

Edgar Filing: TIFFANY & CO - Form 10-Q

TIFFANY & CO  
Form 10-Q  
November 24, 2015  
UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549

FORM 10-Q

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended October 31, 2015

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 1-9494

TIFFANY & CO.

(Exact name of registrant as specified in its charter)

Delaware

(State of incorporation)

13-3228013

(I.R.S. Employer Identification No.)

727 Fifth Avenue, New York, NY

(Address of principal executive offices)

10022

(Zip Code)

Registrant's telephone number, including area code: (212) 755-8000

Former name, former address and former fiscal year, if changed since last report

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer  Accelerated filer

Non-accelerated filer  (Do not check if a smaller reporting company) Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes  No

APPLICABLE ONLY TO CORPORATE ISSUERS: Indicate the number of shares outstanding of each of the issuer's classes of common stock as of the latest practicable date: Common Stock, \$.01 par value, 128,211,842 shares outstanding at the close of business on October 31, 2015.

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## PART I. Financial Information

## Item 1. Financial Statements

## TIFFANY &amp; CO. AND SUBSIDIARIES

## CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(in millions, except per share amounts)

	October 31, 2015	January 31, 2015	October 31, 2014
<b>ASSETS</b>			
Current assets:			
Cash and cash equivalents	\$673.2	\$730.0	\$349.3
Short-term investments	51.9	1.5	34.1
Accounts receivable, less allowances of \$10.0, \$10.6 and \$10.5	206.5	195.2	177.3
Inventories, net	2,347.0	2,362.1	2,560.4
Deferred income taxes	102.0	102.6	104.7
Prepaid expenses and other current assets	204.2	220.0	284.6
Total current assets	3,584.8	3,611.4	3,510.4
Property, plant and equipment, net	912.2	899.5	888.1
Deferred income taxes	338.5	323.4	246.6
Other assets, net	330.3	346.3	351.9
	\$5,165.8	\$5,180.6	\$4,997.0
<b>LIABILITIES AND STOCKHOLDERS' EQUITY</b>			
Current liabilities:			
Short-term borrowings	\$198.3	\$234.0	\$196.9
Current portion of long-term debt	82.6	—	—
Accounts payable and accrued liabilities	323.6	318.0	344.3
Income taxes payable	30.6	39.9	25.7
Merchandise credits and deferred revenue	73.4	66.1	67.7
Total current liabilities	708.5	658.0	634.6
Long-term debt	798.1	882.5	889.5
Pension/postretirement benefit obligations	545.8	524.2	284.4
Deferred gains on sale-leasebacks	57.9	64.5	71.3
Other long-term liabilities	184.5	200.7	208.5
Commitments and contingencies			
Stockholders' equity:			
Preferred Stock, \$0.01 par value; authorized 2.0 shares, none issued and outstanding	—	—	—
Common Stock, \$0.01 par value; authorized 240.0 shares, issued and outstanding 128.2, 129.3 and 129.4	1.3	1.3	1.3
Additional paid-in capital	1,181.6	1,173.6	1,168.1
Retained earnings	1,993.6	1,950.7	1,808.0
Accumulated other comprehensive loss, net of tax	(323.1	) (290.5	) (83.1
Total Tiffany & Co. stockholders' equity	2,853.4	2,835.1	2,894.3
Non-controlling interests	17.6	15.6	14.4
Total stockholders' equity	2,871.0	2,850.7	2,908.7
	\$5,165.8	\$5,180.6	\$4,997.0

See notes to condensed consolidated financial statements.

TIFFANY & CO.

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TIFFANY & CO. AND SUBSIDIARIES  
 CONDENSED CONSOLIDATED STATEMENTS OF EARNINGS  
 (Unaudited)  
 (in millions, except per share amounts)

	Three Months Ended		Nine Months Ended	
	October 31,		October 31,	
	2015	2014	2015	2014
Net sales	\$938.2	\$959.6	\$2,891.2	\$2,964.7
Cost of sales	373.7	388.7	1,164.7	1,209.1
Gross profit	564.5	570.9	1,726.5	1,755.6