilities of a financial institution are monetary in nature. Therefore, a financial institution differs greatly from most commercial and industrial companies that have significant investments in fixed assets or inventories. Management believes that the most significant impact of inflation on its financial results is through the Company's need and ability to react to changes in interest rates. Management attempts to maintain an essentially

balanced position between rate sensitive assets and liabilities over a one-year time horizon in order to protect net interest income from being affected by wide interest rate fluctuations.

### ITEM 3: QUANTITATIVE AND QUALITATIVE INFORMATION ABOUT MARKET RISK

There has been no material change in the Company's assessment of its sensitivity to market risk since its presentation in the Annual Report on Form 10-K for the fiscal year ended December 31, 2012 filed with the SEC on March 15, 2013.

### ITEM 4: CONTROLS AND PROCEDURES

#### Evaluation of Disclosure Controls and Procedures

The Company maintains disclosure controls and procedures designed to provide reasonable assurance that information required to be disclosed in reports filed or submitted under the Exchange Act is recorded, processed, summarized and reported within the time periods specified in the Securities and Exchange Commission's rules and forms and accumulated and communicated to the Company's management, including the Company's principal executive officer and principal financial officer, or persons performing similar functions, as appropriate to allow timely decisions regarding required disclosure.

The Company's management, with the participation of the principal executive officer and the principal financial officer, conducted an evaluation, as of the end of the period covered by this report, of the effectiveness of the Company's disclosure controls and procedures, as such term is defined in Exchange Act Rule 13a-15(e). Based on this evaluation, the principal executive officer and the principal financial officer have concluded that, as of the end of the period covered by this report, the Company's disclosure controls and procedures, as defined in Rule 13a-15(e), were effective at the reasonable assurance level.

#### Changes in Internal Controls

The principal executive officer and principal financial officer also conducted an evaluation of the Company's internal control over financial reporting ("Internal Control") to determine whether any changes in Internal Control occurred during the quarter ended March 31, 2013 that have materially affected or which are reasonably likely to materially affect Internal Control. Based on that evaluation, there has been no such change during the quarter ended March 31, 2013.

#### Limitations on the Effectiveness of Controls

Control systems, no matter how well designed and operated, can provide only reasonable, not an absolute, level of assurance that the objectives of the control system are met. The design of a control system must reflect the fact that there are resource constraints, and the benefits of controls must be considered relative to their costs. Further, because of the inherent limitations in all control systems, no evaluation of controls can provide absolute assurance that misstatements due to error or fraud will not occur or that all control issues and instances of fraud, if any, have been detected. The design of any system of controls is based in part on certain assumptions about the likelihood of future events, and there can be no assurance that any design will succeed in achieving its stated goals under all potential future conditions. Projections of any evaluation of the effectiveness of controls to future periods are subject to risks. Over time, controls may become inadequate because of changes in conditions or deterioration in the degree of compliance with policies or procedures.





## PART II. OTHER INFORMATION

### ITEM 1. LEGAL PROCEEDINGS

The Company and Republic are from time to time parties (plaintiff or defendant) to lawsuits in the normal course of business. While any litigation involves an element of uncertainty, management is of the opinion that the liability of the Company and Republic, if any, resulting from such actions will not have a material effect on the financial condition or results of operations of the Company and Republic.

### ITEM 1A. RISK FACTORS

Significant risk factors could adversely affect the Company's business, financial condition and results of operation. Risk factors discussing these risks can be found in Part I, "Item 1A. Risk Factors" in the Company's Annual Report on Form 10-K for the year ended December 31, 2012 and below. The risk factors in the Company's Annual Report on Form 10-K have not materially changed. You should carefully consider these risk factors. The risks described in the Company's Form 10-K and below are not the only risks facing the Company. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition and/or operating results.

Our operations and the operations of our vendors, suppliers and customers may be subject to disruption from events beyond our control.

Our operations and the operations of our vendors, suppliers and customers may be subject to disruption from a variety of causes, including work stoppages, financial difficulties, acts of war, terrorism, fire, earthquakes, flooding or other natural disasters. If a major disruption were to occur it could result in suspension of operations, harm to people or the environment, delays in our ability to provide banking services, or the inability of customers to repay loan obligations. Adverse consequences may also result with regard to the disruption in the operations of our vendors, suppliers and customers which could have a material effect upon our business.

As a result of Hurricane Sandy which made landfall across the northeastern part of the U.S. on October 29, 2012, the operations of the Company and some of its vendors, suppliers and customers were affected by the loss of electricity, flooding and other disruptions to operations. No losses or disruptions have been identified that would have a material impact on our financial condition or results of operations.

### ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS

None.

### ITEM 3. DEFAULTS UPON SENIOR SECURITIES

None.

### ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.



## ITEM 5. OTHER INFORMATION

On May 10, 2013, the Company and the Bank entered into a new employment agreement, effective June 1, 2013 (the “Agreement”), with Harry D. Madonna, Chairman of the boards of directors of the Company and the Bank, President and Chief Executive Officer of the Company and Chief Executive Officer of the Bank. The Agreement replaces and supersedes the existing employment agreement between Mr. Madonna, the Company and the Bank, which had a term expiring on December 31, 2013.

The Agreement provides for Mr. Madonna’s continuing service as Chairman of the boards of directors of the Company and the Bank, President and Chief Executive Officer of the Company and President of the Bank for an initial term of three years beginning June 1, 2013, subject to annual renewals thereafter absent notice of nonrenewal by either party at least six months prior to an annual renewal date. The Company and the Bank may also terminate Mr. Madonna’s employment at any time for specified events of “Good Reason” (defined as breach of fiduciary duty to the Company and the Bank involving personal profit which causes material harm to the Company and the Bank, conviction of a felony or willful violation of any banking law or regulation or a crime of moral turpitude, and grossly negligent performance of duties under the Agreement resulting in material impairment of the Company’s financial condition). Mr. Madonna may terminate the Agreement with six months prior notice. Mr. Madonna may also terminate the Agreement for specified events of “Good Cause” (defined as an uncured failure by the Company or the Bank to comply in any material respect with any material provision of the Agreement following written notice of noncompliance, a change in Mr. Madonna’s substantive duties, a change in location of business, or a “Change in Control” (as defined below)).

Mr. Madonna will be paid an initial annual base salary of \$500,000 under the Agreement. Mr. Madonna is eligible to receive annual increases in base salary in the sole discretion of the Compensation Committees of the Company and the Bank after taking into account criteria determined in advance by the Committees, and bonuses based on a percent of annual base salary in the sole discretion of the Compensation Committees of the Company and the Bank upon achievement of established criteria. The Agreement also provides that annually, based on meeting or exceeding criteria established for this purpose from year to year, Mr. Madonna will receive on an annual basis during the term of his employment, options to purchase such number of shares of the Company’s common stock (at a per share exercise price equal to fair market value of the stock on the date of grant) determined at the discretion of the committee charged with the responsibility for grants under the Company’s stock incentive plan, which determination shall be made taking into account criteria set by such committee in advance. Such options will vest one year from the date of grant. Mr. Madonna will also be entitled to certain other customary perquisites, including use of an automobile and reimbursement of related operating expenses, health and disability insurance available to all employees, and reimbursement for travel, entertainment and club dues and expenses. Under the Agreement, the Company and the Bank also agree to reimburse Mr. Madonna for the cost of term life insurance policies providing a death benefit in the amount of \$4.0 million.

The Agreement provides for certain severance and change in control benefits to Mr. Madonna. In the event of termination of Mr. Madonna’s employment for any reason, including a merger or sale of the Company or the Bank or transfer of a majority of the stock of the Company or the Bank (a “Change in Control”) or failure by the Company and the Bank to continue his employment at the termination of the Agreement or any subsequent employment agreement, or if Mr. Madonna is not elected a member of the boards of directors of the Company or the Bank or upon agreement that Mr. Madonna is to transition from service as chief executive officer to service as a non-employee director of the Company and the Bank, Mr. Madonna would be entitled to receive (i) a severance payment equal to three times his annual base salary plus three times his average bonus over the prior three years and (ii) five years of continued health and other benefits and life insurance or cash in an amount equal to the cost of such insurance. Mr. Madonna would not be entitled to any severance or other payments in the event that his employment terminates as a result of death, resignation by him without Good Cause, or termination by the Company or the Bank for Good Reason. Subject to compliance with Section 409A of the Internal Revenue Code, all severance payments are to be made in a lump sum

within 30 days after the applicable termination event.

In the event that a Transaction Change in Control is consummated, a merger or sale of the Company or the Bank, while Mr. Madonna remains employed by the Company and the Bank or remains serving as a non-employee director (or within one year after Mr. Madonna ceases to provide any services to either the Company or the Bank in any capacity), he will be entitled, in addition to any other compensation payable to him under the Agreement, to a transaction bonus in an amount determined by the Compensation Committees of the Company and the Bank, which amount cannot be less than \$1.0 million. The transaction bonus is payable within 30 days following consummation of the transaction giving rise to payment of such bonus.

The Agreement provides for non-disclosure by Mr. Madonna of any confidential information relating to the business of the Company or the Bank during or after the period of his employment, except in the course of employment related duties. In the event that the amounts and benefits payable under the Agreement are such that Mr. Madonna becomes subject to the excise tax provisions of Section 4999 of the Internal Revenue Code, Mr. Madonna will be entitled to receive a tax gross-up payment to reimburse him for the amount of such excise taxes. He will also receive a tax gross-up payment for certain other taxes payable by him with respect to certain perquisites under the Agreement.

A copy of the Agreement is filed as Exhibit 10.5 to this Form 10-Q.

## ITEM 6. EXHIBITS

The following Exhibits are filed as part of this report. (Exhibit numbers correspond to the exhibits required by Item 601 of Regulation S-K for quarterly reports on Form 10-Q).

Exhibit Number	Description	Location
10.1	Amendment to Employment Agreement, by and between Andrew J. Logue and Republic First Bank, dated March 13, 2013.*	<u>Filed</u> <u>herewith</u>
10.2	Amendment to Employment Agreement, by and between Rhonda Costello and Republic First Bank, dated March 13, 2013.*	<u>Filed</u> <u>herewith</u>
10.3	Letter Agreement, by and between Jay Neilon and the Company, dated March 13, 2013.*	<u>Filed</u> <u>herewith</u>
10.4	Letter Agreement, by and between Frank A. Cavallaro and the Company, dated March 13, 2013.*	<u>Filed</u> <u>herewith</u>
10.5	Employment Agreement, by and between Harry D. Madonna, the Company and Republic First Bank, dated May 10, 2013. *	<u>Filed</u> <u>herewith</u>
31.1	Rule 13a-14(a)/15d-14(a) Certification of Chairman and Chief Executive Officer of Republic First Bancorp, Inc.	<u>Filed</u> <u>herewith</u>
31.2	Rule 13a-14(a)/15d-14(a) Certification of Chief Financial Officer of Republic First Bancorp, Inc.	<u>Filed</u> <u>herewith</u>
32.1	Section 1350 Certification of Harry D. Madonna	<u>Furnished</u> <u>herewith</u>
32.2	Section 1350 Certification of Frank A. Cavallaro	<u>Furnished</u> <u>herewith</u>
101	The following materials from the Company's Quarterly Report on Form 10-Q for the quarter ended March 31, 2013, formatted in XBRL (eXtensible Business Reporting Language); (i) Consolidated Balance Sheets as of March 31, 2013 and December 31, 2012, (ii) Consolidated Statements of Income for the three months ended March 31, 2013 and 2012, (iii) Consolidated Statements of Comprehensive	**

Income for the three months ended March 31, 2013 and 2012, (iv) Consolidated Statements of Cash Flows for the three months ended March 31, 2013 and 2012, (v) Consolidated Statements of Changes in Shareholders' Equity for the three months ended March 31, 2013 and 2012, and (vi) Notes to Consolidated Financial Statements.

\* Constitutes a management compensation agreement or arrangement

\*\* Pursuant to Rule 406T of Regulation S-T, the Interactive Data Files on Exhibit 101 hereto are deemed not filed or part of a registration statement or prospectus for purposes of Sections 11 or 12 of the Securities Act of 1933, as amended, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, and otherwise are not subject to liability under those sections.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this Report to be signed on its behalf by the undersigned, thereunto duly authorized.

REPUBLIC FIRST BANCORP, INC.

Date: May 10, 2013

By: /s/ Harry D. Madonna  
Harry D. Madonna  
Chairman, President and Chief Executive Officer  
(principal executive officer)

Date: May 10, 2013

By: /s/ Frank A. Cavallaro  
Frank A. Cavallaro  
Executive Vice President and Chief Financial  
Officer  
(principal financial and accounting officer)